

Kelsey Barak

From: Garrett Langley <garrett@flocksafety.com>
Sent: Friday, April 13, 2018 6:35 AM
To: Zai AbuBakar
Subject: Re: Neighborhood LPR Cameras for Fontana (not a sales email)

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hey Zai,

Did you see my last email about [Flock Safety](#)?

Let me know if you have ~15min today or tomorrow. Would love to learn how we could help.

Thanks!

Garrett Langley
[Flock Safety](#)

If you don't want to hear from me again, please [let me know](#).

-----Original Message-----

From: Garrett Langley
To: zabubakar@fontana.org
Subject: Neighborhood LPR Cameras for Fontana (not a sales email)

Zai,

You are probably aware of the positive impact LPR cameras can have on solving crime. However, in the past, the cost has limited the impact by preventing enough from being installed. Fast forward to today, and we've developed an affordable (\$1,500 / year) LPR camera with live installations in 13 states.

Allow me to introduce [Flock Safety](#) and the outdoor, wireless camera we specifically designed for neighborhoods that tracks cars and reads license plates. [This article](#) describes a recent installation near Oakland/Richmond and this [local news story](#) mentions one of the recent crimes our technology has helped solve.

Most of our customers are neighborhoods and HOA's, but the purpose of our product is to provide evidence to law enforcement to help solve crimes. In addition to capturing evidence, we are working to actively integrate our cameras into police department hot lists so if a hot (such as stolen) vehicle enters a neighborhood, local law enforcement is automatically notified.

All of this promotes collaboration between our company, our neighborhood customers and local law enforcement. If you'd like to have a conversation about how we could help get more LPR cameras installed in your jurisdiction, just reply to this email and we can schedule time to hop on the phone!

Thanks and have a nice day.

Garrett Langley
[Flock Safety](#)

If you don't want to hear from me again, please [let me know](#).

Kelsey Barak

From: Garrett Langley <garrett@flocksafety.com>
Sent: Friday, April 13, 2018 6:38 AM
To: Kevin Goltara
Subject: Re: Neighborhood LPR Cameras for Fontana (not a sales email)

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
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Hey Kevin,

Did you see my last email about [Flock Safety](#)?

Let me know if you have ~15min today or tomorrow. Would love to learn how we could help.

Thanks!

Garrett Langley
[Flock Safety](#)

If you don't want to hear from me again, please [let me know](#).

-----Original Message-----

From: Garrett Langley
To: kgoltara@fontana.org
Subject: Neighborhood LPR Cameras for Fontana (not a sales email)

Kevin,

You are probably aware of the positive impact LPR cameras can have on solving crime. However, in the past, the cost has limited the impact by preventing enough from being installed. Fast forward to today, and we've developed an affordable (\$1,500 / year) LPR camera with live installations in 13 states.

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Thanks and have a nice day.

Garrett Langley
[Flock Safety](#)

If you don't want to hear from me again, please [let me know](#).