

## Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737  
Fax:



Joe Cefalu

(408) 866-2188

RIGHT TO PRIVACY

jcefulu@cityofcampbell.com

### Quotation

Quote: Q-104415-6

Date: 4/17/2017 8:51 AM

Quote Expiration: 7/31/2017

Contract Start Date\*: 5/1/2017

Contract Term: 5 years

### AX Account Number:

Pers.Fin.Info.

#### Bill To:

Campbell Police Dept. - CA  
70 N. First Street  
Campbell, CA 95008  
US

#### Ship To:

Joe Cefalu  
Campbell Police Dept. - CA  
70 N. First Street  
Campbell, CA 95008  
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Tanner McCormick	RIGHT TO PRIVACY		Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

Hardware + E.com || Due NET 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	85144	AXON STARTER	USD 2,500.00	USD 2,500.00	USD 0.00	USD 2,500.00
55	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 399.00	USD 21,945.00	USD 21,945.00	USD 0.00
55	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
55	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
55	11509	BELT CLIP, RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
55	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00	USD 0.00	USD 0.00
8	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 280.00	USD 280.00	USD 0.00
5	89101	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 2,340.00	USD 0.00	USD 2,340.00
150	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3,850	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 2,887.50	USD 0.00	USD 2,887.50
55	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 11,220.00	USD 0.00	USD 11,220.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
8	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 1,495.00	USD 11,960.00	USD 11,960.00	USD 0.00
8	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 1,728.00	USD 0.00	USD 1,728.00
50	87101	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 180.00	USD 9,000.00	USD 2,250.00	USD 6,750.00
500	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
43	70116	PPM, SIGNAL	USD 89.99	USD 3,869.57	USD 3,869.57	USD 0.00
14	70112	AXON SIGNAL UNIT	USD 279.00	USD 3,906.00	USD 0.00	USD 3,906.00
Hardware + E.com    Due NET 30 Total Before Discounts:						USD 71,636.07
Hardware + E.com    Due NET 30 Discount:						USD 40,304.57
Hardware + E.com    Due NET 30 Net Amount Due:						USD 31,331.50

(2) Spares - Refresh included

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
2	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	11509	BELT CLIP, RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00	USD 0.00	USD 0.00
(2) Spares - Refresh included Total Before Discounts:						USD 0.00
(2) Spares - Refresh included Net Amount Due:						USD 0.00

Year 2 - Due 2018

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
55	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 9,900.00	USD 0.00	USD 9,900.00
8	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 1,728.00	USD 0.00	USD 1,728.00
5	89201	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 2,340.00	USD 0.00	USD 2,340.00
150	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
50	87201	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 180.00	USD 9,000.00	USD 0.00	USD 9,000.00
500	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
6,050	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 4,537.50	USD 0.00	USD 4,537.50
55	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 11,220.00	USD 0.00	USD 11,220.00
Year 2 - Due 2018 Total Before Discounts:						USD 38,725.50
Year 2 - Due 2018 Net Amount Due:						USD 38,725.50

Year 3 - Due 2019

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
55	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 9,900.00	USD 0.00	USD 9,900.00
8	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 1,728.00	USD 0.00	USD 1,728.00
5	89301	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 2,340.00	USD 0.00	USD 2,340.00
150	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
50	87301	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 180.00	USD 9,000.00	USD 0.00	USD 9,000.00
500	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
8,800	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 6,600.00	USD 0.00	USD 6,600.00
55	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 11,220.00	USD 0.00	USD 11,220.00
Year 3 - Due 2019 Total Before Discounts:						USD 40,788.00
Year 3 - Due 2019 Net Amount Due:						USD 40,788.00

Year 4 - Due 2020

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
55	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 9,900.00	USD 0.00	USD 9,900.00
8	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 1,728.00	USD 0.00	USD 1,728.00
5	89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 2,340.00	USD 0.00	USD 2,340.00
150	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
50	87401	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 180.00	USD 9,000.00	USD 0.00	USD 9,000.00
500	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
9,900	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 7,425.00	USD 0.00	USD 7,425.00
55	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 11,220.00	USD 0.00	USD 11,220.00
Year 4 - Due 2020 Total Before Discounts:						USD 41,613.00
Year 4 - Due 2020 Net Amount Due:						USD 41,613.00

Year 5 - Due 2021

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
55	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 9,900.00	USD 0.00	USD 9,900.00
8	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 1,728.00	USD 0.00	USD 1,728.00
5	89501	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 2,340.00	USD 0.00	USD 2,340.00
150	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
50	87501	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 180.00	USD 9,000.00	USD 0.00	USD 9,000.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
500	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
11,550	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 8,662.50	USD 0.00	USD 8,662.50
55	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 11,220.00	USD 0.00	USD 11,220.00
Year 5 - Due 2021 Total Before Discounts:						USD 42,850.50
Year 5 - Due 2021 Net Amount Due:						USD 42,850.50

Subtotal	USD 195,308.50
Estimated Shipping & Handling Cost	USD 54.68
Estimated Tax	USD 6,349.77
Grand Total	USD 201,712.95

### Axon Body 2 Shipping

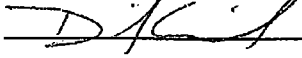
Axon Body 2 is available for delivery between 8-10 weeks after purchase date. You will be notified if there are any delays. Axon reserves the right to make product changes without notice.

### Signal Performance Power Magazine (SPPM) Pre-order

Thank you for your interest in the Signal Performance Power Magazine (SPPM). This pre-order is a commitment to purchase the SPPM. The SPPM is available for delivery starting in November 2016. You will be notified if there are any delays. Axon reserves the right to make product changes without notice.

## Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at [www.axon.com/legal](http://www.axon.com/legal). You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:  Date: JULY 20, 2017  
Name (Print): DAVID MCCORMICK Title: CHIEF OF POLICE  
PO# (if needed): \_\_\_\_\_

Quote: Q-104415-6

Please sign and email to Tanner McCormick at [tmccormick@laser.com](mailto:tmccormick@laser.com) or fax to

THANK YOU FOR YOUR BUSINESS!

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## Redaction Log

Total Number of Redactions in Document: 3

### Redaction Reasons by Page

Page	Reason	Description	Occurrences
1	Pers.Fin.Info.	The provided document(s) have been redacted and/or the City is withholding records from disclosure in whole or in part because the record contains information that is exempt from disclosure under Government Code Sections 7470, 7471 and 7473 and incorporated into California Government Code Section 7927.705, and/or California Government Code Section 7925.005.	1
1	RIGHT TO PRIVACY	Information has been redacted to protect an individual's privacy interests pursuant to Cal. Const. art. I §1.	2

## Redaction Log

### Redaction Reasons by Exemption

Reason	Description	Pages (Count)
Pers.Fin.Info.	The provided document(s) have been redacted and/or the City is withholding records from disclosure in whole or in part because the record contains information that is exempt from disclosure under Government Code Sections 7470, 7471 and 7473 and incorporated into California Government Code Section 7927.705, and/or California Government Code Section 7925.005.	1(1)
RIGHT TO PRIVACY	Information has been redacted to protect an individual's privacy interests pursuant to Cal. Const. art. I §1.	1(2)