

## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Wednesday, February 28, 2024 2:31 PM  
**To:** hugh.lafferty@urw.com  
**Cc:** Dan Murdock; Mike Hutton; Velo Lukic; David Pawlak  
**Subject:** Re: Skokie PD - #18 Old Orchard Mall - Irrigation Line

Hey Hugh -

Thanks for your time yesterday!

**We are all set for installation of [#18 Old Orchard Mall - Old Orchard Rd Entrance](#) on Friday, 3/1, around 9 AM.**

Your Flock Technician, Vince, will give you a call when he is on his way if you can just have your guys there and ready to shift that irrigation line that would be great!

Please let me know if you have any questions.

Thank you for your help here!

On Wed, Jan 24, 2024 at 5:09 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:  
Howdy Mr. Lafferty -

Thank you for your time today!

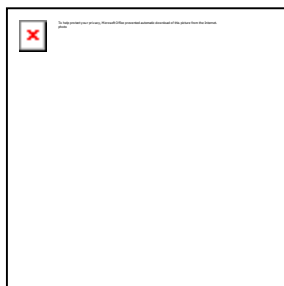
Please see the attached image showing the irrigation line in question and where we are needing it shifted to. I am waiting for my Field Team to get this installation back on the schedule and will provide that date as soon as possible.

Ideally, your crew will be able to shift that irrigation line at the same time as Flock drops the new pole.

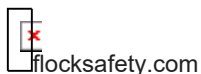
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**Hailey Spessard**  
Project Manager - Core

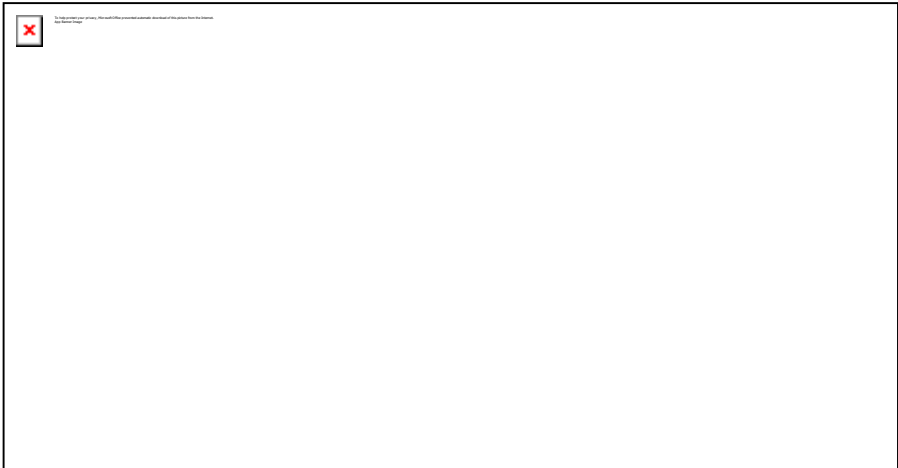


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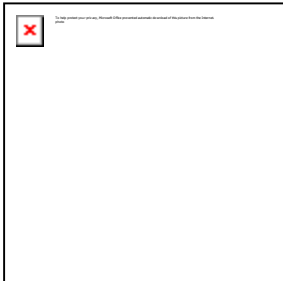


Due to volume, please allow 2-3 business days for a response






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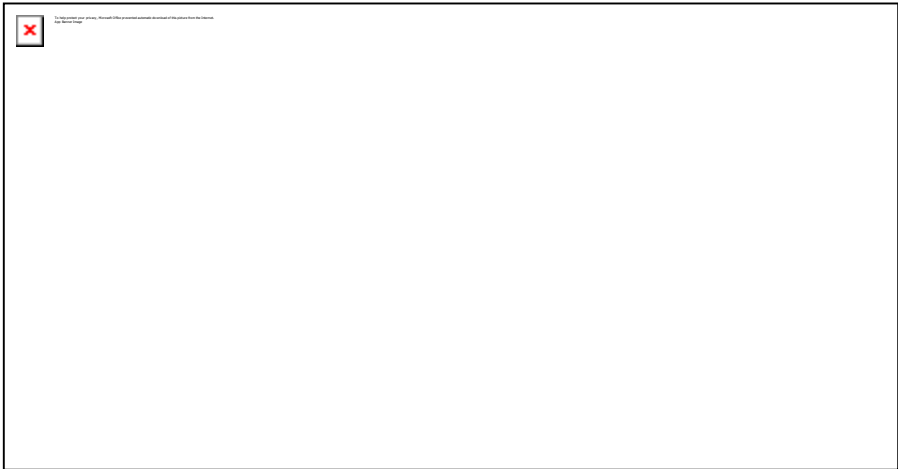


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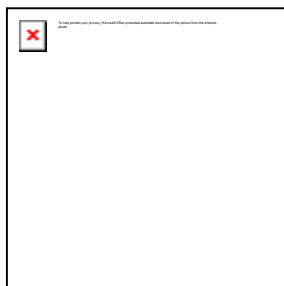
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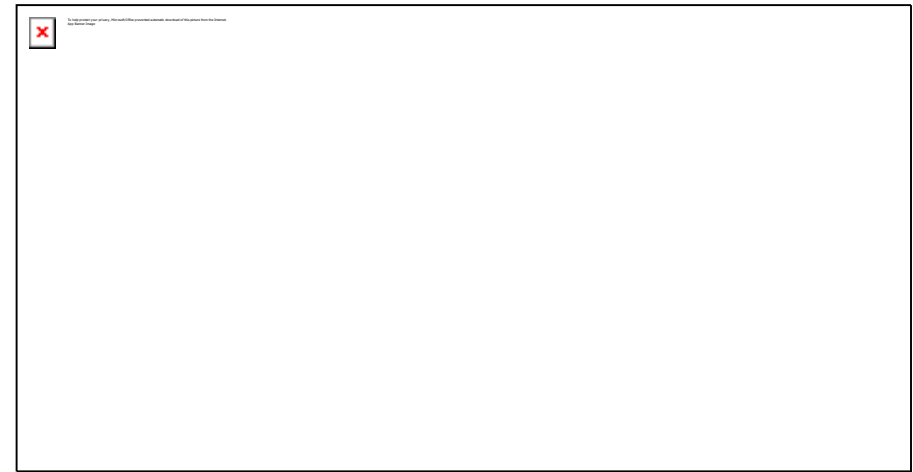


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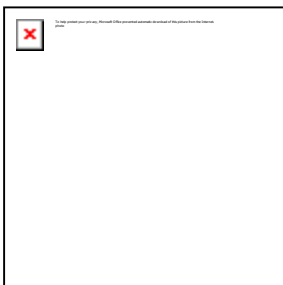


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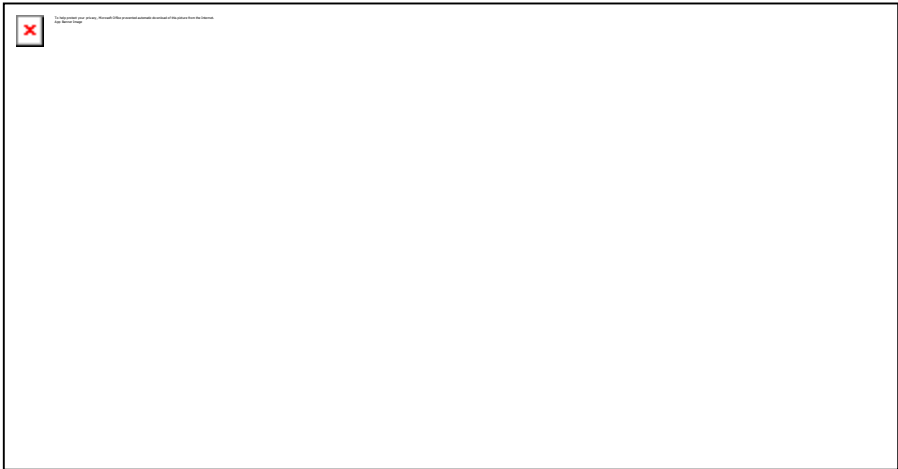


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Project Manager - Core



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## Philip Wasserburg

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**From:** Brian Baker <Brian.Baker@Skokie.Org>  
**Sent:** Monday, February 26, 2024 1:15 AM  
**To:** Billing Team  
**Subject:** Automatic reply: Flock Safety INV-33488

I retired from the Skokie Police Department. Please update your contact information.

## Philip Wasserburg

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**From:** Billing Team <billing@flocksafety.com>  
**Sent:** Monday, February 26, 2024 1:14 AM  
**To:** Cindy Pechter; David Pawlak; Brian Baker  
**Subject:** Flock Safety INV-33488  
**Attachments:** Invoice INV-33488.pdf; statement-il-village-of-skokie-2024-02-26.pdf

Flock Safety Customer,

Thank you for choosing Flock Safety. You recently should have received an invoice. If you have not received an invoice please email [billing@flocksafety.com](mailto:billing@flocksafety.com).

Attached you will find our W-9, payment options, and Flocks general COI. If you require further documentation please contact us before the invoice is due.

Your business is greatly appreciated.

Flock Safety

--

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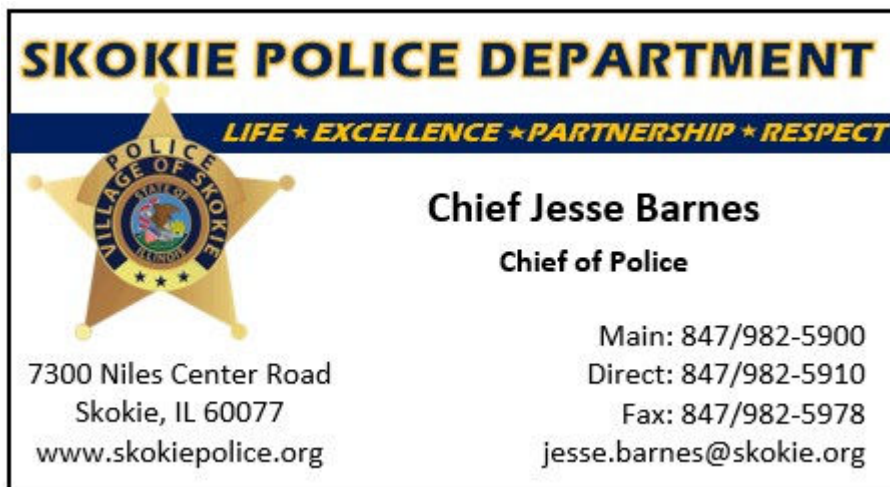
Powered by [Tesorio](#)

## Philip Wasserburg

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**From:** Jesse Barnes <Jesse.Barnes@Skokie.Org>  
**Sent:** Friday, February 23, 2024 4:20 PM  
**To:** Hailey Spessard  
**Subject:** RE: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** image001.jpg; image002.jpg; image003.png

Great News Hailey  
Thanks!  
-Jesse



---

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**Sent:** Thursday, February 22, 2024 4:17 AM  
**To:** Jesse Barnes <Jesse.Barnes@Skokie.Org>  
**Cc:** David Pawlak <David.Pawlak@Skokie.Org>; Velo Lukic <velo.lukic@flocksafety.com>; Ellen Ziegler <ellen.ziegler@flocksafety.com>; Mike Hutton <michael.hutton@flocksafety.com>; Dan Murdock <dan.murdock@flocksafety.com>  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update

Howdy Chief -

Quick update for you!

Camera 18 (Old Orchard Mall - Old Orchard Rd Entrance) is currently scheduled for installation 3/1. I have a call scheduled with Mr. Lafferty to make sure we are all on the same page before we get out there so that hopefully we can get this location up and running ASAP!

I will reach back out next week to confirm that it was installed but please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Mon, Jan 29, 2024 at 9:52 AM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Chief -

Great news! Camera 2 (Golf/Lockwood (EB)) was successfully installed and is in service.

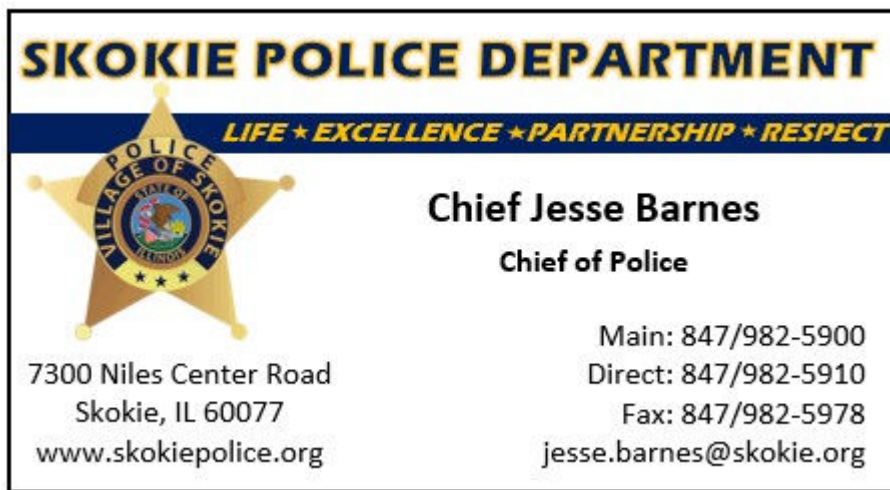
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On Thu, Jan 25, 2024 at 1:56 PM Jesse Barnes <[Jesse.Barnes@skokie.org](mailto:Jesse.Barnes@skokie.org)> wrote:

Thanks Hailey



---

**From:** Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)>

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**Cc:** Jesse Barnes <[Jesse.Barnes@Skokie.Org](mailto:Jesse.Barnes@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Scout Cappello <[scout.cappello@flocksafety.com](mailto:scout.cappello@flocksafety.com)>; Ellen Ziegler <[ellen.ziegler@flocksafety.com](mailto:ellen.ziegler@flocksafety.com)>; Velo Lukic <[velo.lukic@flocksafety.com](mailto:velo.lukic@flocksafety.com)>; Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)>

**Subject:** Re: Skokie IL PD | Flock Safety Installation Update

Thanks Dan!

Chief Barnes,

Howdy Sir -

Please see the below update regarding your outstanding Flock LPRs -

Camera 8 (Touhy/McCormick (WB)) has been successfully installed and is in service!

Camera 2 (Golf/Lockwood (EB)) is tentatively scheduled for installation 1/26.

I spoke with Mr. Lafferty (#18 Old Orchard Mall - Old Orchard Rd Entrance) and we are going to try and get this camera back on the installation schedule.

I believe we are on the same page with where the irrigation line in question needs to be shifted to and Mr. Lafferty is going to have a crew out at the same time as our installers to try and get it taken care of.

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On Thu, Dec 28, 2023 at 3:19 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Lavergne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW.

Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.



I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!

I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

#### 01 - Old Orchard/Lavergne (EB)

##### **On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

#### 08 - Touhy/McCormick (WB)

#### 02 - Golf/Lockwood (EB)

##### **Installing - Sent for Scheduling**

We are working on scheduling the installation for these two locations.

In full transparency, we are pending a delayed shipment of poles/bases to arrive at our warehouse in order to schedule any remaining installations in Illinois in IDOT ROWs (since they require a specific pole).

As of now, our estimate on when this installation will be able to take place is mid-January.

We may have a couple of poles in another state that we are trying to get over so that we can schedule and fulfill your installation sooner.

My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

#### #18 Old Orchard Mall - Old Orchard Rd Entrance

### Installing - Pending Irrigation Lines to be Shifted

We are pending Hugh Lafferty (Shopping Center) to shift the irrigation line over (closer to the gravel area in the below image) before we can install this camera.

Once those irrigation lines have been shifted, Flock can go back out and place the pole and camera. I called and texted Hugh yesterday, 12/7, to try and see if this had been completed or if he needs anything additional from Flock in order to proceed. Our tech explained what was needed on our last visit to the location as well. I will try and get a hold of him again so we can try and get this one moving!



Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

Again, my sincere apologies for the delay here but we are working to get your remaining cameras up and running as soon as possible!

Thanks,



On Thu, Dec 7, 2023 at 12:12 PM Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)> wrote:

Good Afternoon,

I just spoke to Commander Pawlak over the phone a few minutes ago and he advised that it had been awhile since receiving an update on the installation status of their remaining cameras. [@Hailey Spessard](#) can you please reach out asap and provide him an update? Please let me know if I can assist in any way.

Have a great day.

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**Mike Hutton**

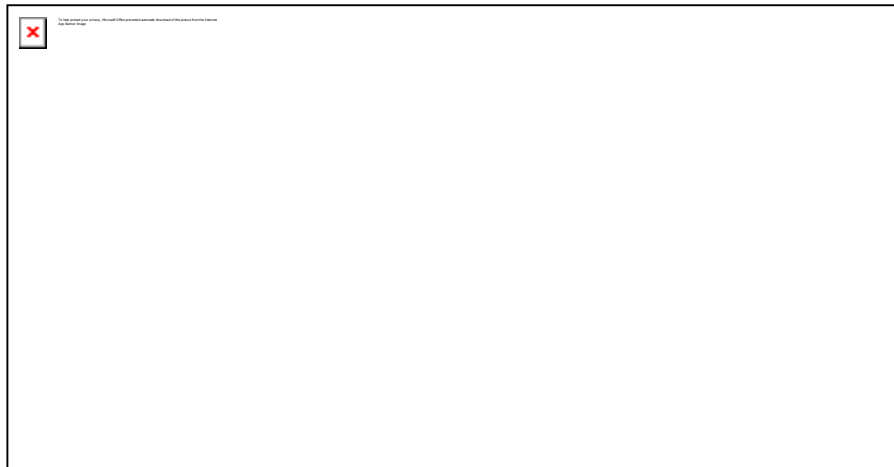
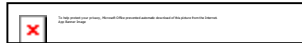
**Customer Success Manager**



[8476090201](tel:8476090201)



[flocksafety.com](mailto:michael.hutton@flocksafety.com)



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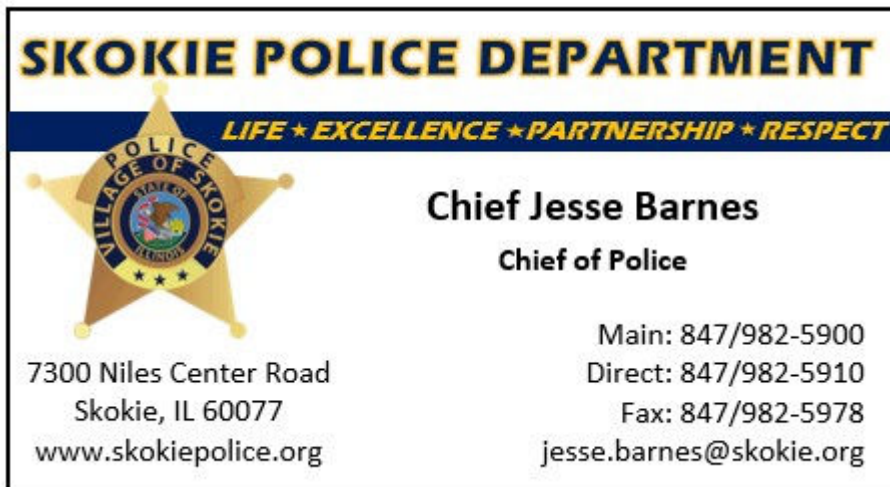
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



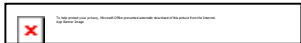
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Have a great day.

**Mike Hutton**  
**Customer Success Manager**



 8476090201  flocksafety.com



--

Philip Wasserburg

**From:** Lisa Krolikowski <lisak@flocksafety.com>  
**Sent:** Wednesday, February 21, 2024 2:01 PM  
**To:** David Badagliacco  
**Subject:** Your Feedback is Requested on Condor  
**Attachments:** 62faad06-01ad-410f-8916-5489f681260d.png

Hello from Flock's Customer Success Team!

Flock is committed to ensuring you have a positive experience with our services and products. In order to understand where we can serve you better, we need your feedback! Please tell us about your experience with your **Condor camera** technology. Our Product, Success and Executive teams read through all of your responses, and we take your feedback seriously.

In order for us to stay up-to-date with your current experience, we will send this survey bi-weekly over the next few months, and we will be sure to reach back and work with your team if we need to take quick action on anything. Thank you for your partnership!

How satisfied are you with your Flock Safety Condor cameras?

Very Dissatisfied

Dissatisfied

Neutral

Satisfied

Very Satisfied

Thank you,  
Lisa from Flock Safety  
VP, Customer Success - Law Enforcement



Click [here](#) to unsubscribe from this list or manage your preferences [here](#).

TICE: This message originated from an external source -- DO NOT CLICK on links or open attachments unless you are sure the content is safe

Philip Wasserburg

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Very Dissatisfied	Dissatisfied	Neutral	Satisfied	Very Satisfied
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Lisa from Flock Safety  
VP, Customer Success - Law Enforcement



Click [here](#) to unsubscribe from this list or manage your preferences [here](#).

## Philip Wasserburg

---

**From:** Flock Billing <billing@flocksafety.com>  
**Sent:** Monday, February 19, 2024 1:40 PM  
**To:** david.pawlak@skokie.org  
**Subject:** Invoice Delivery  
**Attachments:** Flock Safety\_INV-33488\_2024-02-19.pdf

Dear David,

Please view the details of your recent invoice below.

Invoice No: INV-33488  
Invoice Date: 2/19/2024  
Invoice Total:  
Due Date: 3/20/2024

If paying by check, please be sure to mail with a printed copy of your invoice to:

Flock Group Inc  
PO Box 121923  
Dallas, TX 75312-1923

If you have any questions about your service or installation, please contact support@flocksafety.com.

If you have any questions about your invoice, please reach out to billing@flocksafety.com.

Need a copy of our W9 or COI? See below.

[Flock Group Inc. W9](#)

[Flock Group Inc. COI](#)

We appreciate your business!

Thank you,  
Flock Safety Billing

Jen



WARNING: This message originated from an external source -- DO NOT CLICK on links or open attachments unless you are sure the content is safe

## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Monday, January 29, 2024 9:53 AM  
**To:** Jesse Barnes  
**Cc:** David Pawlak; Velo Lukic; Ellen Ziegler; Mike Hutton; Dan Murdock  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** image001.jpg; image004.jpg; image005.png

Howdy Chief -

Great news! **Camera 2 (Golf/Lockwood (EB))** was successfully installed and is in service.

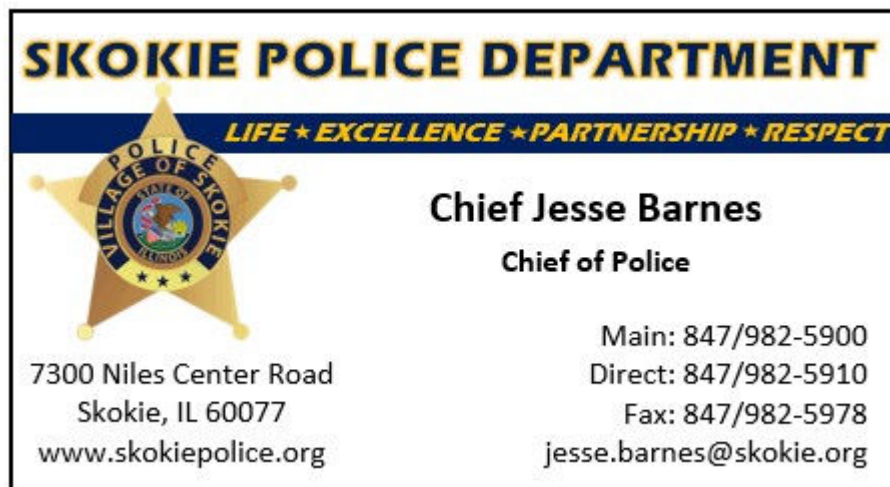
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Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Thu, Jan 25, 2024 at 1:56 PM Jesse Barnes <[Jesse.Barnes@skokie.org](mailto:Jesse.Barnes@skokie.org)> wrote:

Thanks Hailey



---

**From:** Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)>  
**Sent:** Wednesday, January 24, 2024 5:38 PM  
**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>  
**Cc:** Jesse Barnes <[Jesse.Barnes@Skokie.Org](mailto:Jesse.Barnes@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Scout Cappello <[scout.cappello@flocksafety.com](mailto:scout.cappello@flocksafety.com)>; Ellen Ziegler <[ellen.ziegler@flocksafety.com](mailto:ellen.ziegler@flocksafety.com)>; Velo Lukic <[velo.lukic@flocksafety.com](mailto:velo.lukic@flocksafety.com)>; Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)>  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update

Thanks Dan!

Chief Barnes,

Howdy Sir -

Please see the below update regarding your outstanding Flock LPRs -

Camera 8 (Touhy/McCormick (WB)) has been successfully installed and is in service!

Camera 2 (Golf/Lockwood (EB)) is tentatively scheduled for installation 1/26.

I spoke with Mr. Lafferty (#18 Old Orchard Mall - Old Orchard Rd Entrance) and we are going to try and get this camera back on the installation schedule.

I believe we are on the same page with where the irrigation line in question needs to be shifted to and Mr. Lafferty is going to have a crew out at the same time as our installers to try and get it taken care of.

I will send over that installation date here as soon as I have it!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Wed, Jan 24, 2024 at 5:21 PM Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)> wrote:

Hailey,

Chief Baker has retired and Chief Barnes has taken over. Please make sure that has been updated on your side.

Regards,

On Wed, Jan 24, 2024 at 5:14 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

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Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Thu, Dec 28, 2023 at 3:19 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Laverne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW.

Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.





I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!

I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

#### 01 - Old Orchard/Lavergne (EB)

##### **On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

#### 08 - Touhy/McCormick (WB)

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##### **Installing - Sent for Scheduling**

We are working on scheduling the installation for these two locations.

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to schedule any remaining installations in Illinois in IDOT ROWs (since they require a specific pole). As of now, our estimate on when this installation will be able to take place is mid-January. We may have a couple of poles in another state that we are trying to get over so that we can schedule and fulfill your installation sooner. My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

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##### Installing - Pending Irrigation Lines to be Shifted

We are pending Hugh Lafferty (Shopping Center) to shift the irrigation line over (closer to the gravel area in the below image) before we can install this camera.

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Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

Again, my sincere apologies for the delay here but we are working to get your remaining cameras up and running as soon as possible!

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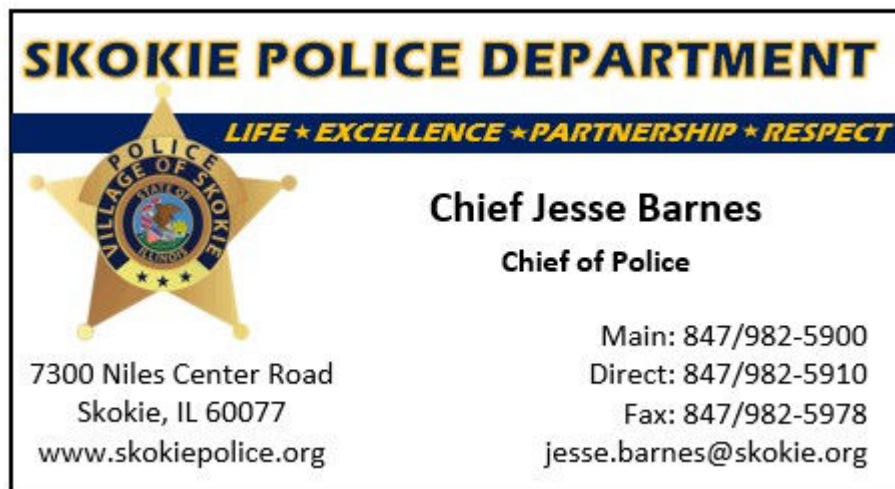
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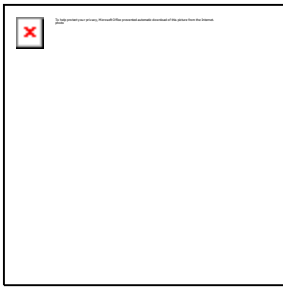
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**Mike Hutton**  
Customer Success Manager

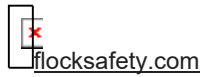



 8476090201  [flocksafety.com](mailto:flocksafety.com)





**Hailey Spessard**  
Project Manager - Core

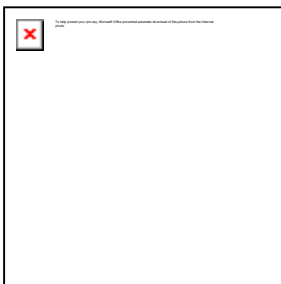


 Due to volume, please allow 2-3 business days for a response

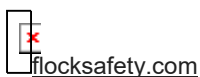


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**Hailey Spessard**  
Project Manager - Core



## Philip Wasserburg

---

**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Saturday, January 27, 2024 8:57 AM  
**To:** Erik Sanchez  
**Cc:** David Pawlak; Dan Murdock; Samantha Maximilian; Jeffery Majekodunmi  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image001.png; image002.jpg; image003.png; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg

Hi Erik,

Thanks for getting back to me. I will definitely keep you up to date as we make progress. We understand that this is still an early product, but have lots of functionality planned in the future. I appreciate both you and Commander Pawlak's time meeting with us and sharing your feedback.

Best,

Adam

On Fri, Jan 26, 2024 at 4:55 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

We'd like to thank you for showcasing Falcon Flex/Flock Safety and it's capabilities to capture traffic data. We'd also like to thank you for offering an early access pricing of \$7500 per year. We discussed internally and at this time we are not interested in the product. We'd like to stay in touch though for future interest of the analytics the camera can provide.

Thank you,



ERIK SANCHEZ

---

TRANSPORTATION ENGINEER

PUBLIC WORKS  
DEPARTMENT/ENGINEERING DIVISION

---

5127 Oakton Street

Skokie, Illinois 60077

Phone: (847) 933-8286

[www.skokie.org](http://www.skokie.org)

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, January 19, 2024 4:03 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>; Jeffery Majekodunmi <[jeff.majek@flocksafety.com](mailto:jeff.majek@flocksafety.com)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Commander Pawlak, Erik, and Samantha,

It was great to meet with you yesterday. I appreciate your feedback on the early version of our Traffic Analytics product. It sounds like the vehicle classification counts could be helpful to help you better understand traffic in your city and address concerned citizens. Because this is a very early product and you are helping us with your feedback, we're excited to offer you Early Access pricing of \$7,500 per year for Traffic Analytics on all of the city's current and future LPR cameras.

We also discussed the option of purchasing additional cameras like the one we installed on Howard. The permanently installed Falcon LPR cameras are \$3,000 per camera per year as well as the portable Falcon Flex LPR cameras that are \$3,500 per camera per year. These cameras could be used both for Traffic Analytics but also shared with Skokie PD for Public Safety.

We're happy to extend the beta program of the Traffic Analytics and LPR camera through the rest of January, but would love to hear your thoughts on how Flock can support the Public Works department moving forward.

Best,

Adam

Adam

On Thu, Jan 11, 2024 at 5:36 PM Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)> wrote:

Wonderful! I just sent an invite for Thursday morning at 9am central. Let me know if we need to adjust. Looking forward to it!

Adam

On Thu, Jan 11, 2024 at 5:33 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I am available next week on Thursday if that works with you. Preferably in the morning.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](http://VillageofSkokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Thursday, January 11, 2024 4:29 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha

Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>; Jeffery Majekodunmi <[jeff.majek@flocksafety.com](mailto:jeff.majek@flocksafety.com)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

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Thanks,

Erik S

Get [Outlook for iOS](#)

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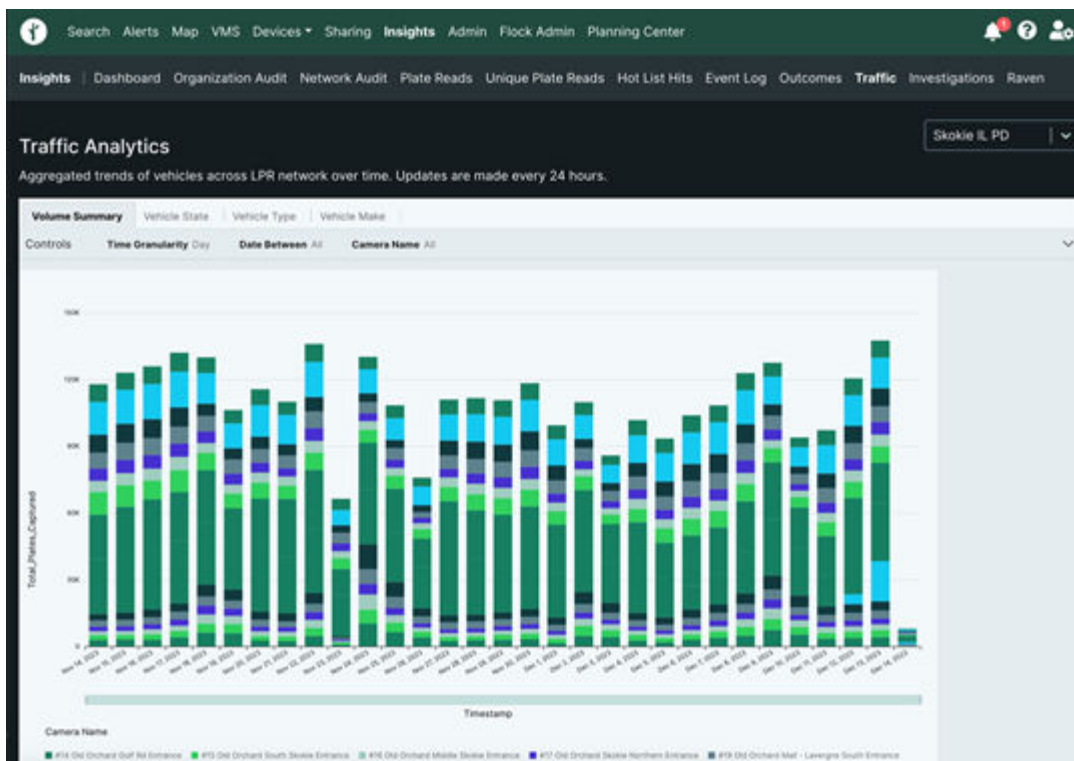
**Sent:** Friday, December 15, 2023 5:46 AM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>  
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**Transportation Engineer**

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Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, December 8, 2023 9:12 AM

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**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

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**Transportation Engineer**

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Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Wednesday, December 6, 2023 2:57 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

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Awesome, thanks for giving us the opportunity.

Yes, we own the sign. How long would this test run be?

Thank you,



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**Transportation Engineer**

[Village of Skokie](#)

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---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Tuesday, December 5, 2023 3:24 PM

**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Skokie - Falcon Flex for Traffic Data

Hi all,

Thanks for meeting last week. We're excited about getting you a camera turned on for Traffic Counting - and I'm sure the PD will appreciate having another LPR camera active.

I've been working with the team to see the best place for us to install a Falcon Flex camera on that roadway you shared. Do you own the Traffic Sign in the image posted below? We could attach the camera and solar panel to the rear of the sign.



I put together this [deployment plan](#) in our deployment planning tool. If this site works, we can have one of our technicians install it later this week or early next week.

Best,

Adam

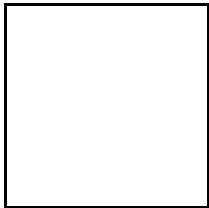
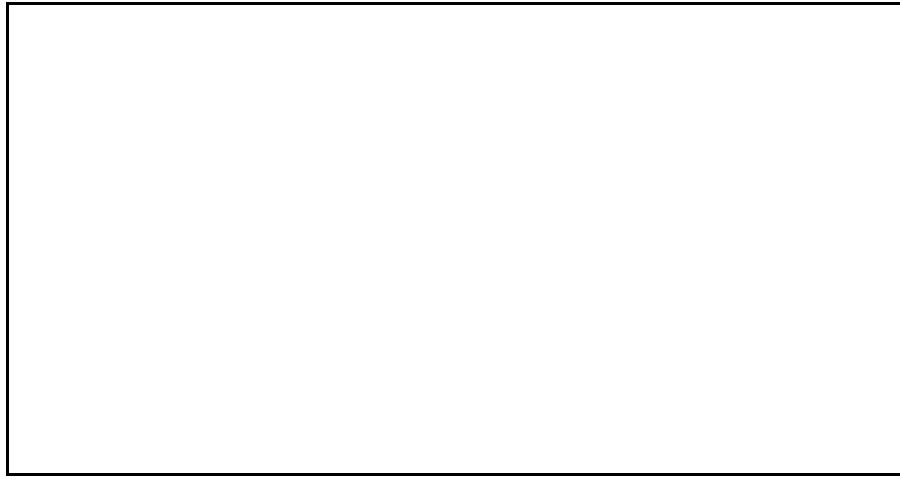
--

Adam Snow

Chief of Staff to the CPO

205-317-1663

flocksafety.com



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## Philip Wasserburg

---

**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Saturday, January 27, 2024 8:57 AM  
**To:** Erik Sanchez  
**Cc:** David Pawlak; Dan Murdock; Samantha Maximilian; Jeffery Majekodunmi  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image001.png; image002.jpg; image003.png; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg

Hi Erik,

Thanks for getting back to me. I will definitely keep you up to date as we make progress. We understand that this is still an early product, but have lots of functionality planned in the future. I appreciate both you and Commander Pawlak's time meeting with us and sharing your feedback.

Best,

Adam

On Fri, Jan 26, 2024 at 4:55 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

We'd like to thank you for showcasing Falcon Flex/Flock Safety and it's capabilities to capture traffic data. We'd also like to thank you for offering an early access pricing of \$7500 per year. We discussed internally and at this time we are not interested in the product. We'd like to stay in touch though for future interest of the analytics the camera can provide.

Thank you,



ERIK SANCHEZ

---

TRANSPORTATION ENGINEER

PUBLIC WORKS  
DEPARTMENT/ENGINEERING DIVISION

---



5127 Oakton Street

Skokie, Illinois 60077

Phone: (847) 933-8286

[www.skokie.org](http://www.skokie.org)

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, January 19, 2024 4:03 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>; Jeffery Majekodunmi <[jeff.majek@flocksafety.com](mailto:jeff.majek@flocksafety.com)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Commander Pawlak, Erik, and Samantha,

It was great to meet with you yesterday. I appreciate your feedback on the early version of our Traffic Analytics product. It sounds like the vehicle classification counts could be helpful to help you better understand traffic in your city and address concerned citizens. Because this is a very early product and you are helping us with your feedback, we're excited to offer you Early Access pricing of \$7,500 per year for Traffic Analytics on all of the city's current and future LPR cameras.

We also discussed the option of purchasing additional cameras like the one we installed on Howard. The permanently installed Falcon LPR cameras are \$3,000 per camera per year as well as the portable Falcon Flex LPR cameras that are \$3,500 per camera per year. These cameras could be used both for Traffic Analytics but also shared with Skokie PD for Public Safety.

We're happy to extend the beta program of the Traffic Analytics and LPR camera through the rest of January, but would love to hear your thoughts on how Flock can support the Public Works department moving forward.

Best,

Adam

Adam

On Thu, Jan 11, 2024 at 5:36 PM Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)> wrote:

Wonderful! I just sent an invite for Thursday morning at 9am central. Let me know if we need to adjust. Looking forward to it!

Adam

On Thu, Jan 11, 2024 at 5:33 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I am available next week on Thursday if that works with you. Preferably in the morning.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

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---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Thursday, January 11, 2024 4:29 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha

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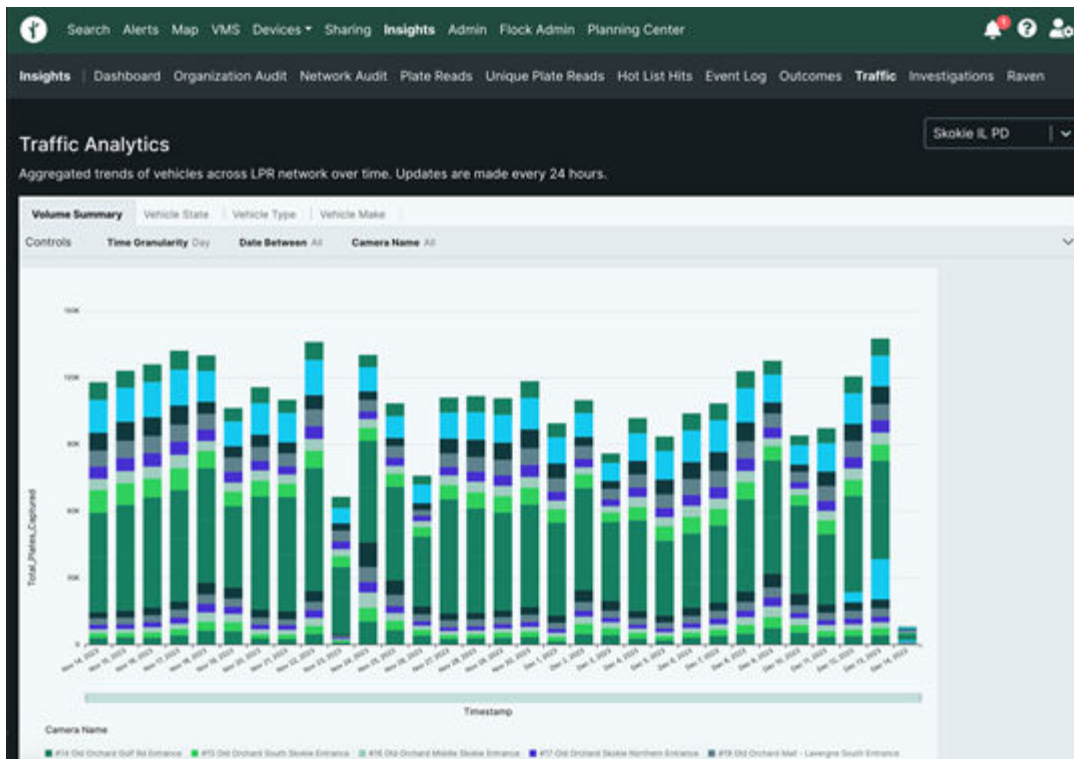
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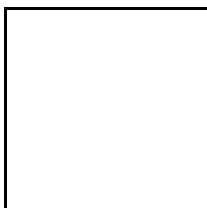
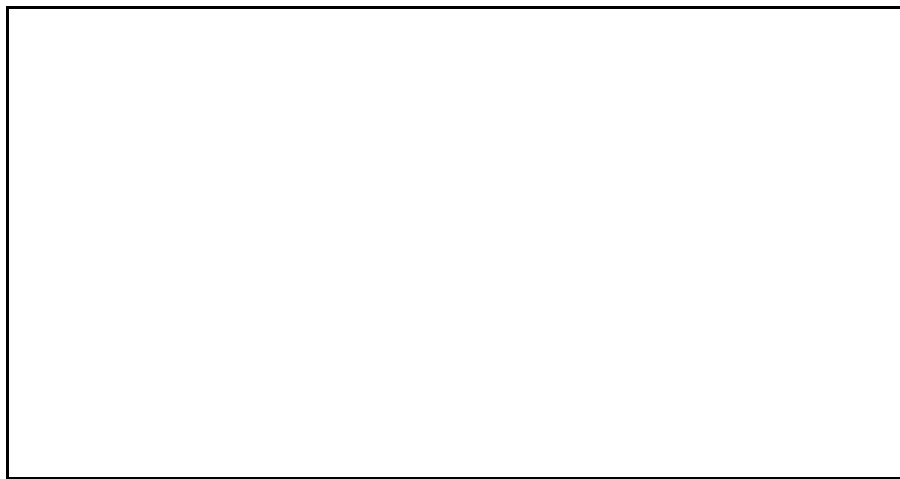
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**Adam Snow**

Chief of Staff to the CPO



☐ 205-317-1663 ☐ [flocksafety.com](https://flocksafety.com)



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## Philip Wasserburg

---

**From:** Jesse Barnes <Jesse.Barnes@Skokie.Org>  
**Sent:** Thursday, January 25, 2024 1:57 PM  
**To:** Hailey Spessard  
**Subject:** RE: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** image001.jpg; image004.jpg; image005.png

Thanks Hailey



---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Wednesday, January 24, 2024 5:38 PM  
**To:** Dan Murdock <dan.murdock@flocksafety.com>  
**Cc:** Jesse Barnes <Jesse.Barnes@Skokie.Org>; David Pawlak <David.Pawlak@Skokie.Org>; Scout Cappello <scout.cappello@flocksafety.com>; Ellen Ziegler <ellen.ziegler@flocksafety.com>; Velo Lukic <velo.lukic@flocksafety.com>; Mike Hutton <michael.hutton@flocksafety.com>  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update

Thanks Dan!

Chief Barnes,

Howdy Sir -

Please see the below update regarding your outstanding Flock LPRs -

**Camera 8 (Touhy/McCormick (WB))** has been successfully installed and is in service!

**Camera 2 (Golf/Lockwood (EB))** is tentatively scheduled for installation 1/26.

I spoke with Mr. Lafferty (**#18 Old Orchard Mall - Old Orchard Rd Entrance**) and we are going to try and get this camera back on the installation schedule.

I believe we are on the same page with where the irrigation line in question needs to be shifted to and Mr. Lafferty is going to have a crew out at the same time as our installers to try and get it taken care of.  
I will send over that installation date here as soon as I have it!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Wed, Jan 24, 2024 at 5:21 PM Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)> wrote:

Hailey,

Chief Baker has retired and Chief Barnes has taken over. Please make sure that has been updated on your side.

Regards,

On Wed, Jan 24, 2024 at 5:14 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

I wanted to send over a quick update.

Camera 8 (Touhy/McCormick (WB)) has been successfully installed and is in service!

Camera 2 (Golf/Lockwood (EB)) is tentatively scheduled for installation 1/26.

I spoke with Mr. Lafferty (#18 Old Orchard Mall - Old Orchard Rd Entrance) and we are going to try and get this camera back on the installation schedule.

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Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Thu, Dec 28, 2023 at 3:19 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Lavergne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW. Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.



I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!  
Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!  
I have scheduled biweekly updates to go out to you moving forward just so you are aware.

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8476090201



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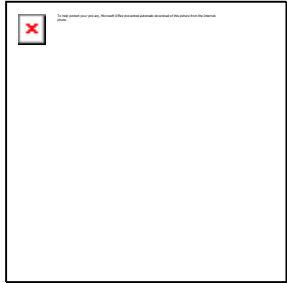
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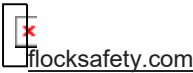
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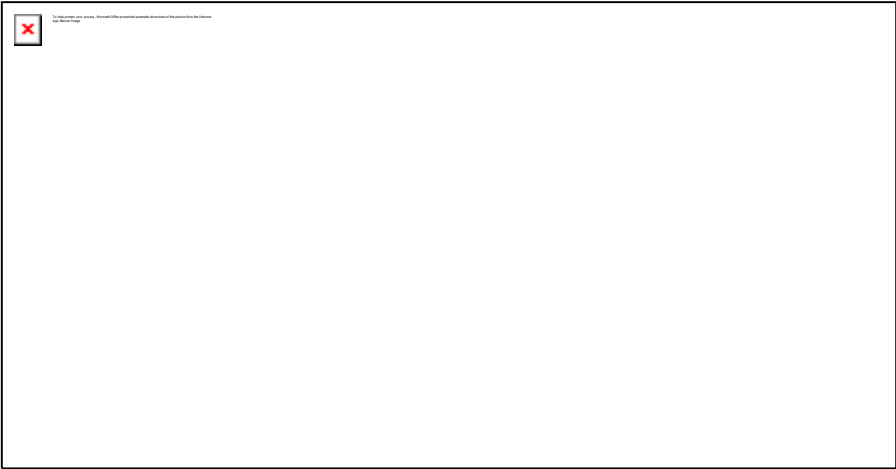




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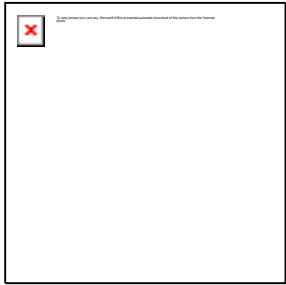
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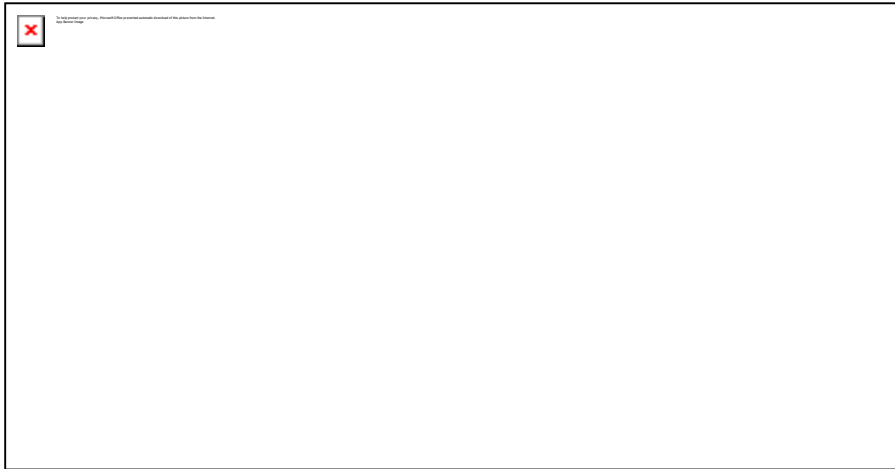


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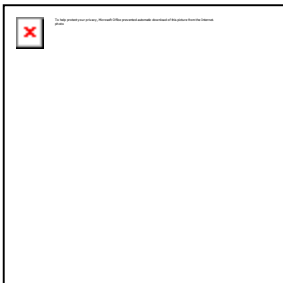
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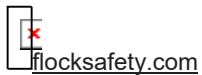


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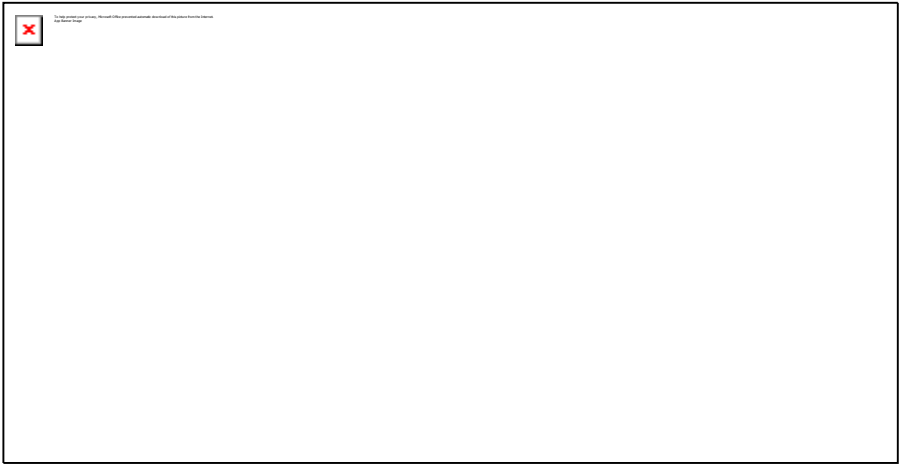
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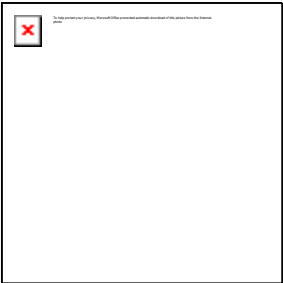


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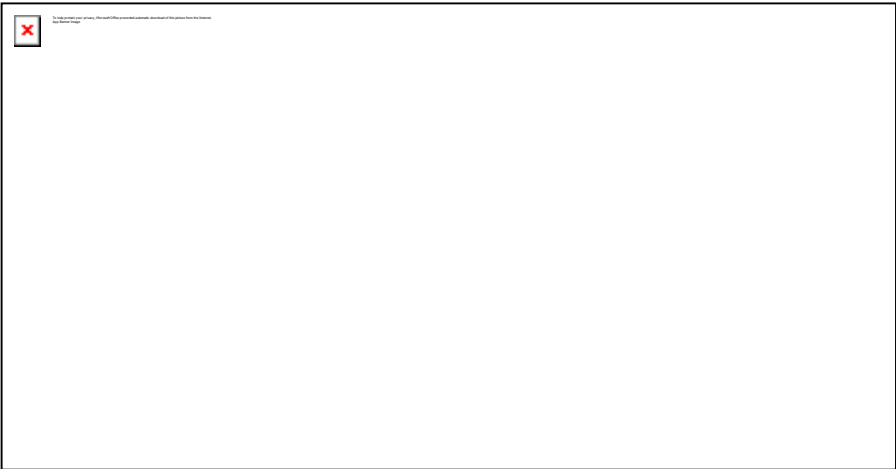


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Phone: 312-415-3858



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We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.



I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!  
Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:  
Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!  
I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

01 - Old Orchard/Lavergne (EB)

**On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

08 - Touhy/McCormick (WB)

02 - Golf/Lockwood (EB)

**Installing - Sent for Scheduling**

We are working on scheduling the installation for these two locations.

In full transparency, we are pending a delayed shipment of poles/bases to arrive at our warehouse in order to schedule any remaining installations in Illinois in IDOT ROWs (since they require a specific pole).

As of now, our estimate on when this installation will be able to take place is mid-January.

We may have a couple of poles in another state that we are trying to get over so that we can schedule and fulfill your installation sooner.

My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

#### #18 Old Orchard Mall - Old Orchard Rd Entrance

##### **Installing - Pending Irrigation Lines to be Shifted**

We are pending Hugh Lafferty (Shopping Center) to shift the irrigation line over (closer to the gravel area in the below image) before we can install this camera.

Once those irrigation lines have been shifted, Flock can go back out and place the pole and camera. I called and texted Hugh yesterday, 12/7, to try and see if this had been completed or if he needs anything additional from Flock in order to proceed. Our tech explained what was needed on our last visit to the location as well. I will try and get a hold of him again so we can try and get this one moving!



Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

Again, my sincere apologies for the delay here but we are working to get your remaining cameras up and running as soon as possible!

Thanks,



On Thu, Dec 7, 2023 at 12:12 PM Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)> wrote:  
Good Afternoon,

I just spoke to Commander Pawlak over the phone a few minutes ago and he advised that it had been awhile since receiving an update on the installation status of their remaining cameras. [@Hailey Spessard](#) can you please reach out asap and provide him an update? Please let me know if I can assist in any way.

Have a great day.

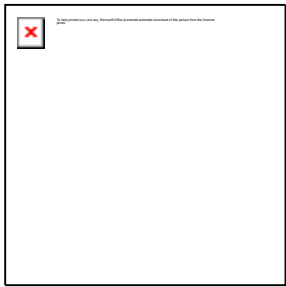
**Mike Hutton**  
**Customer Success Manager**



 8476090201  flocksafety.com



--

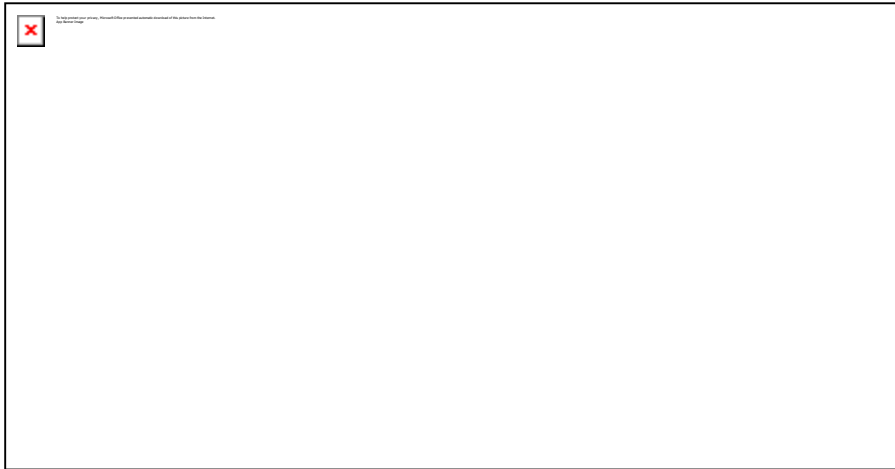


## Hailey Spessard

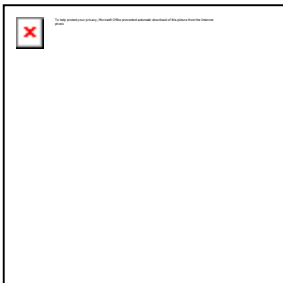
Project Manager - Core



Due to volume, please allow 2-3 business days for a response

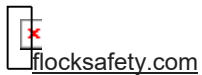


--



## Hailey Spessard

Project Manager - Core



Due to volume, please allow 2-3 business days for a response



## Philip Wasserburg

---

**From:** Brian Baker <Brian.Baker@Skokie.Org>  
**Sent:** Wednesday, January 24, 2024 5:16 PM  
**To:** Hailey Spessard  
**Subject:** Automatic reply: Skokie IL PD | Flock Safety Installation Update

I retired from the Skokie Police Department. Please update your contact information.

## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Wednesday, January 24, 2024 5:14 PM  
**To:** David Pawlak  
**Cc:** Scout Cappello; Ellen Ziegler; Velo Lukic; Mike Hutton; Dan Murdock; brian.baker@skokie.org  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** skokie.png; image.png; skokie.png

Howdy Sir -

I wanted to send over a quick update.

Camera 8 (Touhy/McCormick (WB)) has been successfully installed and is in service!

Camera 2 (Golf/Lockwood (EB)) is tentatively scheduled for installation 1/26.

I spoke with Mr. Lafferty (#18 Old Orchard Mall - Old Orchard Rd Entrance) and we are going to try and get this camera back on the installation schedule.

I believe we are on the same page with where the irrigation line in question needs to be shifted to and Mr. Lafferty is going to have a crew out at the same time as our installers to try and get it taken care of.

I will send over that installation date here as soon as I have it!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) in the meantime.

Thank you for your patience,

On Thu, Dec 28, 2023 at 3:19 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Lavergne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW.

Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.





I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!  
Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:  
Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!  
I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

01 - Old Orchard/Lavergne (EB)

**On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

08 - Touhy/McCormick (WB)

02 - Golf/Lockwood (EB)

**Installing - Sent for Scheduling**

We are working on scheduling the installation for these two locations.

In full transparency, we are pending a delayed shipment of poles/bases to arrive at our warehouse in order to schedule any remaining installations in Illinois in IDOT ROWs (since they require a specific pole).



As of now, our estimate on when this installation will be able to take place is mid-January.

We may have a couple of poles in another state that we are trying to get over so that we can schedule and fulfill your installation sooner.

My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

#### #18 Old Orchard Mall - Old Orchard Rd Entrance

##### Installing - Pending Irrigation Lines to be Shifted

We are pending Hugh Lafferty (Shopping Center) to shift the irrigation line over (closer to the gravel area in the below image) before we can install this camera.

Once those irrigation lines have been shifted, Flock can go back out and place the pole and camera. I called and texted Hugh yesterday, 12/7, to try and see if this had been completed or if he needs anything additional from Flock in order to proceed. Our tech explained what was needed on our last visit to the location as well. I will try and get a hold of him again so we can try and get this one moving!



Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

Again, my sincere apologies for the delay here but we are working to get your remaining cameras up and running as soon as possible!

Thanks,

On Thu, Dec 7, 2023 at 12:12 PM Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)> wrote:

Good Afternoon,



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Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Wednesday, January 24, 2024 5:10 PM  
**To:** hugh.lafferty@urw.com  
**Cc:** Dan Murdock; Mike Hutton; Velo Lukic; David Pawlak  
**Subject:** Skokie PD - #18 Old Orchard Mall - Irrigation Line  
**Attachments:** skokie.png

Howdy Mr. Lafferty -

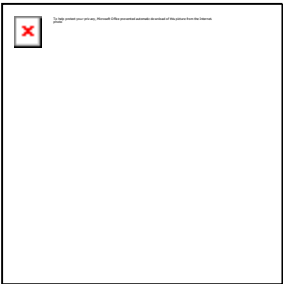
Thank you for your time today!  
Please see the attached image showing the irrigation line in question and where we are needing it shifted to.  
I am waiting for my Field Team to get this installation back on the schedule and will provide that date as soon as possible.

Ideally, your crew will be able to shift that irrigation line at the same time as Flock drops the new pole.

I will send that date over shortly.


Thank you for your assistance here!


--




**Hailey Spessard**  
Project Manager - Core


---

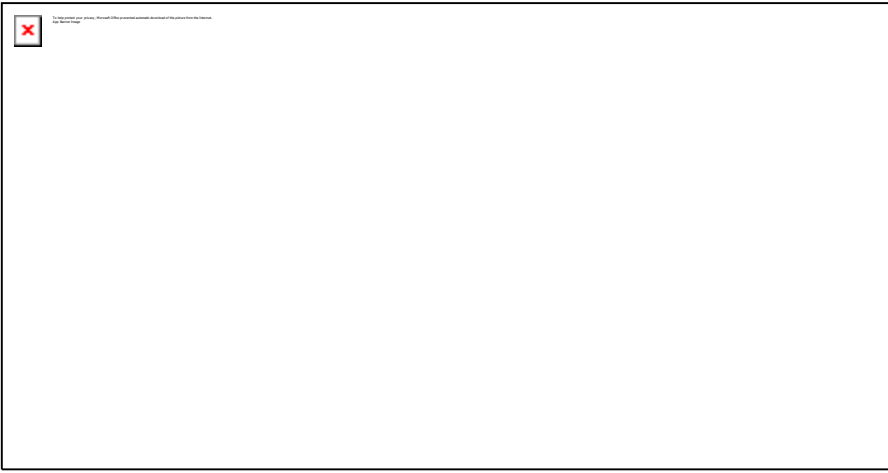
[flocksafety.com](mailto:hailey.spessard@flocksafety.com)

Due to volume, please allow 2-3 business days for a response

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## Philip Wasserburg

---

**From:** Flock Safety Support <support@flocksafety.com>  
**Sent:** Wednesday, January 24, 2024 11:17 AM  
**To:** michael.jaworski@skokie.org  
**Cc:** melissa.russell@skokie.org; david.pawlak@skokie.org  
**Subject:** RE: Attention: Katie

Sounds great! Thank you for checking into this and checking on the location as well. I have passed all of this information along to our Deployment Strategy Team so they can possibly consider having the solar panel moved up higher on the pole to help get a little more sunlight.

Have a great day!  
Katie

----- Original Message -----

**From:** Michael Jaworski [michael.jaworski@skokie.org]  
**Sent:** 1/24/2024, 9:05 AM  
**To:** support@flocksafety.com  
**Cc:** melissa.russell@skokie.org; david.pawlak@skokie.org  
**Subject:** Attention: Katie

Hi Katie,

I reached out to the Skokie Park District in regards to camera location #03 – Dempster/Lockwood (EB). The park district took a look at the tree in question and determined the tree is a spruce. They believe the tree could be blocking the panel from sunlight due to the sun being clearly lower during the winter months. The only option would be to remove the tree and that is not what the park district is looking to do. I took a ride out to the location to see the camera and the trees around it. The trees are not that close to the panel, but clearly in the path of the solar panel. It appears by installing the panel higher on the pole should provide more sunlight for the panel. It also doesn't help much that we have not had many sunny days within the past couple weeks. Please contact me with any questions or concerns.

Respectfully,

Mike

**Michael Jaworski #214**  
**Skokie Police Department**

**Programs and Plans Unit**

7300 Niles Center Road, Skokie, IL, 60077

Office: (847) 982-5961

Cell: (847) 962-7165

[Michael.Jaworski@skokie.org](mailto:Michael.Jaworski@skokie.org)

---

**From:** David Pawlak <David.Pawlak@Skokie.Org>  
**Sent:** Wednesday, January 17, 2024 12:22 PM  
**To:** Michael Jaworski <Michael.Jaworski@Skokie.Org>  
**Cc:** Melissa Russell <Melissa.Russell@Skokie.Org>  
**Subject:** FW: Insufficient Solar for Cam #03 - Dempster/Lockwood (EB)

Hi Mike,

Can you please coordinate the below and respond.

Thank you,

David

---

**From:** Flock Safety Support <[support@flocksafety.com](mailto:support@flocksafety.com)>  
**Sent:** Wednesday, January 17, 2024 11:50 AM  
**To:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>  
**Subject:** Insufficient Solar for Cam #03 - Dempster/Lockwood (EB)

Hi there,

Katie here from Flock Safety Customer Support. Our Deployment Strategy Team has informed me that location #03 - Dempster/Lockwood (EB) is not receiving sufficient solar. At this time, the performance is not optimal.

The team advised that due to this camera being located on a parcel of land owned by the Parks Department, they would like to see if it would be possible to have the trees to the south of the panel trimmed to help the panel get more sun. If not, our next step will be to try and install the panel higher on the pole to see if this will help. If all else fails, we can relocate the camera which will bring ILDOT into the equation.

Please let me know how you would like to move forward.

Thank you in advance for your response and partnership. We apologize for the inconvenience here. We look forward to your organization seeing continued success with your Flock technology.

Stay safe,

Katie



thread::b7ZcSi\_tITeptSHW9eWOSA4::

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[support+unsubscribe@flocksafety.com](mailto:support+unsubscribe@flocksafety.com).



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## Philip Wasserburg

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**Michael Jaworski #214**  
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Office: (847) 982-5961

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**Cc:** Melissa Russell <Melissa.Russell@Skokie.Org>  
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Stay safe,

Katie



thread::b7ZcSi\_tITeptSHW9eWOSA4::

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[support+unsubscribe@flocksafety.com](mailto:support+unsubscribe@flocksafety.com).



## Philip Wasserburg

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>  
**Sent:** Friday, January 19, 2024 4:03 PM  
**To:** Erik Sanchez  
**Cc:** David Pawlak; Dan Murdock; Samantha Maximilian; Jeffery Majekodunmi  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image005.jpg; image006.png; image007.jpg; image008.jpg; image009.jpg; image010.jpg; image011.jpg; image002.jpg; image003.png

Hi Commander Pawlak, Erik, and Samantha,

It was great to meet with you yesterday. I appreciate your feedback on the early version of our Traffic Analytics product. It sounds like the vehicle classification counts could be helpful to help you better understand traffic in your city and address concerned citizens. Because this is a very early product and you are helping us with your feedback, we're excited to offer you Early Access pricing of \$7,500 per year for Traffic Analytics on all of the city's current and future LPR cameras.

We also discussed the option of purchasing additional cameras like the one we installed on Howard. The permanently installed Falcon LPR cameras are \$3,000 per camera per year as well as the portable Falcon Flex LPR cameras that are \$3,500 per camera per year. These cameras could be used both for Traffic Analytics but also shared with Skokie PD for Public Safety.

We're happy to extend the beta program of the Traffic Analytics and LPR camera through the rest of January, but would love to hear your thoughts on how Flock can support the Public Works department moving forward.

Best,

Adam

Adam

On Thu, Jan 11, 2024 at 5:36 PM Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)> wrote:

Wonderful! I just sent an invite for Thursday morning at 9am central. Let me know if we need to adjust. Looking forward to it!

Adam

On Thu, Jan 11, 2024 at 5:33 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I am available next week on Thursday if that works with you. Preferably in the morning.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](#)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Thursday, January 11, 2024 4:29 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>; Jeffery Majekodunmi <[jeff.majek@flocksafety.com](mailto:jeff.majek@flocksafety.com)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik,

I hope that you all had a great holiday break and a good start to the new year. I was wondering if we could get some time to go over the Traffic Analytics beta pages to get your feedback. We're actively making improvements and want to get your feedback along the way. Would there be some time next week that would work well for you for a brief call?

Best,

Adam

On Wed, Dec 20, 2023 at 10:22 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

We are currently experiencing issues at Skokie and our network is down. Unfortunately we will not be able to connect this week. I'll follow up as soon as we can.

Thanks,

Erik S

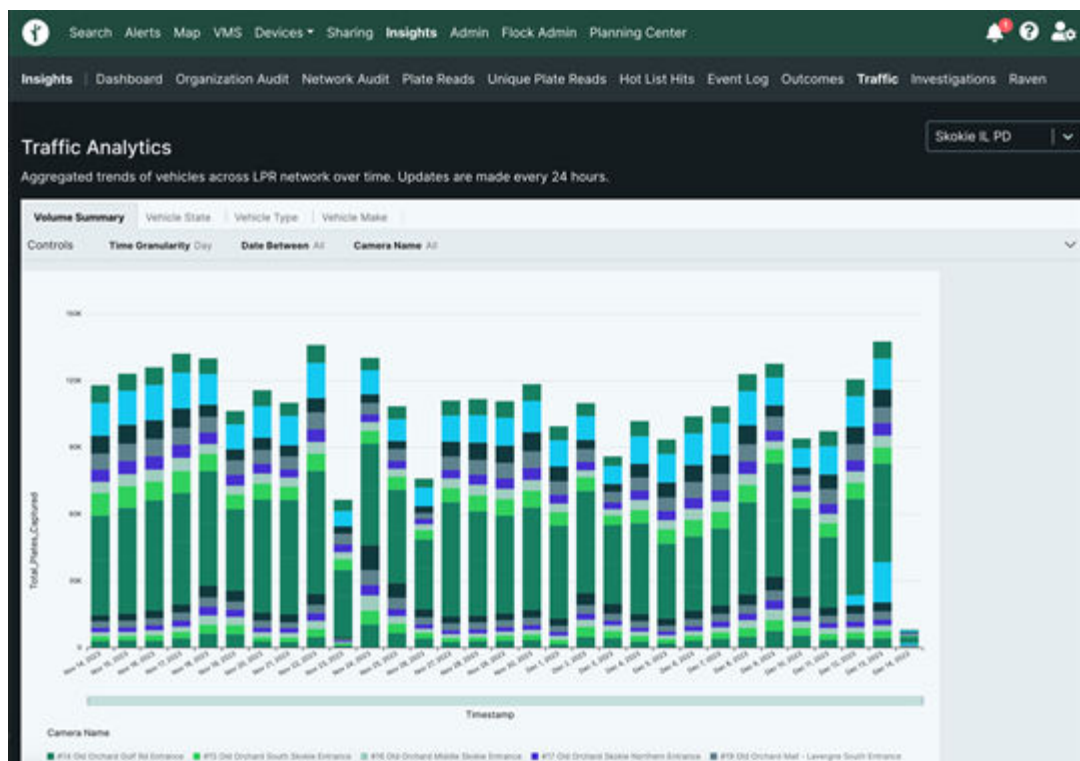
Get [Outlook for iOS](#)

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>  
**Sent:** Friday, December 15, 2023 5:46 AM  
**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>  
**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik and Samantha,

Yes, I was able to create accounts for you and just got the new traffic counting feature turned on for you. If you go to [analytics.flocksafety.com](https://analytics.flocksafety.com) you should see a tab labeled "Traffic" on the sub navigation that will take you to the traffic analytics reports.



I've turned on traffic analytics for all of Skokie's cameras, but you will also be able to filter to the new Traffic Counting camera that we installed earlier this week. If you'd like, we can grab some time later today or early next week to do a quick walkthrough.

[@David Pawlak](#) - I also turned on this camera "#21 - DOT Traffic Counting Test" as another device for your role in FlockOS. One of the great benefits of this concept is that both PD and PW can leverage the same investment. Let me know if you'd like to add it to any other roles at the department.

Best,

Adam

On Thu, Dec 14, 2023 at 5:04 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I received an email to create a password for the account. Is there an additional email after creating a password? I wasn't able to enter.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](https://www.skokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, December 8, 2023 9:12 AM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik,

Yes, we would only mount it a few feet higher. We just want to ensure that it's less likely to be vandalized. I'll let our tech know to go ahead with the install and will let you know once it's ready to go. We can also set up some time next week to do a walkthrough of the system on your account.

Best,

Adam

On Thu, Dec 7, 2023 at 9:56 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

How high will it go? If it is 1-2 ft higher than the sign then no problem. I just prefer for it not to be too high and distract drivers at the pedestrian crossing.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](http://www.villageofskokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Wednesday, December 6, 2023 2:57 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Great,



That's good to hear. We can get the camera installed this week and can give you a 30 day trial and can re-evaluate after that. I mostly want your feedback and input on what we can build to help.

One question for you - would you be open to us installing a telespar extension on that sign to mount the camera higher? We typically install the cameras higher to avoid vandalism. If not, no worries, we will install it directly opposite the existing sign.

Best,

Adam

On Wed, Dec 6, 2023 at 9:58 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Awesome, thanks for giving us the opportunity.

Yes, we own the sign. How long would this test run be?

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](https://www.skokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Tuesday, December 5, 2023 3:24 PM

**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Skokie - Falcon Flex for Traffic Data

Hi all,

Thanks for meeting last week. We're excited about getting you a camera turned on for Traffic Counting - and I'm sure the PD will appreciate having another LPR camera active.

I've been working with the team to see the best place for us to install a Falcon Flex camera on that roadway you shared. Do you own the Traffic Sign in the image posted below? We could attach the camera and solar panel to the rear of the sign.



I put together this [deployment plan](#) in our deployment planning tool. If this site works, we can have one of our technicians install it later this week or early next week.

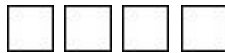
Best,

Adam



--

**Adam Snow**

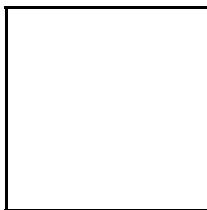
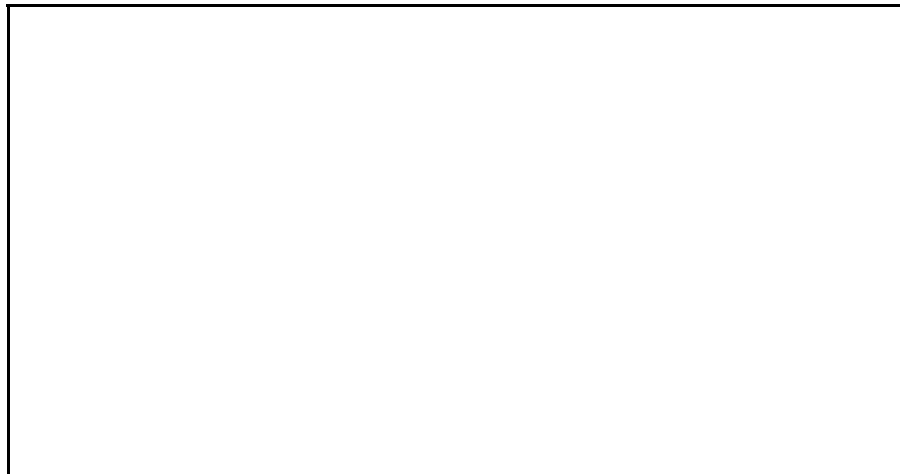
Chief of Staff to the CPO



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 205-317-1663  [flocksafety.com](mailto:flocksafety.com)

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## Philip Wasserburg

---

**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Friday, January 19, 2024 4:03 PM  
**To:** Erik Sanchez  
**Cc:** David Pawlak; Dan Murdock; Samantha Maximilian; Jeffery Majekodunmi  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image005.jpg; image006.png; image007.jpg; image008.jpg; image009.jpg; image010.jpg; image011.jpg; image002.jpg; image003.png

Hi Commander Pawlak, Erik, and Samantha,

It was great to meet with you yesterday. I appreciate your feedback on the early version of our Traffic Analytics product. It sounds like the vehicle classification counts could be helpful to help you better understand traffic in your city and address concerned citizens. Because this is a very early product and you are helping us with your feedback, we're excited to offer you Early Access pricing of \$7,500 per year for Traffic Analytics on all of the city's current and future LPR cameras.

We also discussed the option of purchasing additional cameras like the one we installed on Howard. The permanently installed Falcon LPR cameras are \$3,000 per camera per year as well as the portable Falcon Flex LPR cameras that are \$3,500 per camera per year. These cameras could be used both for Traffic Analytics but also shared with Skokie PD for Public Safety.

We're happy to extend the beta program of the Traffic Analytics and LPR camera through the rest of January, but would love to hear your thoughts on how Flock can support the Public Works department moving forward.

Best,

Adam

Adam

On Thu, Jan 11, 2024 at 5:36 PM Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)> wrote:

Wonderful! I just sent an invite for Thursday morning at 9am central. Let me know if we need to adjust. Looking forward to it!

Adam

On Thu, Jan 11, 2024 at 5:33 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I am available next week on Thursday if that works with you. Preferably in the morning.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](#)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Thursday, January 11, 2024 4:29 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>; Jeffery Majekodunmi <[jeff.majek@flocksafety.com](mailto:jeff.majek@flocksafety.com)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik,

I hope that you all had a great holiday break and a good start to the new year. I was wondering if we could get some time to go over the Traffic Analytics beta pages to get your feedback. We're actively making improvements and want to get your feedback along the way. Would there be some time next week that would work well for you for a brief call?

Best,

Adam

On Wed, Dec 20, 2023 at 10:22 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

We are currently experiencing issues at Skokie and our network is down. Unfortunately we will not be able to connect this week. I'll follow up as soon as we can.

Thanks,

Erik S

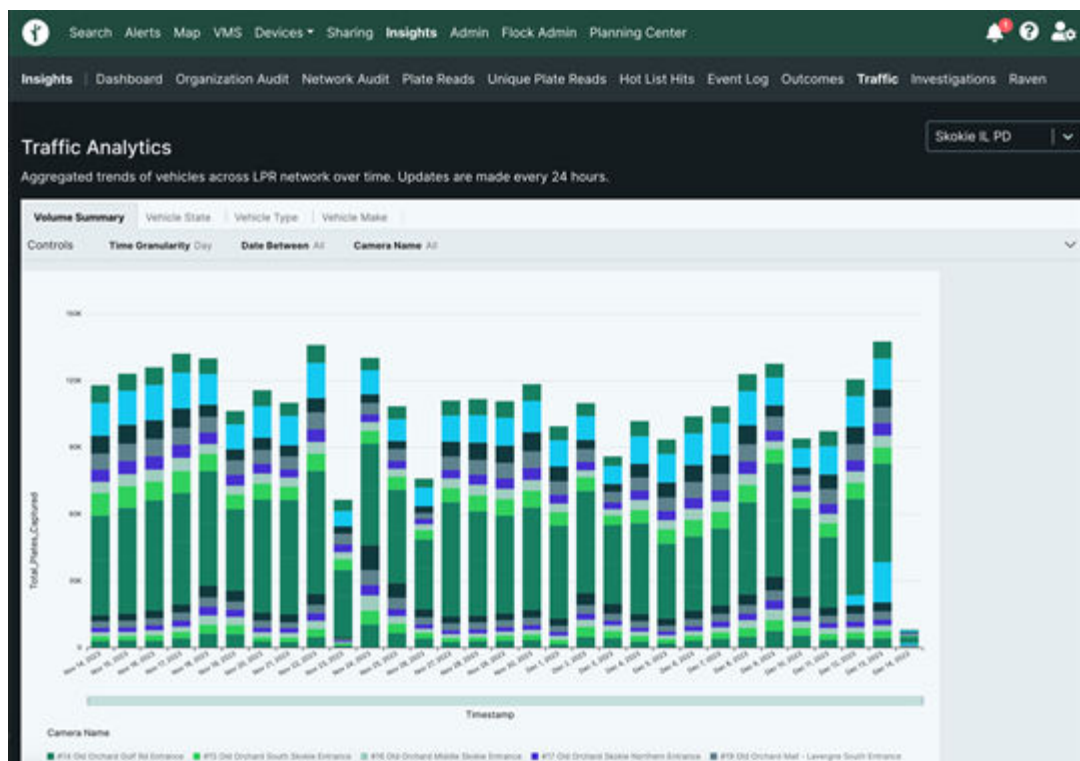
Get [Outlook for iOS](#)

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>  
**Sent:** Friday, December 15, 2023 5:46 AM  
**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>  
**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik and Samantha,

Yes, I was able to create accounts for you and just got the new traffic counting feature turned on for you. If you go to [analytics.flocksafety.com](https://analytics.flocksafety.com) you should see a tab labeled "Traffic" on the sub navigation that will take you to the traffic analytics reports.



I've turned on traffic analytics for all of Skokie's cameras, but you will also be able to filter to the new Traffic Counting camera that we installed earlier this week. If you'd like, we can grab some time later today or early next week to do a quick walkthrough.

[@David Pawlak](#) - I also turned on this camera "#21 - DOT Traffic Counting Test" as another device for your role in FlockOS. One of the great benefits of this concept is that both PD and PW can leverage the same investment. Let me know if you'd like to add it to any other roles at the department.

Best,

Adam

On Thu, Dec 14, 2023 at 5:04 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I received an email to create a password for the account. Is there an additional email after creating a password? I wasn't able to enter.



Thank you,



**Erik Sanchez**

**Transportation Engineer**

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Skokie, IL 60077

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---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, December 8, 2023 9:12 AM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik,

Yes, we would only mount it a few feet higher. We just want to ensure that it's less likely to be vandalized. I'll let our tech know to go ahead with the install and will let you know once it's ready to go. We can also set up some time next week to do a walkthrough of the system on your account.

Best,

Adam

On Thu, Dec 7, 2023 at 9:56 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

How high will it go? If it is 1-2 ft higher than the sign then no problem. I just prefer for it not to be too high and distract drivers at the pedestrian crossing.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

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Thank you,



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I put together this [deployment plan](#) in our deployment planning tool. If this site works, we can have one of our technicians install it later this week or early next week.

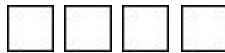
Best,

Adam



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**Adam Snow**

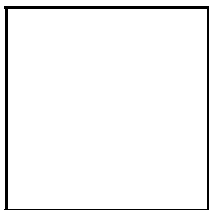
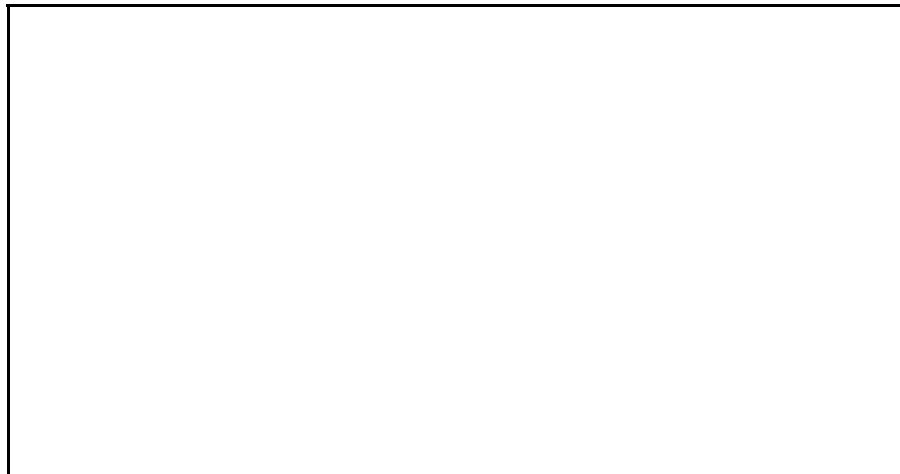
Chief of Staff to the CPO



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 205-317-1663  [flocksafety.com](mailto:flocksafety.com)

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## Philip Wasserburg

---

**From:** Flock Safety Support <support@flocksafety.com>  
**Sent:** Wednesday, January 17, 2024 11:50 AM  
**To:** david.pawlak@skokie.org  
**Subject:** Insufficient Solar for Cam #03 - Dempster/Lockwood (EB)

Hi there,

Katie here from Flock Safety Customer Support. Our Deployment Strategy Team has informed me that location #03 - Dempster/Lockwood (EB) is not receiving sufficient solar. At this time, the performance is not optimal.

The team advised that due to this camera being located on a parcel of land owned by the Parks Department, they would like to see if it would be possible to have the trees to the south of the panel trimmed to help the panel get more sun. If not, our next step will be to try and install the panel higher on the pole to see if this will help. If all else fails, we can relocate the camera which will bring ILDOT into the equation.

Please let me know how you would like to move forward.

Thank you in advance for your response and partnership. We apologize for the inconvenience here. We look forward to your organization seeing continued success with your Flock technology.

Stay safe,

Katie 

thread::b7ZcSi\_tITeptSHW9eWOSA4::

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## Philip Wasserburg

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Katie 

thread::b7ZcSi\_tITeptSHW9eWOSA4::



## Philip Wasserburg

---

**From:** Erik Sanchez <Erik.Sanchez@Skokie.Org>  
**Sent:** Tuesday, January 16, 2024 9:09 AM  
**To:** Flock Safety  
**Subject:** Automatic reply: Flock Safety Community Digest

Hello,

I am currently out of the office for the day and will return, January 17th. If you need any immediate assistance, please contact the Engineering office at 847-933-8232. Otherwise, I will reply upon my return.

## Philip Wasserburg

---

**From:** Dan Murdock <dan.murdock@flocksafety.com>  
**Sent:** Friday, January 12, 2024 1:04 PM  
**To:** Jesse Barnes  
**Subject:** Re: Check In - Flock Safety

Sounds good. I'll reach out this summer.

Regards,  
Sent from my iPhone

On Jan 12, 2024, at 12:56 PM, Jesse Barnes <Jesse.Barnes@skokie.org> wrote:

Dan,  
I am knee-deep in transition stuff currently. I have worked pretty closely with Dave Pawlak and used flock plenty during my time on NORTAF violent crimes and SPD Investigations. So I am relatively familiar and thrilled with our current products. As for new products, I would be more interested in exploring them later in the year once I have caught up on my transition.  
I appreciate you reaching out. We value your guys customer service and products.  
-Jesse

<image001.jpg>

---

**From:** Dan Murdock <dan.murdock@flocksafety.com>  
**Sent:** Thursday, January 11, 2024 12:54 PM  
**To:** Jesse Barnes <Jesse.Barnes@Skokie.Org>  
**Subject:** Re: Check In - Flock Safety

Chief,

If you have some time next week or the week after we would be happy to set up a call to review all of Flocks offerings. I have a lot of time on Thursday or Friday either week.

I'm not sure if you're aware, but Skokie Public Works is Piloting one of our new products that provides vehicle counts, can tell if there is snow on the roads ect. As part of that they got another LPR at Howard at Skokie (EB) which went into your network. If they do expand on this all of the cameras they put in ill also flow into your instance at no cost to the PD.

On Thu, Jan 11, 2024 at 12:48 PM Jesse Barnes <[Jesse.Barnes@skokie.org](mailto:Jesse.Barnes@skokie.org)> wrote:

Thanks Dan

I will take a look at the new products

<image001.jpg>

---

**From:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>  
**Sent:** Thursday, January 11, 2024 11:18 AM  
**To:** Jesse Barnes <[Jesse.Barnes@Skokie.Org](mailto:Jesse.Barnes@Skokie.Org)>  
**Subject:** Check In - Flock Safety

Chief

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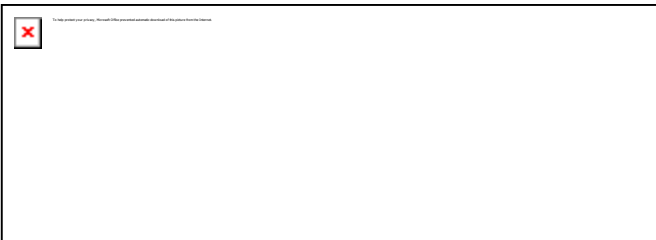
I also wanted to give you the heads up Flock now sells PTZ & Bullet Cam's. Same business model, you buy the data not the cameras. Flock installs them and does all the ongoing maintenance. - Here is a quick info packet on them -  
<https://flocksafety.showpad.com/share/M4QyxW4zBCsx0XR0UJFZH>

If you need anything please let me know.

Regards,

Dan Murdock

Phone: 312-415-3858

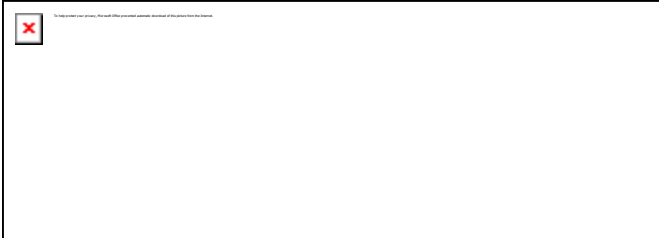


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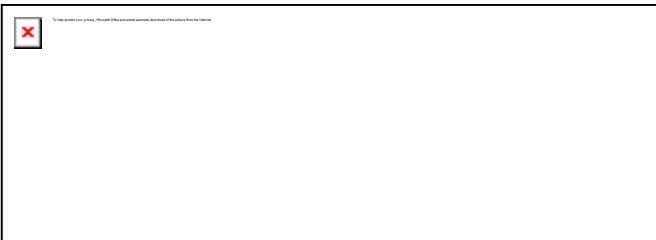
<https://flocksafety.showpad.com/share/M4QyxW4zBCsx0XRoUJFZH>

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Dan Murdock

Phone: 312-415-3858

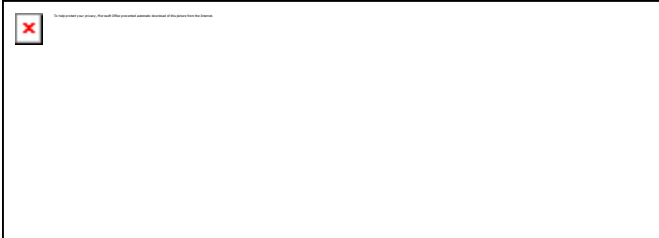


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Dan Murdock  
Phone: 312-415-3858



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**Subject:** Re: Check In - Flock Safety

Chief,

If you have some time next week or the week after we would be happy to set up a call to review all of Flocks offerings. I have a lot of time on Thursday or Friday either week.

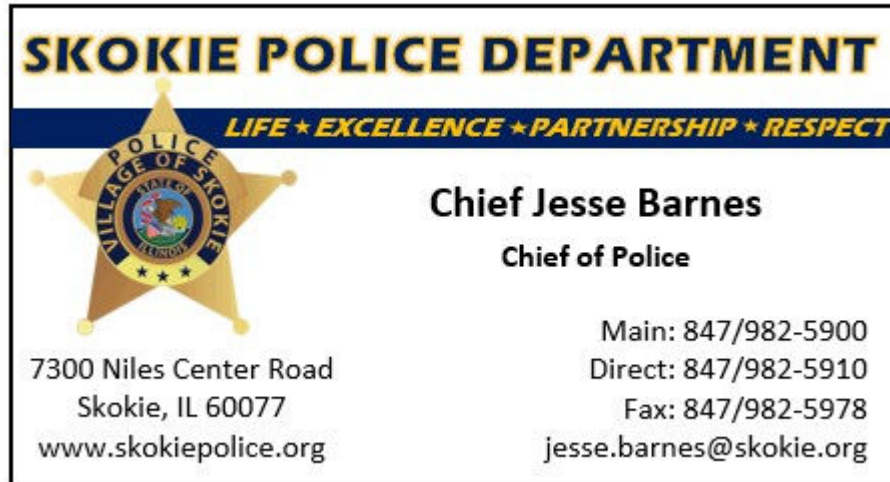
I'm not sure if you're aware, but Skokie Public Works is Piloting one of our new products that provides vehicle counts, can tell if there is snow on the roads ect. As part of that they got another LPR at Howard at Skokie (EB) which went into your network. If they do expand on this all of the cameras they put in ill also flow into your instance at no cost to the PD.



On Thu, Jan 11, 2024 at 12:48 PM Jesse Barnes <[Jesse.Barnes@skokie.org](mailto:Jesse.Barnes@skokie.org)> wrote:

Thanks Dan

I will take a look at the new products



---

**From:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>

**Sent:** Thursday, January 11, 2024 11:18 AM

**To:** Jesse Barnes <[Jesse.Barnes@Skokie.Org](mailto:Jesse.Barnes@Skokie.Org)>

**Subject:** Check In - Flock Safety

Chief

I understand you have taken over as the Chief, Congratulation. It's been a little while since we have connected. I wanted to poke my head in and make sure you are happy with the LPR cameras that are up. If you need anything let me know.

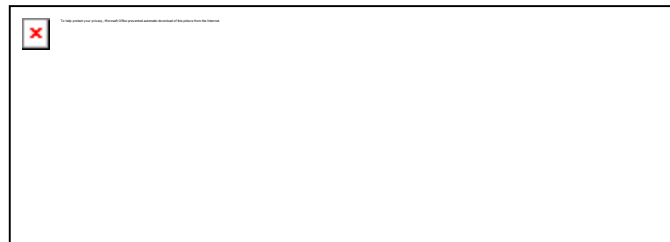
I also wanted to give you the heads up Flock now sells PTZ & Bullet Cam's. Same business model, you buy the data not the cameras. Flock installs them and does all the ongoing maintenance. - Here is a quick info packet on them - <https://flocksafety.showpad.com/share/M4QyxW4zBCsx0XR0UJFZH>

If you need anything please let me know.

Regards,

Dan Murdock

Phone: 312-415-3858



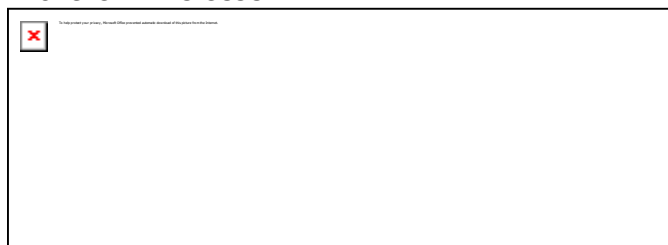
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## Philip Wasserburg

---

**From:** Erik Sanchez <Erik.Sanchez@Skokie.Org>  
**Sent:** Friday, January 12, 2024 10:50 AM  
**To:** Adam Snow  
**Subject:** Accepted: Flock Safety Traffic Analytics

## Philip Wasserburg

---

**From:** Brian Baker <Brian.Baker@Skokie.Org>  
**Sent:** Friday, January 12, 2024 9:02 AM  
**To:** Flock Safety  
**Subject:** Automatic reply: Webinar: 6 Steps to Real-Time Policing

I retired from the Skokie Police Department. Please update your contact information.

## Philip Wasserburg

---

**From:** David Pawlak <David.Pawlak@Skokie.Org>  
**Sent:** Friday, January 12, 2024 7:49 AM  
**To:** Adam Snow  
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**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image005.jpg; image006.png; image007.jpg; image008.jpg; image009.jpg; image010.jpg; image011.jpg; image002.jpg; image003.png

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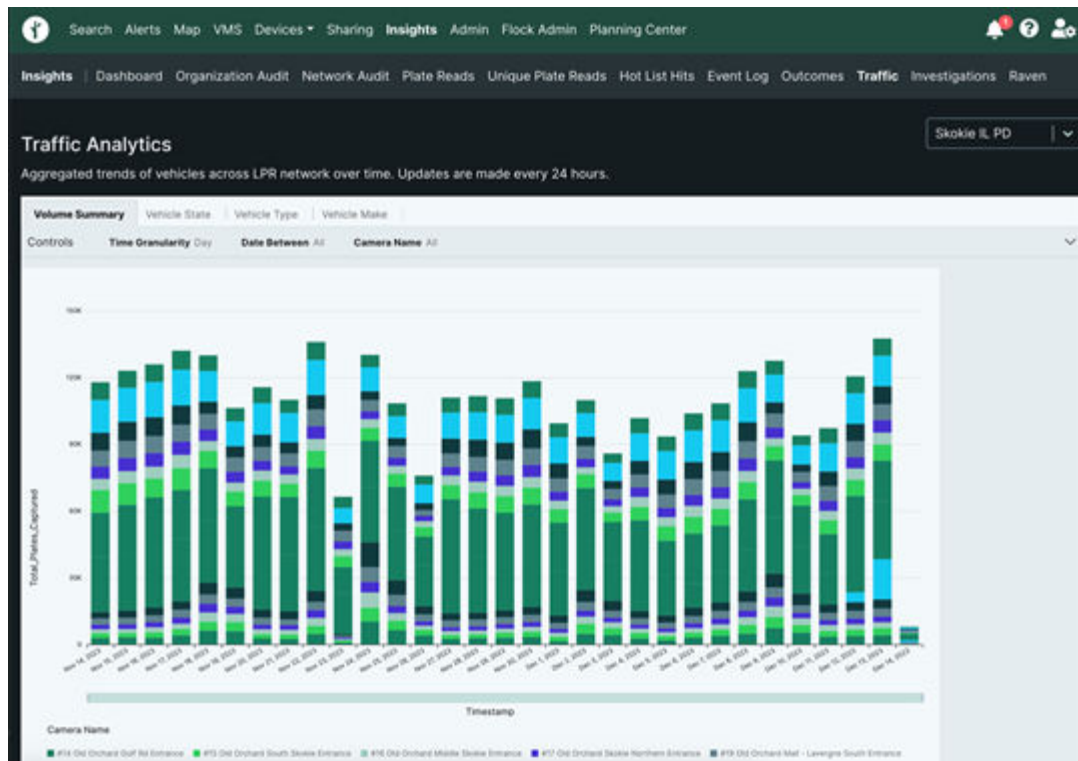
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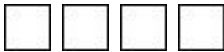
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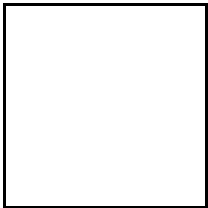
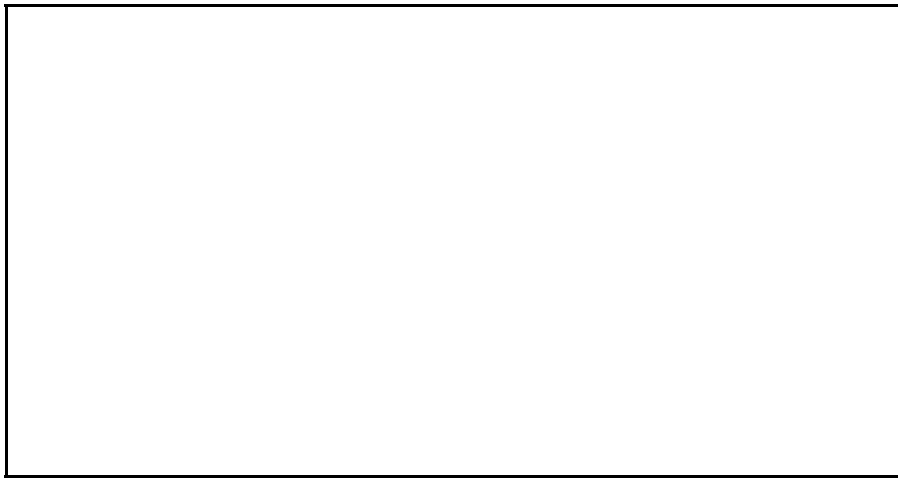
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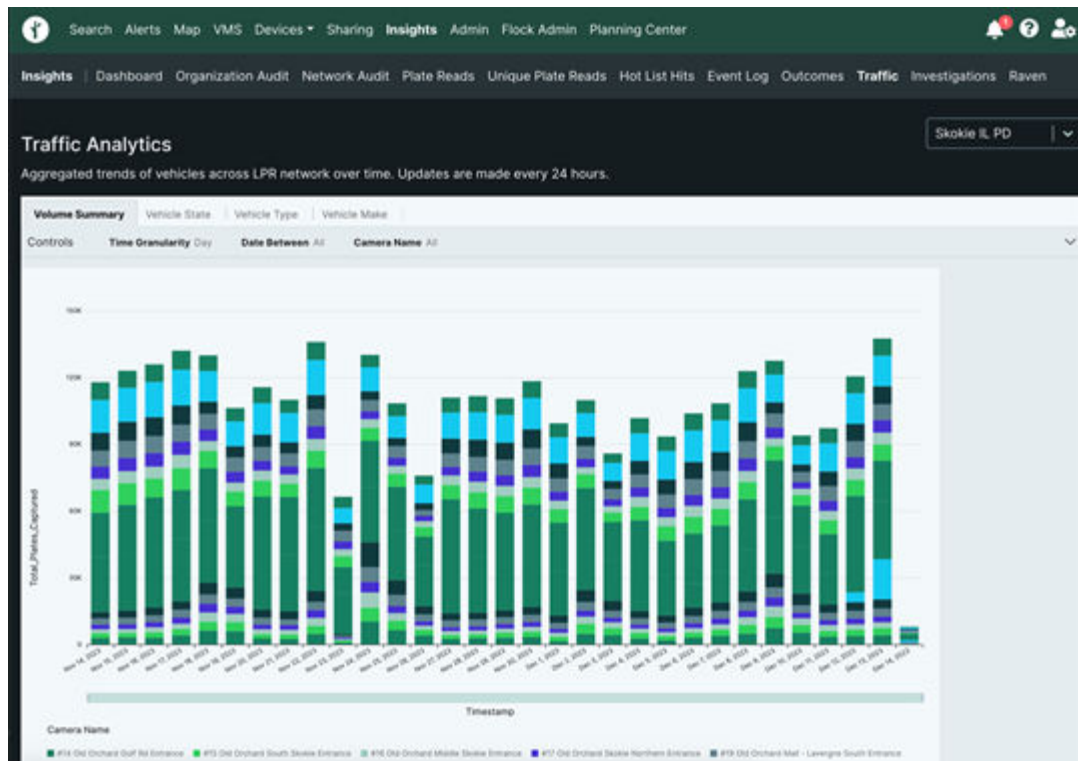
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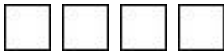
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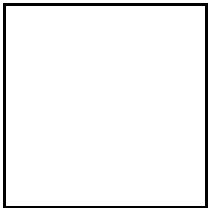
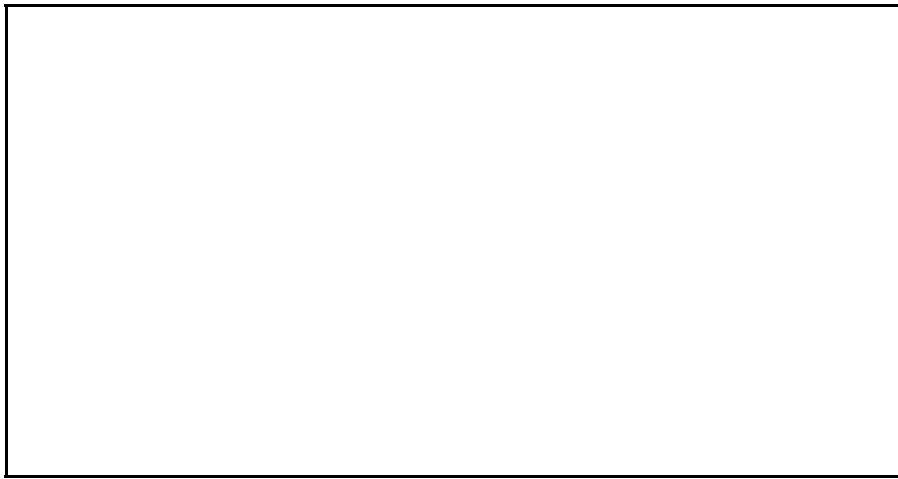
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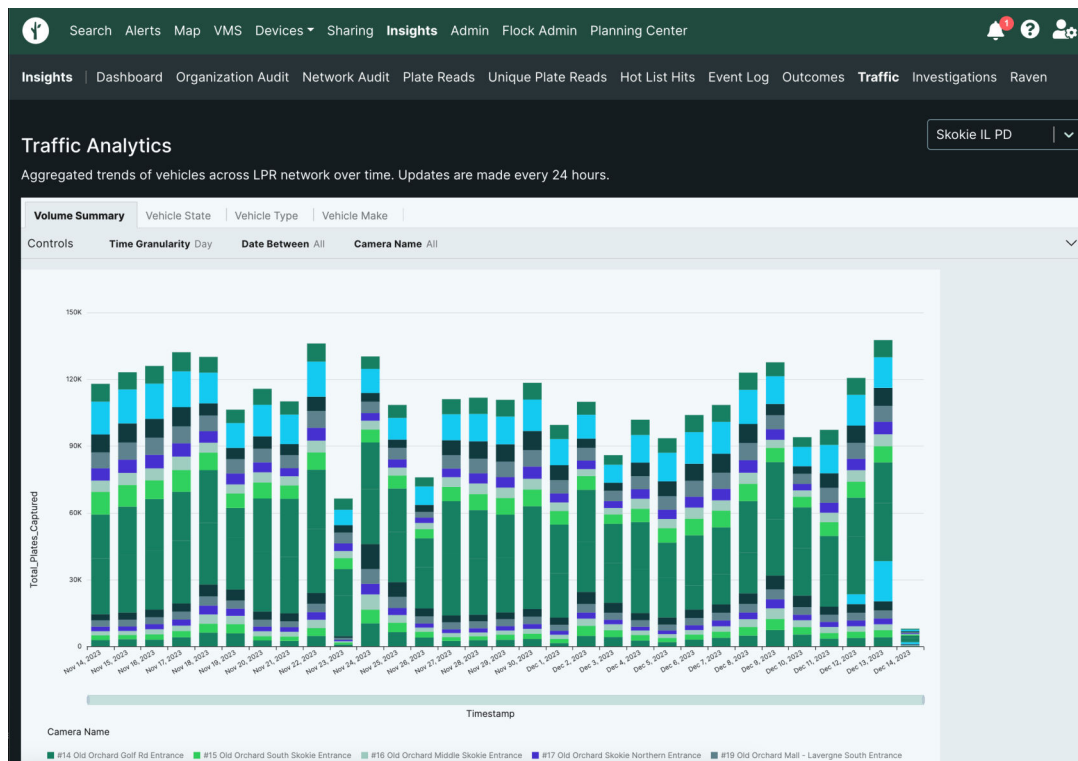
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Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](#)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

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**Sent:** Friday, December 8, 2023 9:12 AM

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**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Wednesday, December 6, 2023 2:57 PM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Tuesday, December 5, 2023 3:24 PM

**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Erik Sanchez

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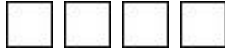
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--

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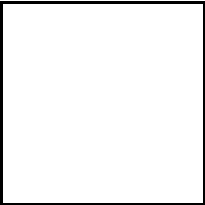
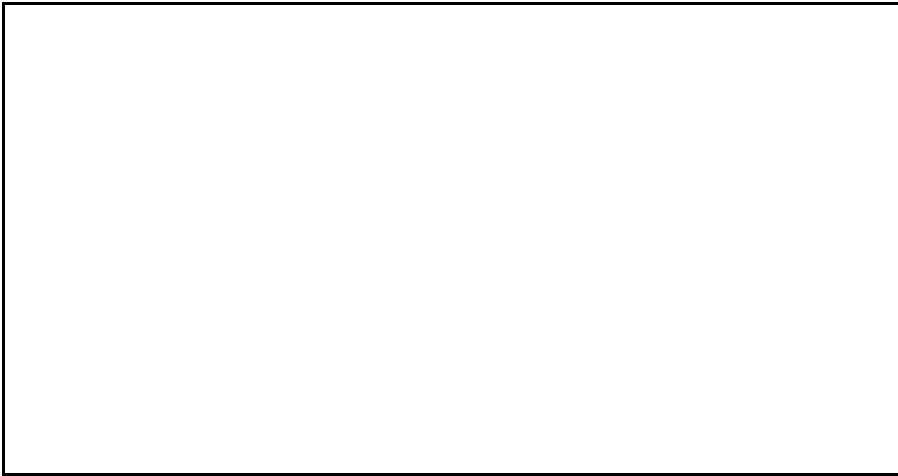
**Chief of Staff to the CPO**



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## Philip Wasserburg

---

**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Thursday, January 11, 2024 4:29 PM  
**To:** Erik Sanchez  
**Cc:** David Pawlak; Dan Murdock; Samantha Maximilian; Jeffery Majekodunmi  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image002.jpg; image003.jpg; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg; Screenshot 2023-12-15 at 6.38.49 AM.png

Hi Erik,

I hope that you all had a great holiday break and a good start to the new year. I was wondering if we could get some time to go over the Traffic Analytics beta pages to get your feedback. We're actively making improvements and want to get your feedback along the way. Would there be some time next week that would work well for you for a brief call?

Best,

Adam

On Wed, Dec 20, 2023 at 10:22 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

We are currently experiencing issues at Skokie and our network is down. Unfortunately we will not be able to connect this week. I'll follow up as soon as we can.

Thanks,

Erik S

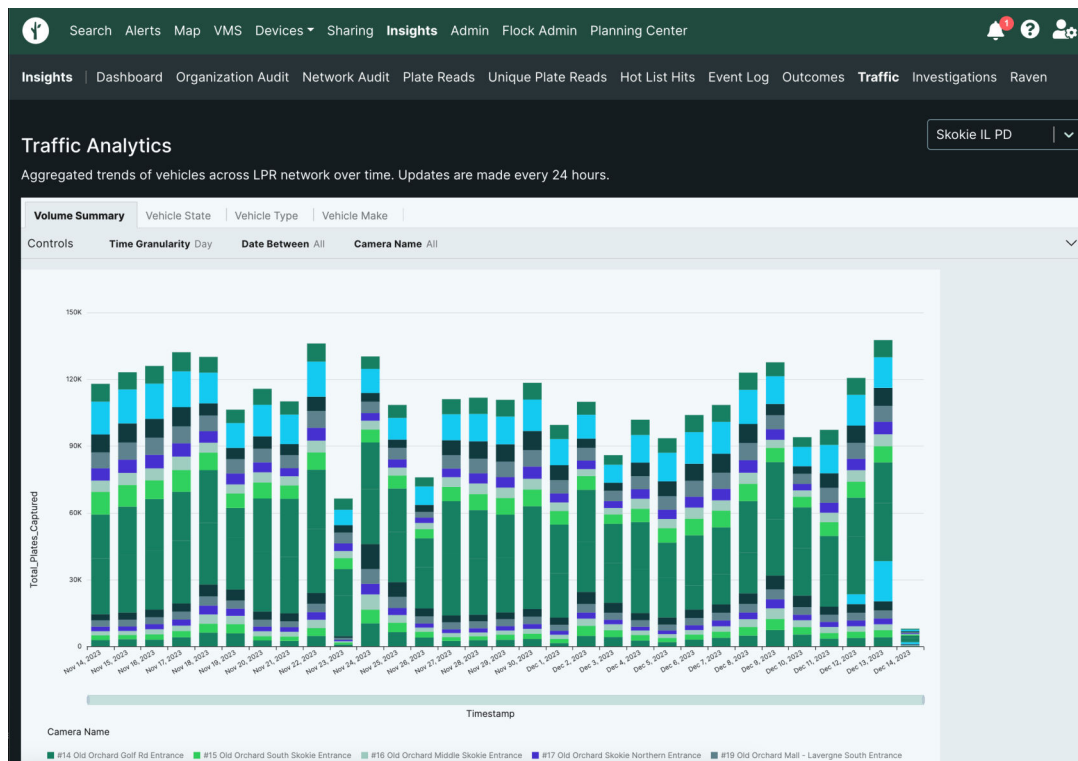
Get [Outlook for iOS](#)

---

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**Sent:** Friday, December 15, 2023 5:46 AM  
**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>  
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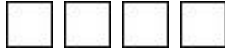
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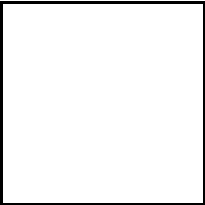
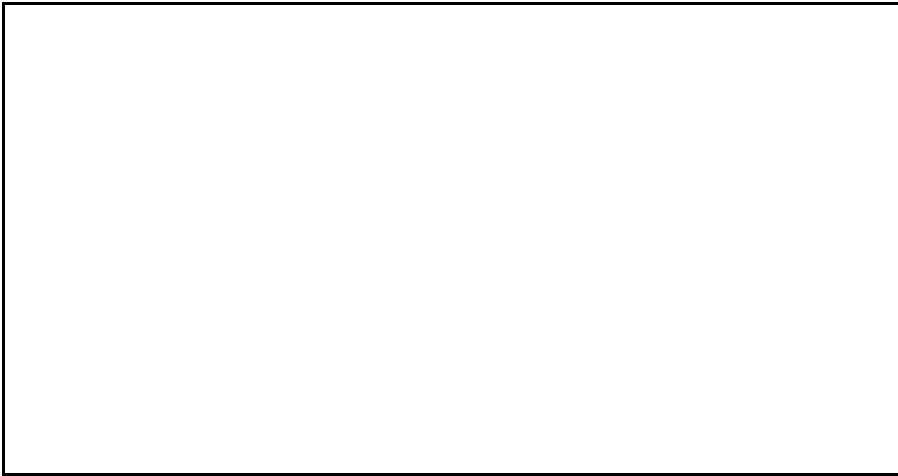
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## Philip Wasserburg

---

**From:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>  
**Sent:** Thursday, January 11, 2024 12:54 PM  
**To:** Jesse Barnes  
**Subject:** Re: Check In - Flock Safety  
**Attachments:** image001.jpg

Chief,

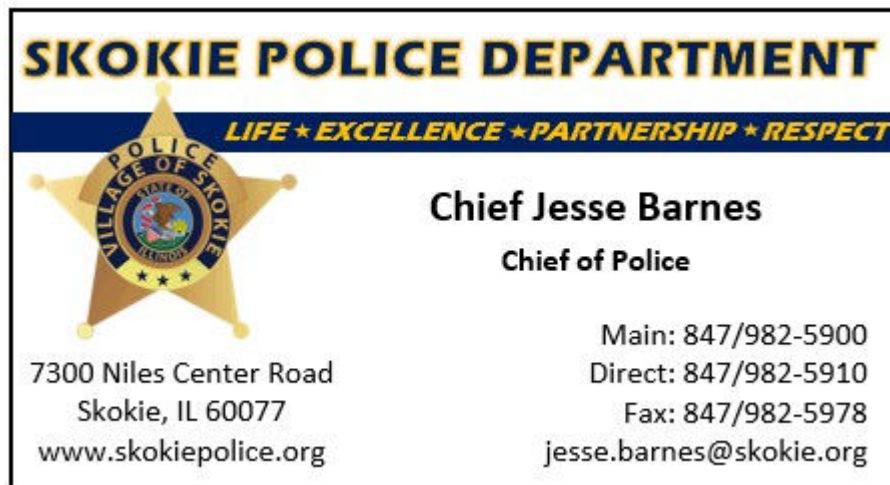
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I'm not sure if you're aware, but Skokie Public Works is Piloting one of our new products that provides vehicle counts, can tell if there is snow on the roads ect. As part of that they got another LPR at Howard at Skokie (EB) which went into your network. If they do expand on this all of the cameras they put in ill also flow into your instance at no cost to the PD.

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Thanks Dan

I will take a look at the new products



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**From:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>  
**Sent:** Thursday, January 11, 2024 11:18 AM  
**To:** Jesse Barnes <[Jesse.Barnes@Skokie.Org](mailto:Jesse.Barnes@Skokie.Org)>  
**Subject:** Check In - Flock Safety

Chief

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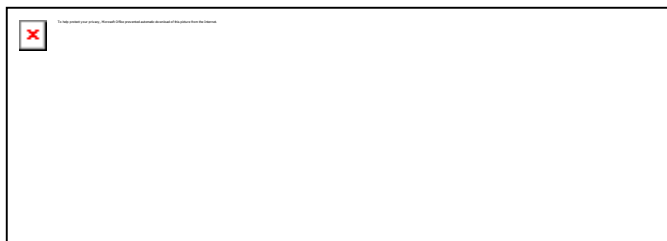
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If you need anything please let me know.

Regards,

Dan Murdock

Phone: 312-415-3858



<https://www.flocksafety.com/>

--

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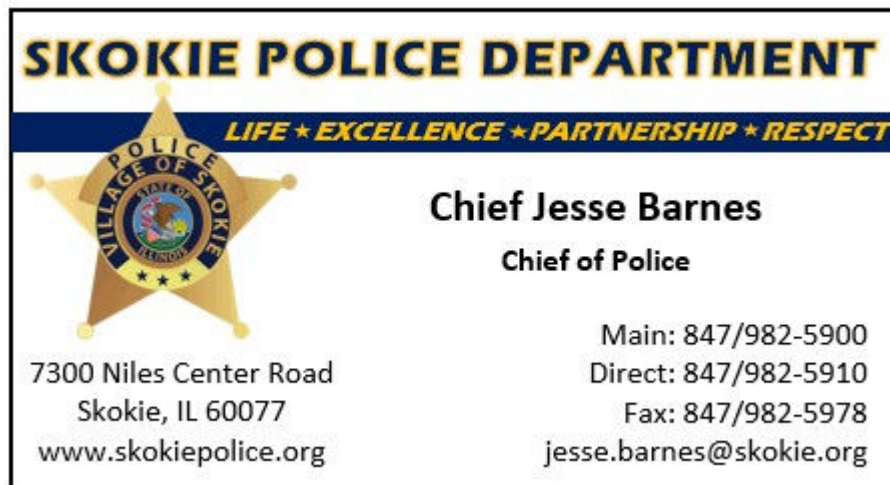
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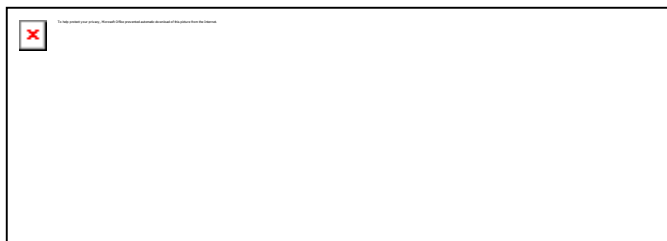
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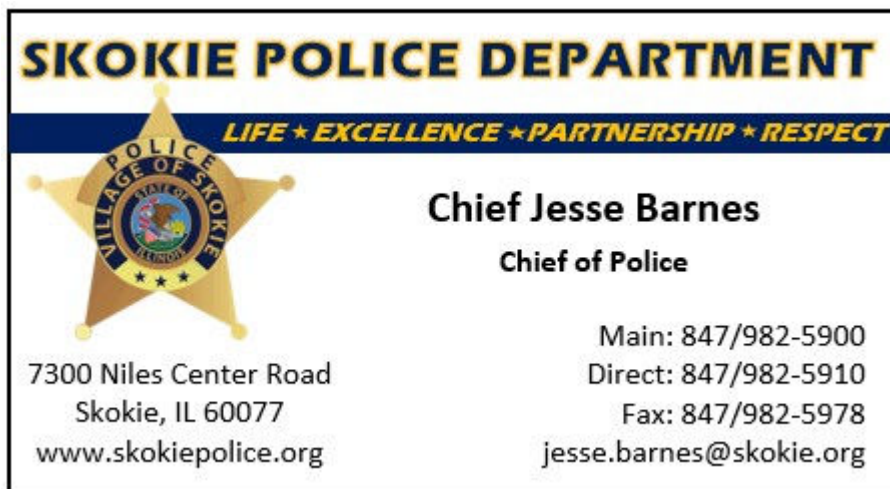
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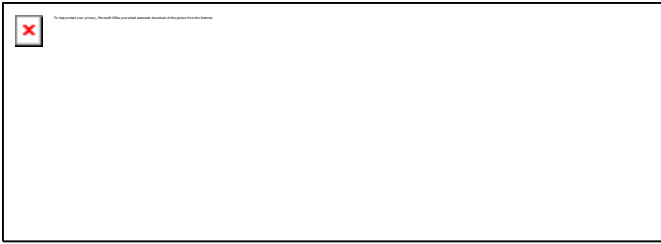
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## Philip Wasserburg

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**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Thursday, December 28, 2023 3:20 PM  
**To:** David Pawlak  
**Cc:** Scout Cappello; Ellen Ziegler; Velo Lukic; Mike Hutton; Dan Murdock  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** skokie.png; image.png

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Lavergne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW.

Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.



I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

On Fri, Dec 8, 2023 at 4:44 PM Hailey Spessard <[hailey.spessard@flocksafety.com](mailto:hailey.spessard@flocksafety.com)> wrote:

Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!

I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

**01 - Old Orchard/Lavergne (EB)**

**On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

**08 - Touhy/McCormick (WB)**

**02 - Golf/Lockwood (EB)**

**Installing - Sent for Scheduling**

We are working on scheduling the installation for these two locations.

In full transparency, we are pending a delayed shipment of poles/bases to arrive at our warehouse in order to schedule any remaining installations in Illinois in IDOT ROWs (since they require a specific pole).

As of now, our estimate on when this installation will be able to take place is mid-January.

We may have a couple of poles in another state that we are trying to get over so that we can schedule and fulfill your installation sooner.

My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

**#18 Old Orchard Mall - Old Orchard Rd Entrance**

**Installing - Pending Irrigation Lines to be Shifted**

We are pending Hugh Lafferty (Shopping Center) to shift the irrigation line over (closer to the gravel area in the below image) before we can install this camera.

Once those irrigation lines have been shifted, Flock can go back out and place the pole and camera. I called and texted Hugh yesterday, 12/7, to try and see if this had been completed or if he needs anything additional from Flock in order to proceed. Our tech explained what was needed on our last visit to the location as well. I will try and get a hold of him again so we can try and get this one moving!



Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

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Thanks,

On Thu, Dec 7, 2023 at 12:12 PM Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)> wrote:

Good Afternoon,

I just spoke to Commander Pawlak over the phone a few minutes ago and he advised that it had been awhile since receiving an update on the installation status of their remaining cameras. [@Hailey Spessard](#) can you please reach out asap and provide him an update? Please let me know if I can assist in any way.

Have a great day.

**Mike Hutton**  
Customer Success Manager

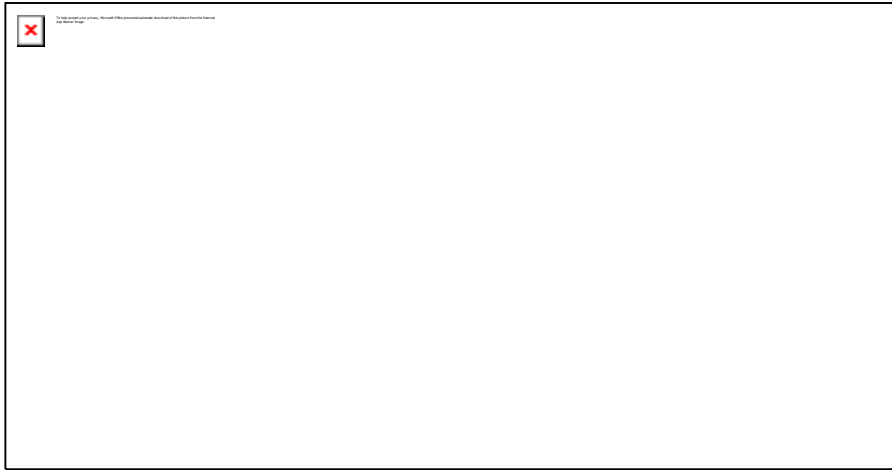




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**Hailey Spessard**  
Project Manager - Core

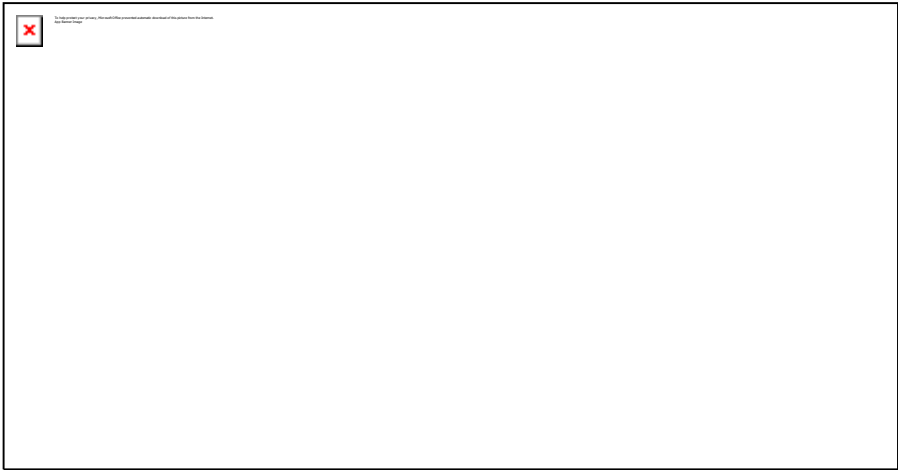


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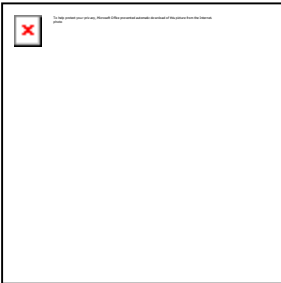


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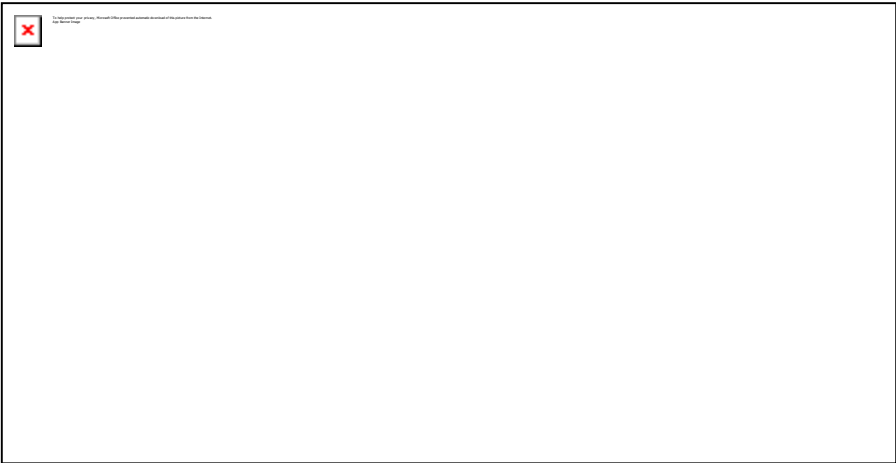


**Hailey Spessard**  
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## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Thursday, December 28, 2023 3:20 PM  
**To:** David Pawlak  
**Cc:** Scout Cappello; Ellen Ziegler; Velo Lukic; Mike Hutton; Dan Murdock  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** skokie.png; image.png

Howdy Sir -

Great news! The poles for Cams 2 (Golf/Lockwood (EB)) & 8 (Touhy/McCormick (WB)) were successfully installed in IDOT ROW yesterday, 12/27!

All that's left here is for Flock to place the cameras and solar panels and we will be good to go!

I am pending those installations to be scheduled but will send over those dates to you as soon as I have them.

Camera 01 - Old Orchard/Lavergne (EB) is still on hold with Cook County.

We did receive word that they are holding a vote in January '24 to see if they will be allowing LPRs in their ROW.

Hopefully that vote goes our way and we can start permitting with them shortly.

We will keep you posted!

We are still trying to confirm if the irrigation lines at #18 Old Orchard Mall - Old Orchard Rd Entrance have been shifted yet or not.

Is there any way you would be able to try and make contact with Hugh (or any other contact on the property) to help us confirm this?

Once those are shifted (information below) we can get this camera on the schedule for installation.



I will be sure to send over those camera installation dates for Cameras 2 & 8 as soon as possible!

Please let me know if you have any questions and feel free to refer to your updated [Tracker](#) at any time.

Thank you for your patience and have a Happy New Year!

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Have a great day.

**Mike Hutton**

Customer Success Manager

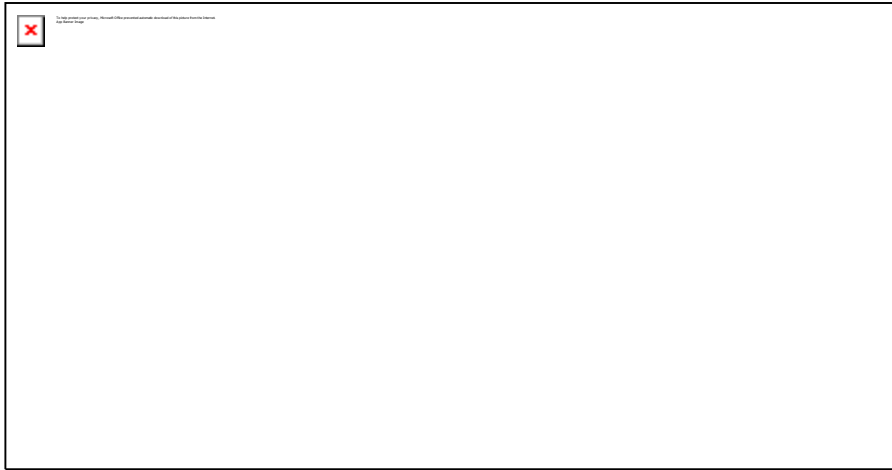




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**Hailey Spessard**  
Project Manager - Core

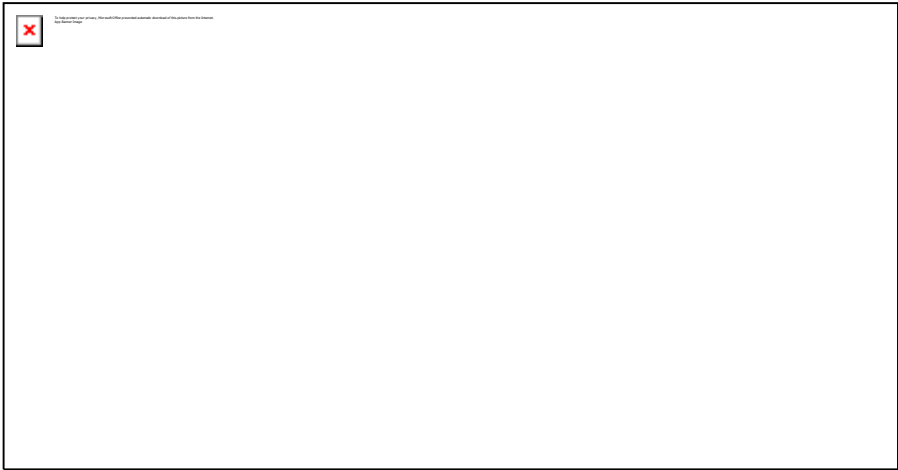


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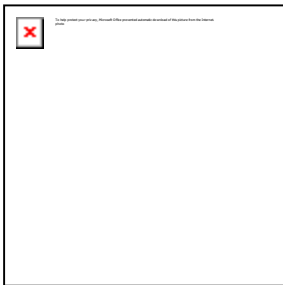


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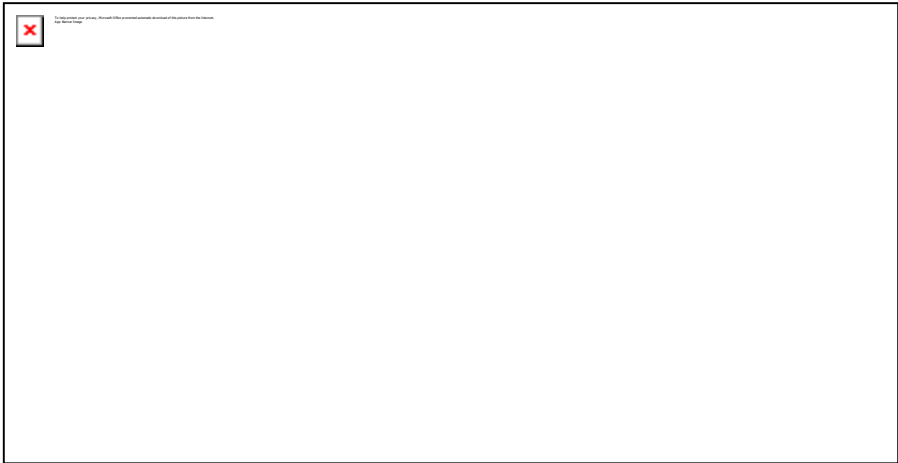


**Hailey Spessard**  
Project Manager - Core



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## Philip Wasserburg

---

**From:** Sam Lauck <sam.lauck@flocksafety.com>  
**Sent:** Thursday, December 28, 2023 10:34 AM  
**To:** Brian Baker  
**Subject:** Re: Skokie Business Interested in Flock Cameras  
**Attachments:** image001.jpg

Chief Baker,

Hope you had a great holiday weekend.

Ateres Ayala in Skokie submitted a request to increase funding and they aren't going to hear back from them until mid-March. I will let you know what I hear in a few months but the feedback from Ari continues to be positive.

Talk soon,  
Sam

On Tue, Nov 28, 2023 at 3:48 PM Brian Baker <[Brian.Baker@skokie.org](mailto:Brian.Baker@skokie.org)> wrote:

Thank you very much!

---

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**To:** Brian Baker <[Brian.Baker@Skokie.Org](mailto:Brian.Baker@Skokie.Org)>  
**Subject:** Re: Skokie Business Interested in Flock Cameras

Hi Chief,

We're still in the process of reviewing the deployment plan and number of cameras for full coverage. Hoping to finalize with Ari by the end of the week.

After that, they are going to meet with the security committee to see if they can include it in this year's budget.

I'll keep you posted.

Sam

On Tue, Nov 28, 2023 at 2:42 PM Brian Baker <[Brian.Baker@skokie.org](mailto:Brian.Baker@skokie.org)> wrote:

Hey Sam. Just checking in to see how your appointment with Ari went?

Thanks,

Brian

---

**From:** Brian Baker  
**Sent:** Monday, November 6, 2023 9:17 AM  
**To:** Sam Lauck <[sam.lauck@flocksafety.com](mailto:sam.lauck@flocksafety.com)>  
**Cc:** David Pawlak <[David.Pawlak@skokie.org](mailto:David.Pawlak@skokie.org)>; Jesse Barnes <[Jesse.Barnes@skokie.org](mailto:Jesse.Barnes@skokie.org)>  
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Best,

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Talk soon,

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Have a great night and I again apologize for the delay here!

**Mike Hutton**  
**Customer Success Manager**



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Commercial Account Representative



(312) 779-1227

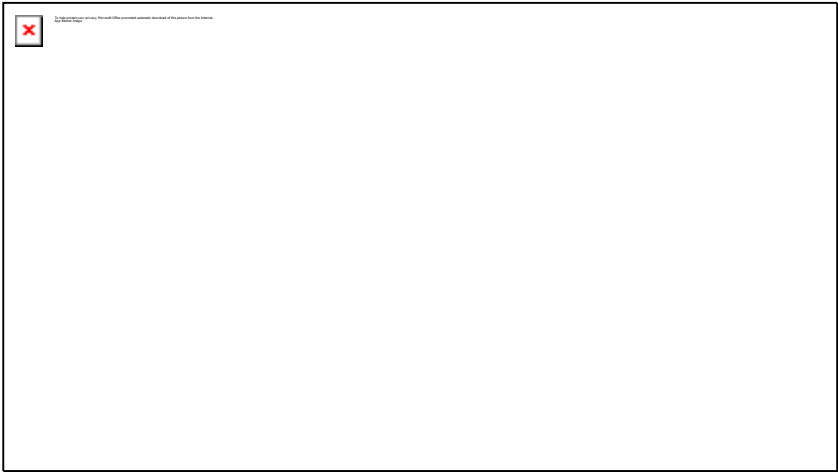


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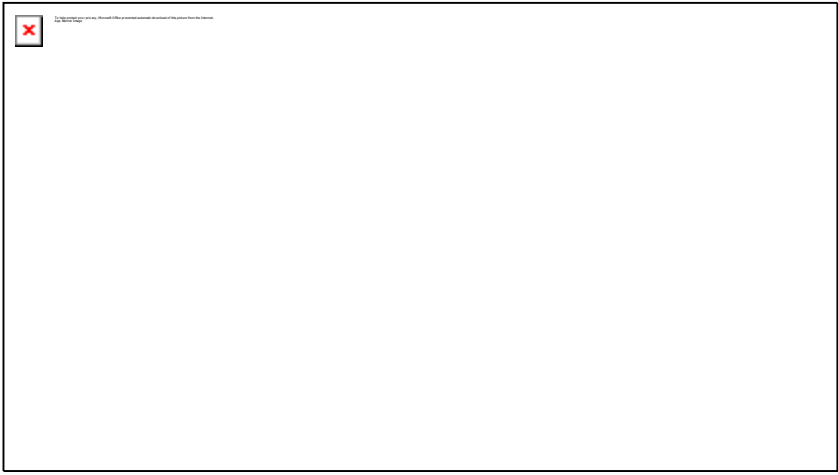
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Commercial Account Representative



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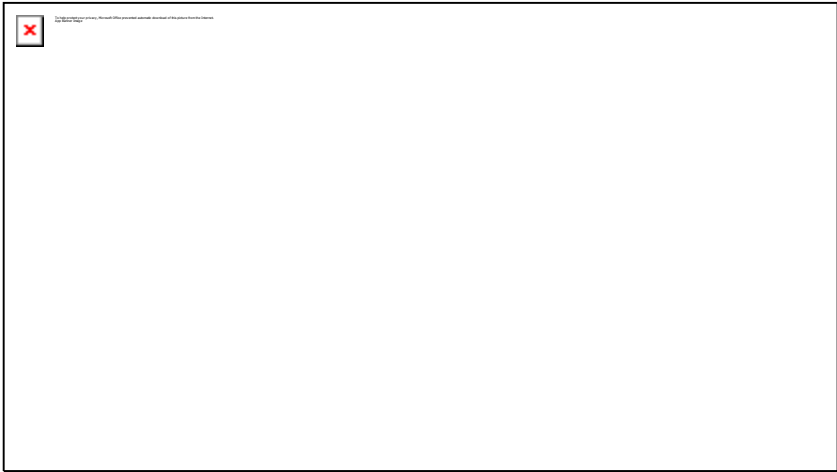
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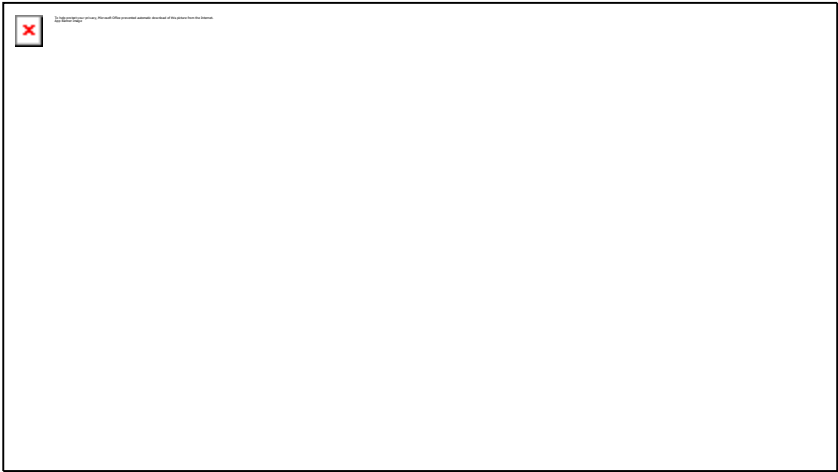


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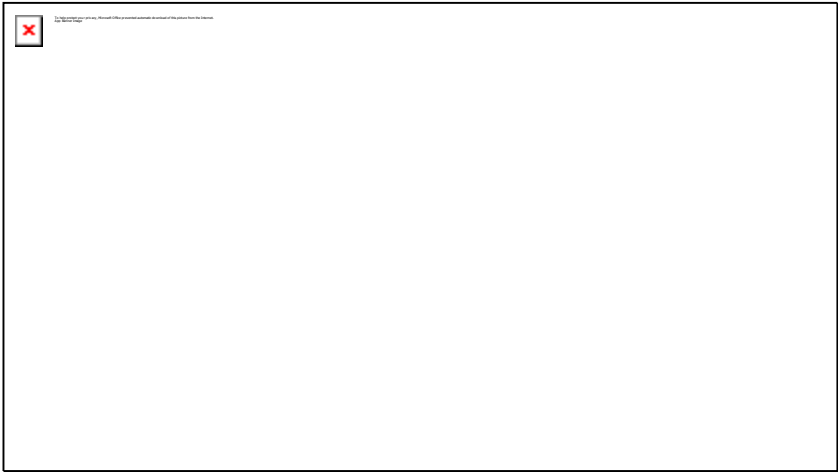
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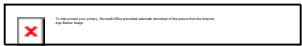
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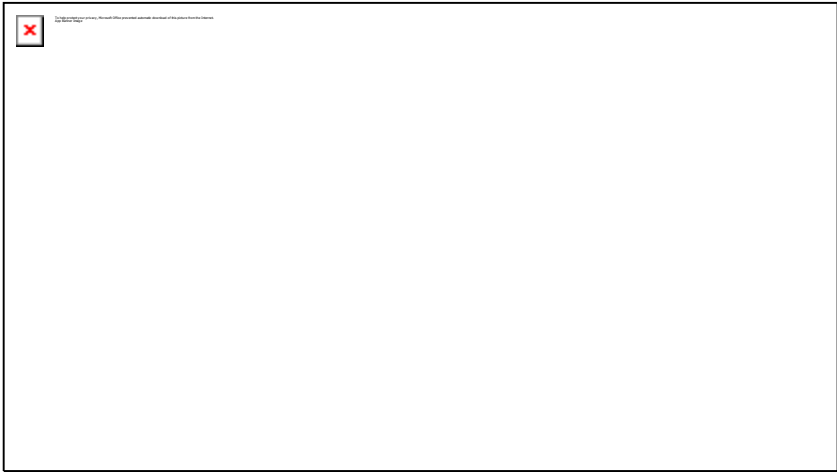


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**Commercial Account Representative**



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## Philip Wasserburg

---

**From:** Mike Hutton <michael.hutton@flocksafety.com>  
**Sent:** Tuesday, December 19, 2023 2:15 PM  
**To:** David Pawlak  
**Subject:** Re: Flock 5 Year Contract W/ Special Terms  
**Attachments:** Complete\_with\_DocuSign\_FLOCK\_IL\_-\_Village\_of.pdf

Good Afternoon,



I have attached the countersigned contract and I have submitted the ticket to request a separation of the Year 1 invoice between the mall cameras and your city deployment. If any issues arise with this I will let you know as soon as possible.

Have a great day.

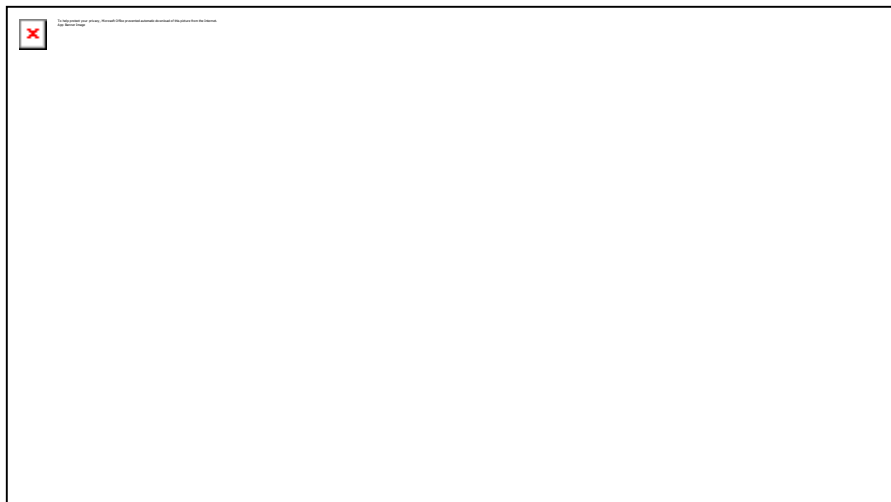
**Mike Hutton**  
**Customer Success Manager**



---

 8476090201  [flocksafety.com](mailto:michael.hutton@flocksafety.com)

---



On Tue, Dec 19, 2023 at 10:50 AM David Pawlak <[David.Pawlak@skokie.org](mailto:David.Pawlak@skokie.org)> wrote:

Hi Mike,

Attached is the signed five-year contract which was approved at our village board meeting last night.

For grant purposes, please generate an invoice for me which includes only the seven Old Orchard Mall cameras as they relate to this new contract. The payment of this invoice for the seven mall cameras along with our credit on file will cover year one of this new contract for all 20 cameras.

Thank you for your help and assistance.

David

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**From:** Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)>

**Sent:** Friday, December 15, 2023 11:21 AM

**To:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>

**Subject:** Re: Flock 5 Year Contract W/ Special Terms

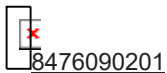
Good Morning,

I just wanted to check in and see if you were able to get this in front of the board and if so was it approved. Please let me know if you have any questions.

Have a great day.

**Mike Hutton**

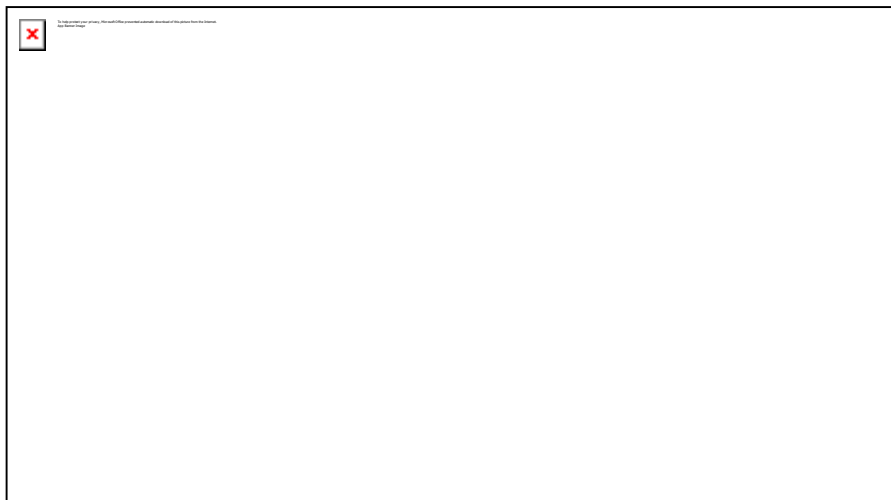
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8476090201



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On Thu, Dec 7, 2023 at 12:49 PM Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)> wrote:  
Commander Pawlak,

I have attached the 5 year agreement with the special terms reference the year 1 payment. I wholeheartedly apologize for the delay in getting this to you. Please let me know if you have any questions.

Have a great day.

**Mike Hutton**  
Customer Success Manager



8476090201



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## Philip Wasserburg

---

**From:** Mike Hutton <michael.hutton@flocksafety.com>  
**Sent:** Tuesday, December 19, 2023 2:15 PM  
**To:** David Pawlak  
**Subject:** Re: Flock 5 Year Contract W/ Special Terms  
**Attachments:** Complete\_with\_DocuSign\_FLOCK\_IL\_-\_Village\_of.pdf

Good Afternoon,



I have attached the countersigned contract and I have submitted the ticket to request a separation of the Year 1 invoice between the mall cameras and your city deployment. If any issues arise with this I will let you know as soon as possible.

Have a great day.

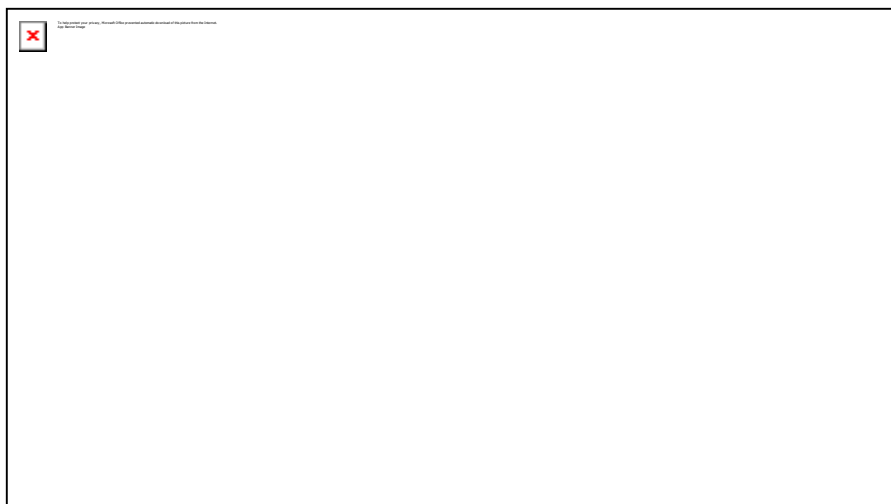
**Mike Hutton**  
**Customer Success Manager**



---

 8476090201  [flocksafety.com](mailto:michael.hutton@flocksafety.com)

---



On Tue, Dec 19, 2023 at 10:50 AM David Pawlak <[David.Pawlak@skokie.org](mailto:David.Pawlak@skokie.org)> wrote:

Hi Mike,

Attached is the signed five-year contract which was approved at our village board meeting last night.

For grant purposes, please generate an invoice for me which includes only the seven Old Orchard Mall cameras as they relate to this new contract. The payment of this invoice for the seven mall cameras along with our credit on file will cover year one of this new contract for all 20 cameras.

Thank you for your help and assistance.

David

Get [Outlook for iOS](#)

---

**From:** Mike Hutton <[michael.hutton@flocksafety.com](mailto:michael.hutton@flocksafety.com)>

**Sent:** Friday, December 15, 2023 11:21 AM

**To:** David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>

**Subject:** Re: Flock 5 Year Contract W/ Special Terms

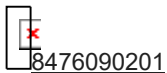
Good Morning,

I just wanted to check in and see if you were able to get this in front of the board and if so was it approved. Please let me know if you have any questions.

Have a great day.

**Mike Hutton**

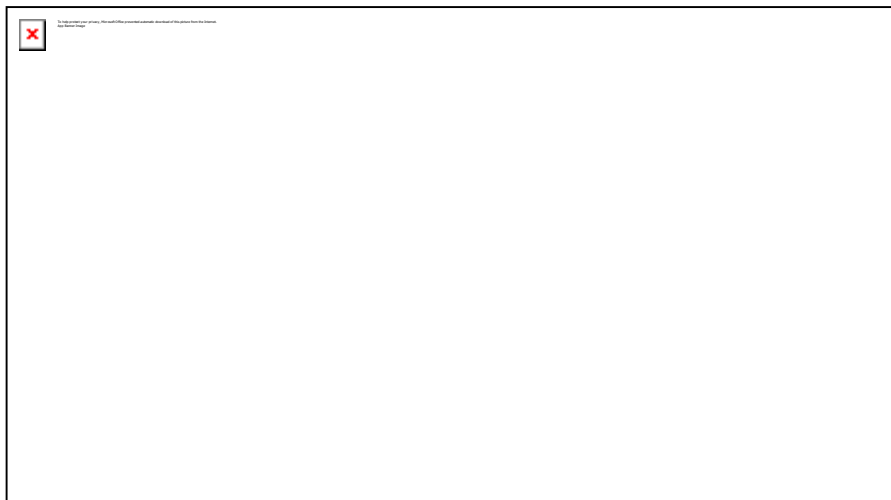
**Customer Success Manager**



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
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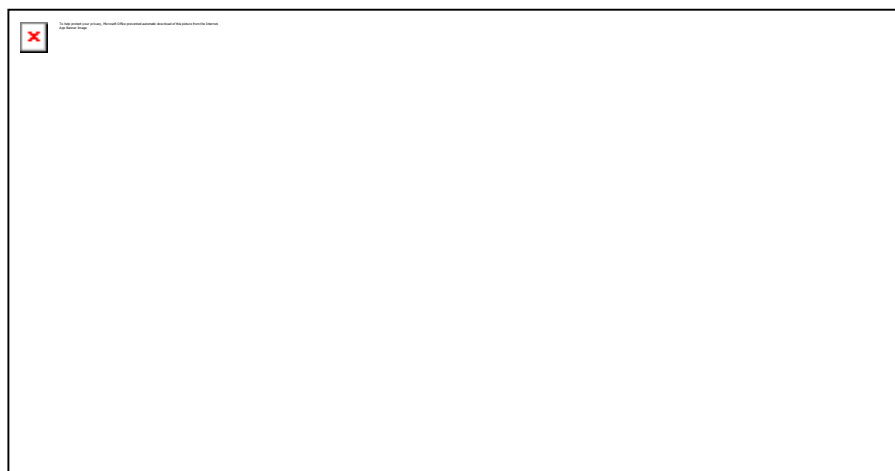
**Mike Hutton**  
Customer Success Manager



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## Philip Wasserburg

---

**From:** David Pawlak <David.Pawlak@Skokie.Org>  
**Sent:** Tuesday, December 19, 2023 10:51 AM  
**To:** Mike Hutton  
**Subject:** Re: Flock 5 Year Contract W/ Special Terms  
**Attachments:** FLOCK IL - Village of Skokie - Law Enforcement Agreement (3)  
2023-12-19 16\_22\_17.pdf

Hi Mike,

Attached is the signed five-year contract which was approved at our village board meeting last night.

For grant purposes, please generate an invoice for me which includes only the seven Old Orchard Mall cameras as they relate to this new contract. The payment of this invoice for the seven mall cameras along with our credit on file will cover year one of this new contract for all 20 cameras.

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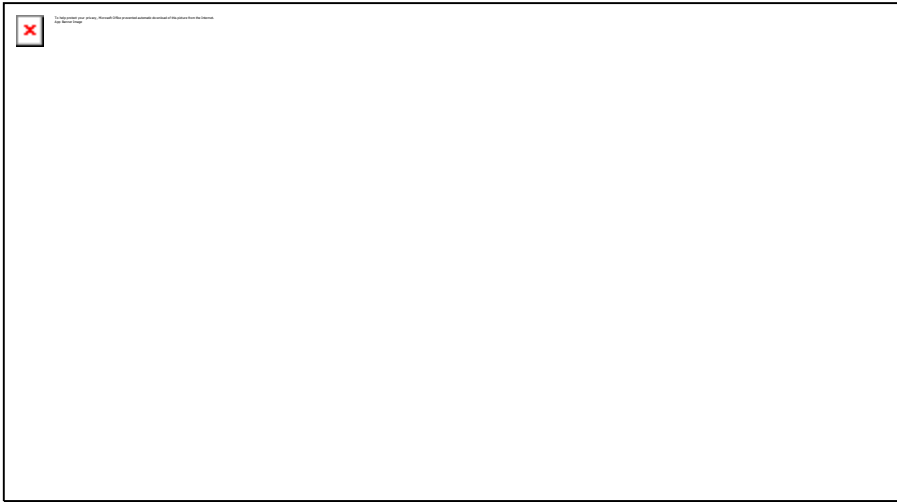
**Mike Hutton**  
Customer Success Manager



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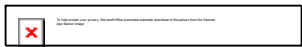
**Mike Hutton**  
Customer Success Manager



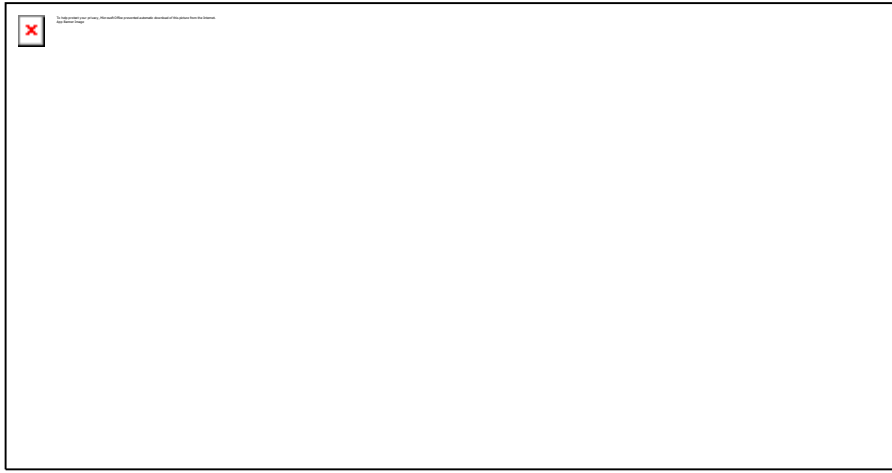
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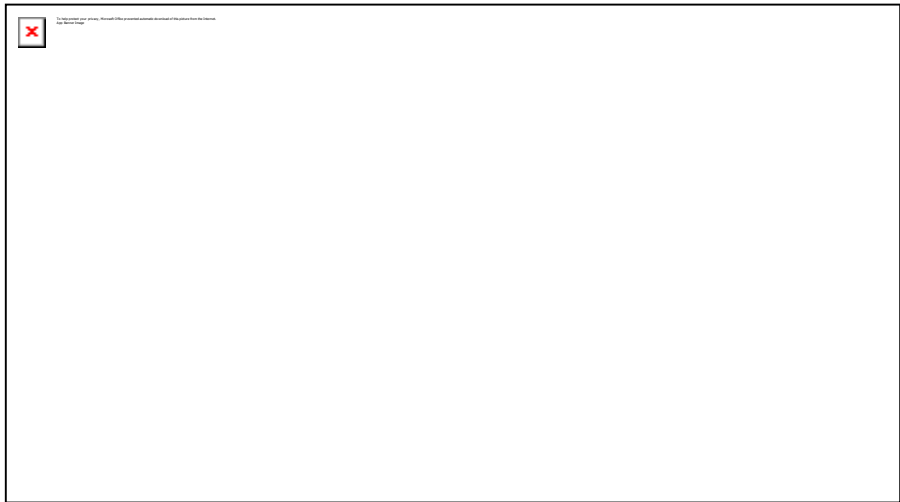
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Customer Success Manager



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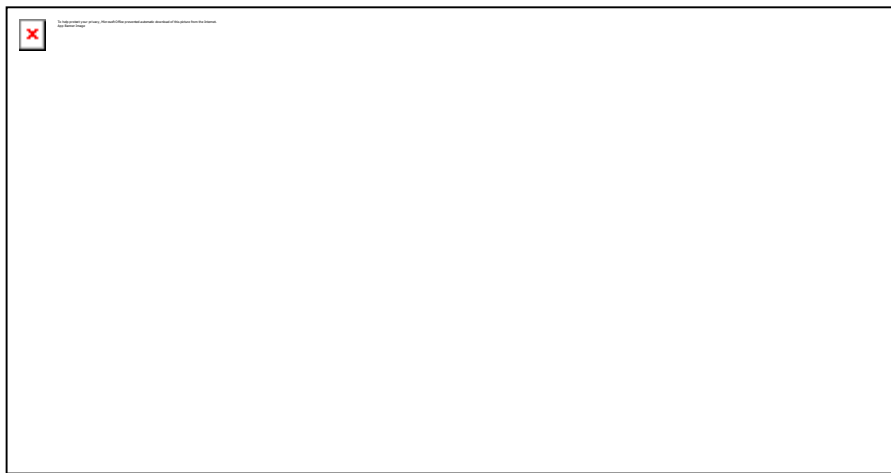
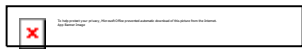
**Customer Success Manager**



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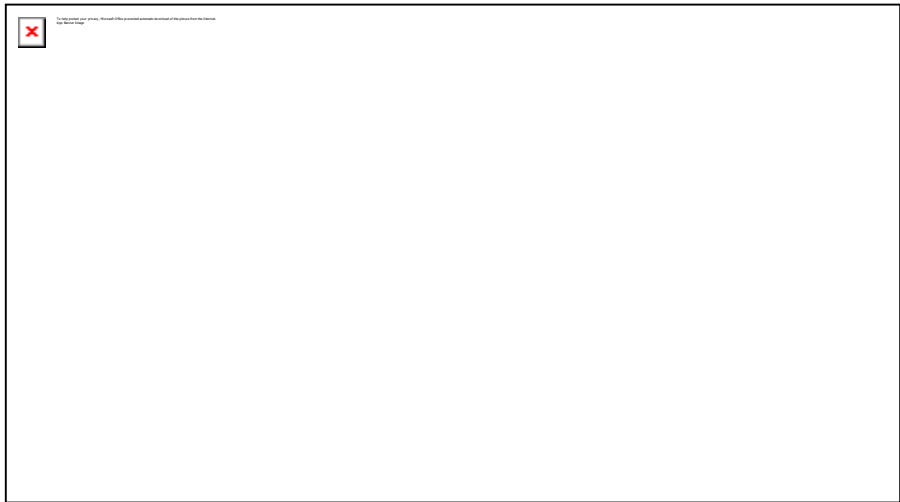
**Mike Hutton**  
**Customer Success Manager**



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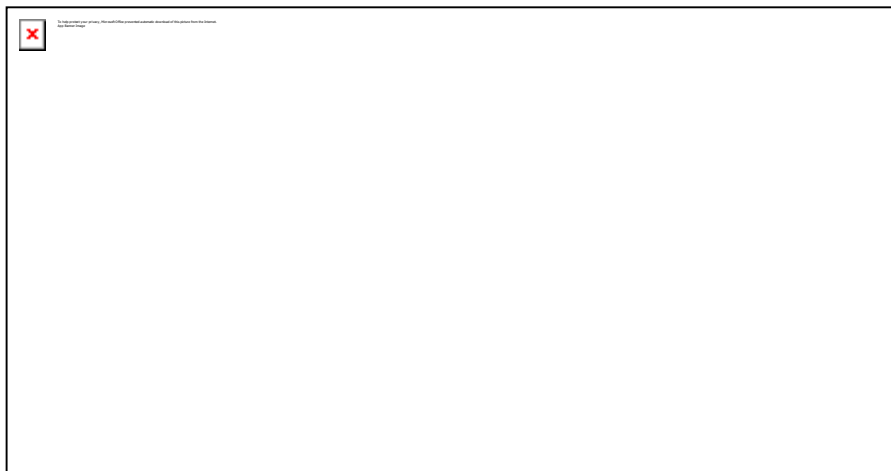
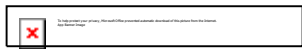
**Customer Success Manager**



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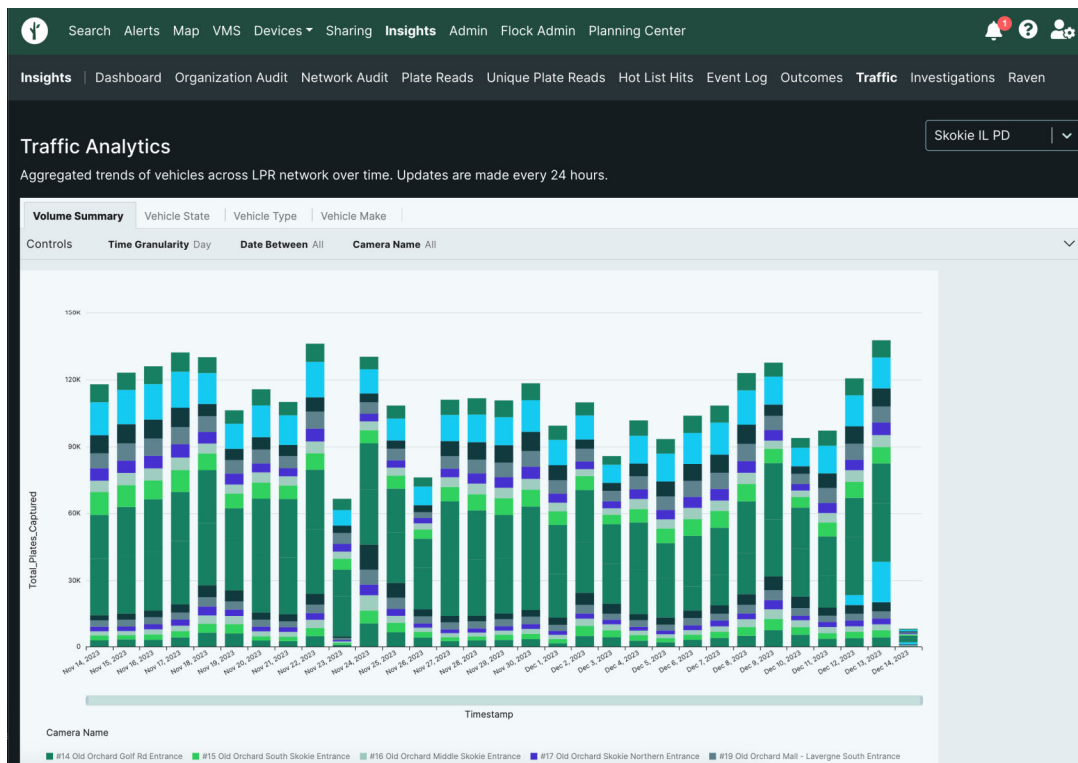


## Philip Wasserburg

**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Friday, December 15, 2023 5:46 AM  
**To:** Erik Sanchez; David Pawlak  
**Cc:** Dan Murdock; Samantha Maximilian  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image002.jpg; image003.jpg; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg; Screenshot 2023-12-15 at 6.38.49 AM.png

Hi Erik and Samantha,

Yes, I was able to create accounts for you and just got the new traffic counting feature turned on for you. If you go to [analytics.flocksafety.com](https://analytics.flocksafety.com) you should see a tab labeled "Traffic" on the sub navigation that will take you to the traffic analytics reports.



I've turned on traffic analytics for all of Skokie's cameras, but you will also be able to filter to the new Traffic Counting camera that we installed earlier this week. If you'd like, we can grab some time later today or early next week to do a quick walkthrough.

@David Pawlak - I also turned on this camera "#21 - DOT Traffic Counting Test" as another device for your role in FlockOS. One of the great benefits of this concept is that both PD and PW can leverage the same investment. Let me know if you'd like to add it to any other roles at the department.

Best,

Adam

On Thu, Dec 14, 2023 at 5:04 PM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Hi Adam,

I received an email to create a password for the account. Is there an additional email after creating a password? I wasn't able to enter.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](#)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Friday, December 8, 2023 9:12 AM

**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Hi Erik,

Yes, we would only mount it a few feet higher. We just want to ensure that it's less likely to be vandalized. I'll let our tech know to go ahead with the install and will let you know once it's ready to go. We can also set up some time next week to do a walkthrough of the system on your account.

Best,

Adam

On Thu, Dec 7, 2023 at 9:56 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

How high will it go? If it is 1-2 ft higher than the sign then no problem. I just prefer for it not to be too high and distract drivers at the pedestrian crossing.

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](http://www.villageofskokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Wednesday, December 6, 2023 2:57 PM



**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>

**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Re: Skokie - Falcon Flex for Traffic Data

Great,

That's good to hear. We can get the camera installed this week and can give you a 30 day trial and can re-evaluate after that. I mostly want your feedback and input on what we can build to help.

One question for you - would you be open to us installing a telespar extension on that sign to mount the camera higher? We typically install the cameras higher to avoid vandalism. If not, no worries, we will install it directly opposite the existing sign.

Best,

Adam

On Wed, Dec 6, 2023 at 9:58 AM Erik Sanchez <[Erik.Sanchez@skokie.org](mailto:Erik.Sanchez@skokie.org)> wrote:

Awesome, thanks for giving us the opportunity.

Yes, we own the sign. How long would this test run be?

Thank you,



**Erik Sanchez**

**Transportation Engineer**

[Village of Skokie](#)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

---

**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Tuesday, December 5, 2023 3:24 PM

**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

**Subject:** Skokie - Falcon Flex for Traffic Data

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I've been working with the team to see the best place for us to install a Falcon Flex camera on that roadway you shared. Do you own the Traffic Sign in the image posted below? We could attach the camera and solar panel to the rear of the sign.



I put together this [deployment plan](#) in our deployment planning tool. If this site works, we can have one of our technicians install it later this week or early next week.

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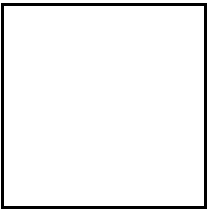
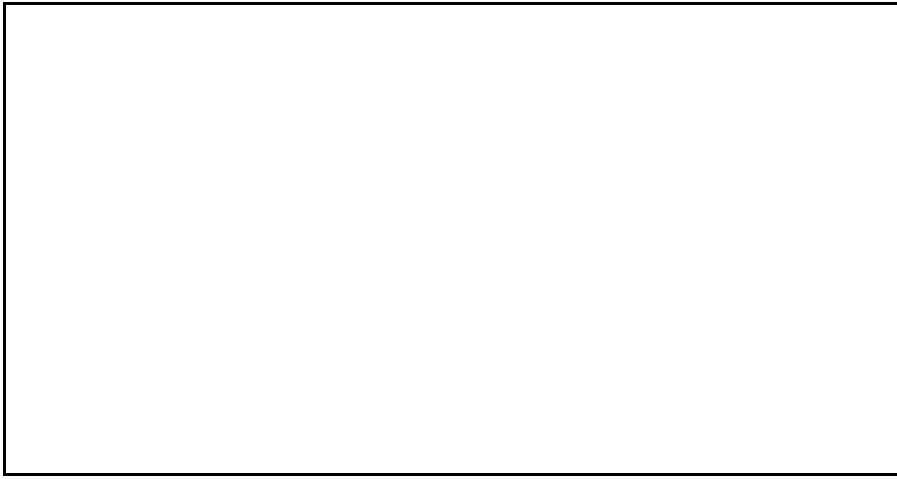
Adam

--

**Adam Snow**  
Chief of Staff to the CPO



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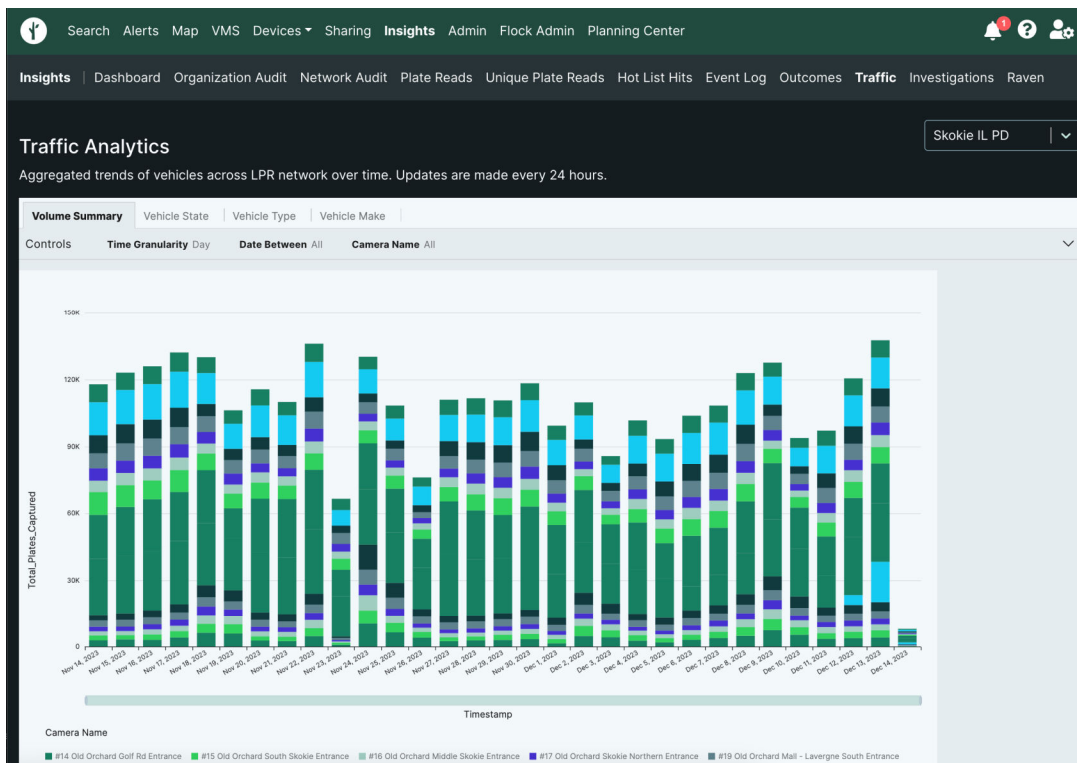
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## Philip Wasserburg

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**Cc:** Dan Murdock; Samantha Maximilian  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image002.jpg; image003.jpg; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg; Screenshot 2023-12-15 at 6.38.49 AM.png

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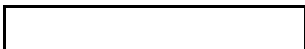
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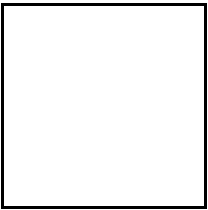
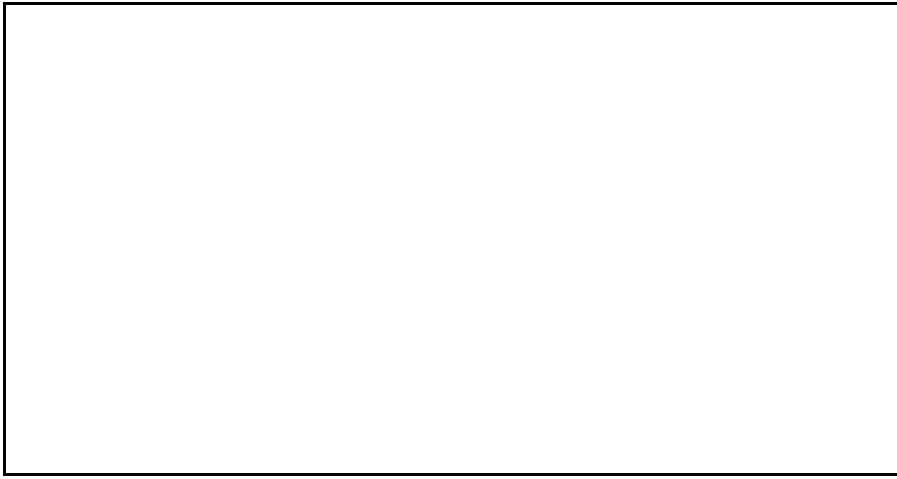
**Adam Snow**

Chief of Staff to the CPO



[205-317-1663](tel:205-317-1663) [flocksafety.com](http://flocksafety.com)





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## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Friday, December 8, 2023 4:45 PM  
**To:** David Pawlak  
**Cc:** Scout Cappello; Ellen Ziegler; Velo Lukic; Mike Hutton  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** skokie.png

Howdy Sir -

My **sincere** apologies for the delay in getting you over an update!  
I have scheduled biweekly updates to go out to you moving forward just so you are aware.

Please see the below most recent status of your 4 outstanding Falcons -

### 01 - Old Orchard/Lavergne (EB)

#### **On Hold - Cook County**

Flock Govt Affairs is unfortunately still trying to find a path forward with Cook County regarding placing LPRs in their ROW.

This discussion has been going on for ~14 months - They were trying to have it resolved last month but are still working on it.

We can either keep this camera on hold until a path forward is found here or shift this camera to a location outside of Cook County ROW.

**Please let us know how you would like to proceed!**

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We are working on scheduling the installation for these two locations.

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As of now, our estimate on when this installation will be able to take place is mid-January.

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My Field Team is working to try and pull this install in as soon as possible. This is one of our top 5 Illinois priority installations.

### #18 Old Orchard Mall - Old Orchard Rd Entrance

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Please let me know how you would like to proceed with Camera 1 and I will keep you informed regarding the installations of Cameras 2, 8 & 18 biweekly at the latest moving forward. Feel free to refer to your [Tracker](#) at any time as well.

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Customer Success Manager



 8476090201


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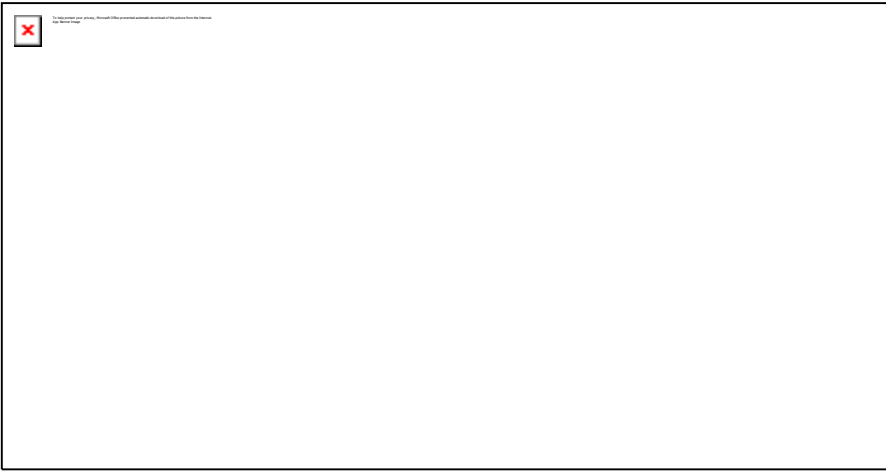
**Hailey Spessard**  
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 [flocksafety.com](https://flocksafety.com)

 Due to volume, please allow 2-3 business days for a response

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## Philip Wasserburg

---

**From:** Hailey Spessard <hailey.spessard@flocksafety.com>  
**Sent:** Friday, December 8, 2023 4:45 PM  
**To:** David Pawlak  
**Cc:** Scout Cappello; Ellen Ziegler; Velo Lukic; Mike Hutton  
**Subject:** Re: Skokie IL PD | Flock Safety Installation Update  
**Attachments:** skokie.png

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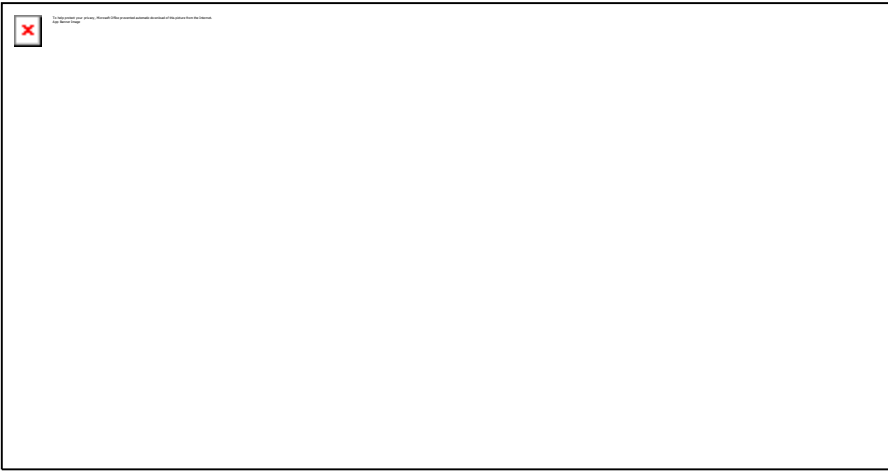
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## Philip Wasserburg

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**From:** Adam Snow <adam.snow@flocksafety.com>  
**Sent:** Friday, December 8, 2023 9:12 AM  
**To:** Erik Sanchez  
**Cc:** Dan Murdock; David Pawlak; Samantha Maximilian  
**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** image002.jpg; image003.jpg; image004.png; image005.jpg; image006.jpg; image007.jpg; image008.jpg; image009.jpg

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**Transportation Engineer**

[Village of Skokie](http://www.villageofskokie.org)

5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>  
**Sent:** Wednesday, December 6, 2023 2:57 PM  
**To:** Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>  
**Cc:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>  
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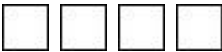
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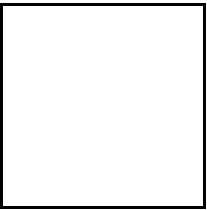
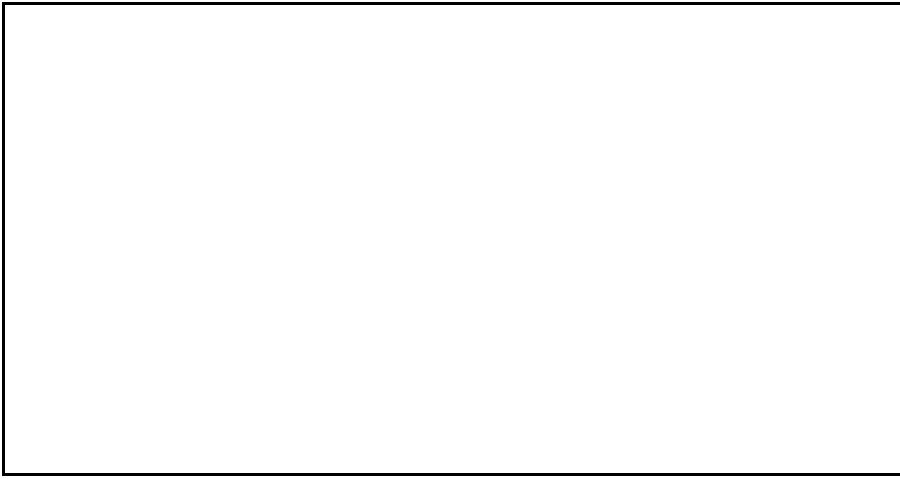
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205-317-1663 [flocksafety.com](mailto:flocksafety.com)



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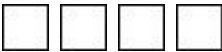
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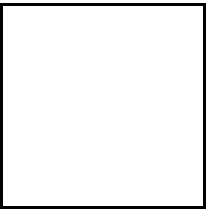
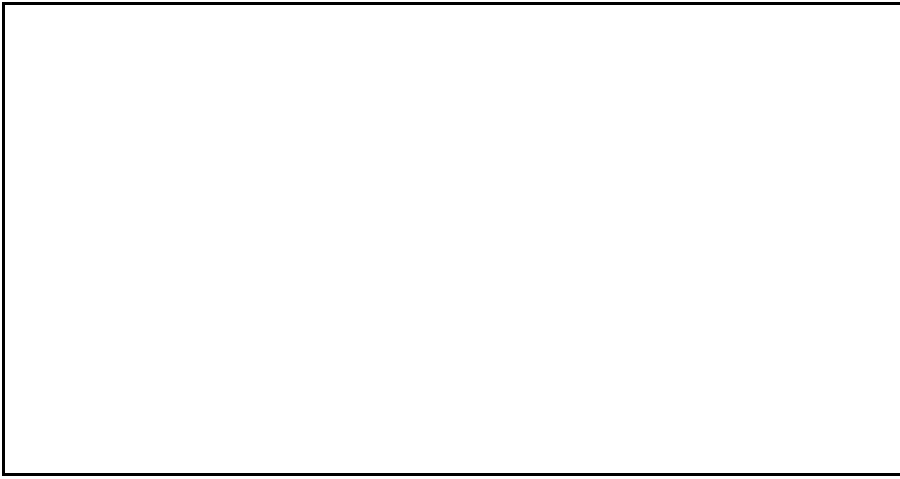
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**From:** Mike Hutton <michael.hutton@flocksafety.com>  
**Sent:** Thursday, December 7, 2023 12:50 PM  
**To:** David Pawlak  
**Subject:** Flock 5 Year Contract W/ Special Terms  
**Attachments:** IL - Village of Skokie - Law Enforcement Agreement (3).pdf

Commander Pawlak,

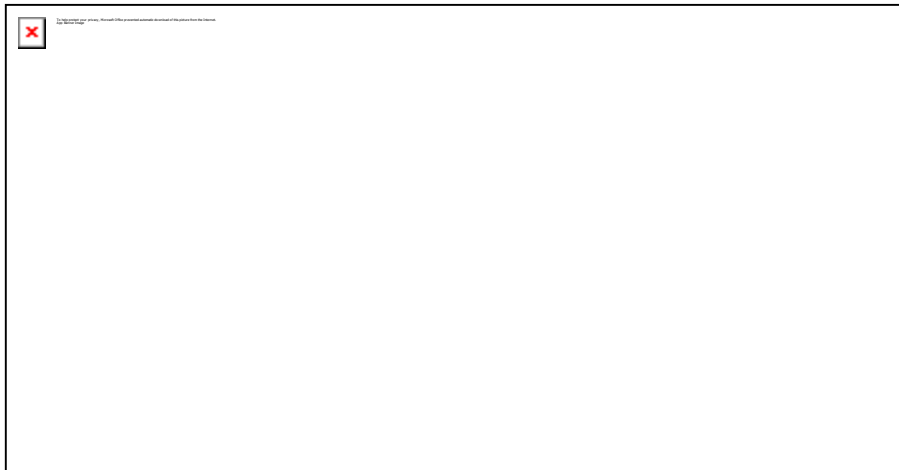
I have attached the 5 year agreement with the special terms reference the year 1 payment. I wholeheartedly apologize for the delay in getting this to you. Please let me know if you have any questions.

Have a great day.

**Mike Hutton**  
**Customer Success Manager**



 8476090201  [flocksafety.com](mailto:michael.hutton@flocksafety.com)



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

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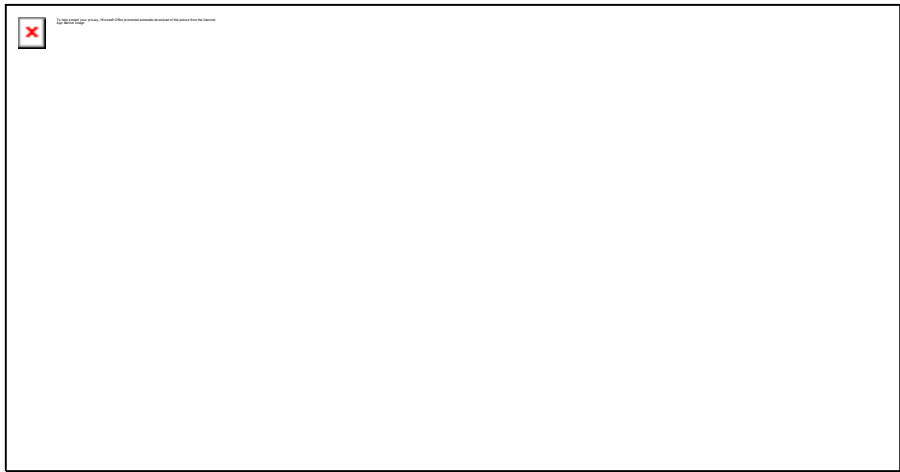
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**To:** David Pawlak; Hailey Spessard  
**Cc:** Scout Cappello; Ellen Ziegler  
**Subject:** Skokie IL PD | Flock Safety Installation Update

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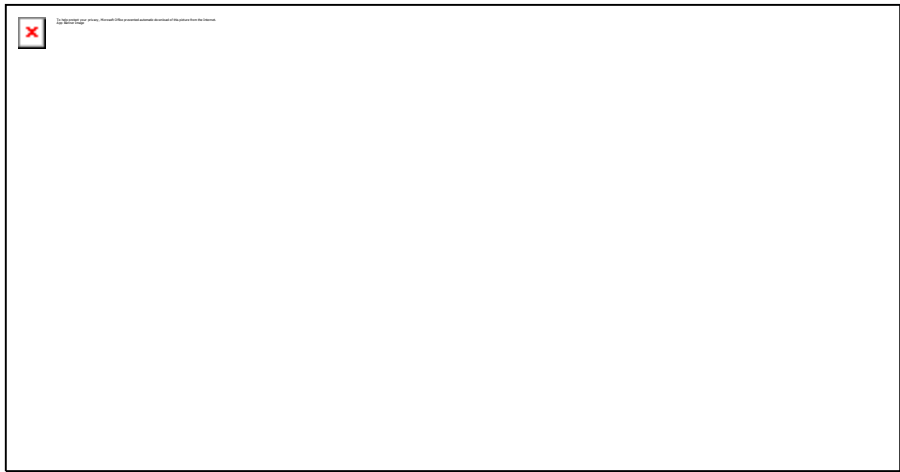
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

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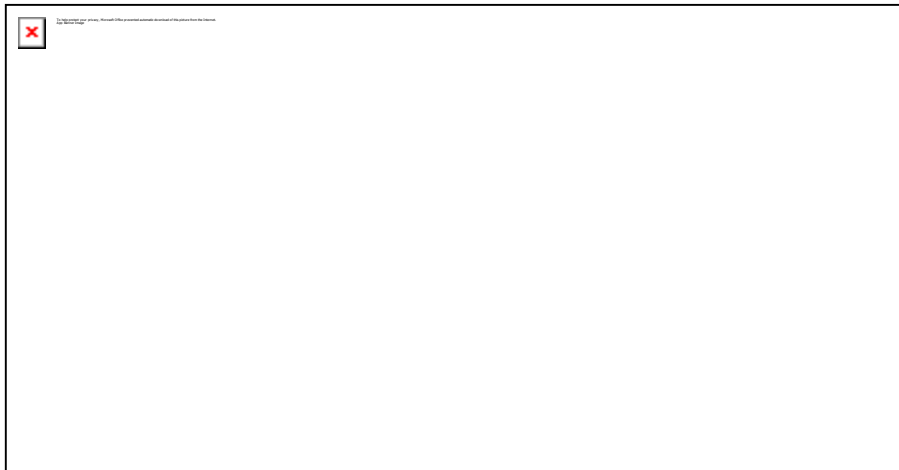
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**Subject:** Re: Skokie - Falcon Flex for Traffic Data  
**Attachments:** ~WRD190.jpg; image002.jpg; image003.png; image004.jpg; image005.jpg; image006.jpg; image007.jpg

Erik,

One item that I would encourage you to think about is road conditions. What type of information do you need a Public Works department when it's inclement weather that would help you do our job better?

Regards,

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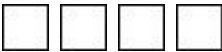
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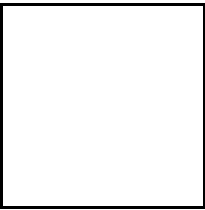
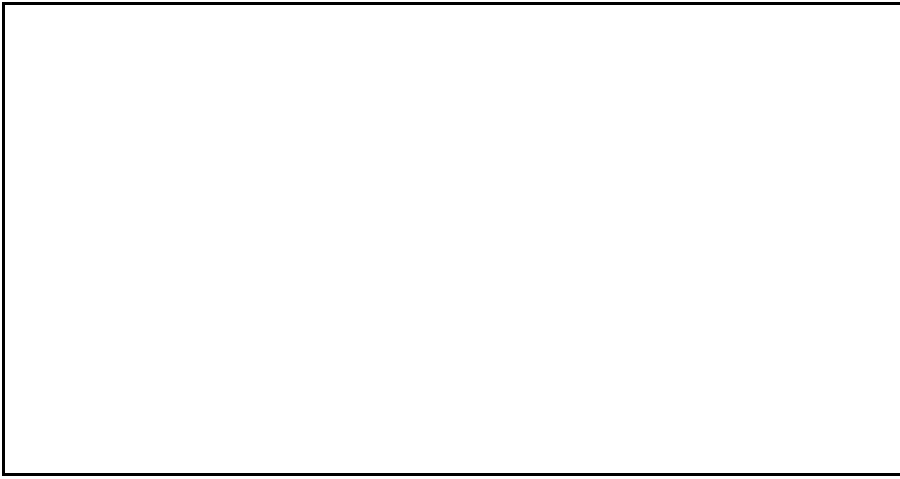
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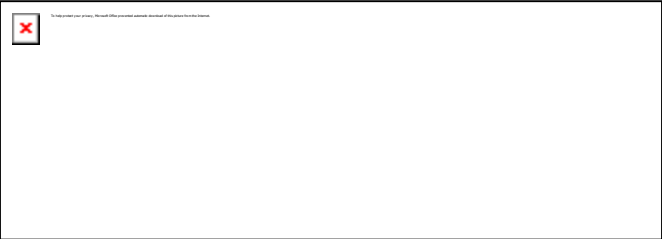
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Dan Murdock  
Phone: 312-415-3858



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**Attachments:** ~WRD190.jpg; image002.jpg; image003.png; image004.jpg; image005.jpg; image006.jpg; image007.jpg

Erik,

One item that I would encourage you to think about is road conditions. What type of information do you need a Public Works department when it's inclement weather that would help you do our job better?

Regards,

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5127 Oakton Street

Skokie, IL 60077

Phone - (847) 933-8286

Fax - (847) 673-0525

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**From:** Adam Snow <[adam.snow@flocksafety.com](mailto:adam.snow@flocksafety.com)>

**Sent:** Tuesday, December 5, 2023 3:24 PM

**To:** Dan Murdock <[dan.murdock@flocksafety.com](mailto:dan.murdock@flocksafety.com)>; David Pawlak <[David.Pawlak@Skokie.Org](mailto:David.Pawlak@Skokie.Org)>; Erik Sanchez <[Erik.Sanchez@Skokie.Org](mailto:Erik.Sanchez@Skokie.Org)>; Samantha Maximilian <[Samantha.Maximilian@skokie.org](mailto:Samantha.Maximilian@skokie.org)>

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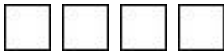
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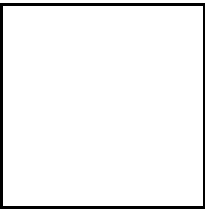
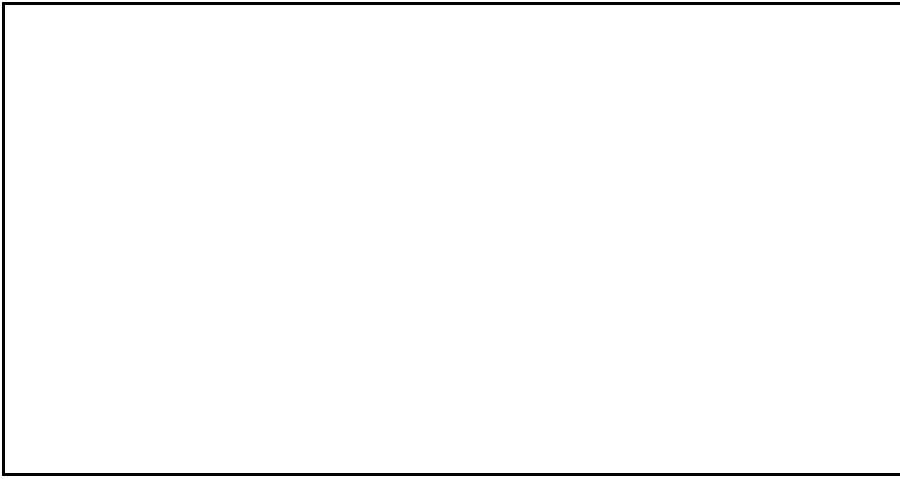
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Chief of Staff to the CPO



205-317-1663 [flocksafety.com](#)



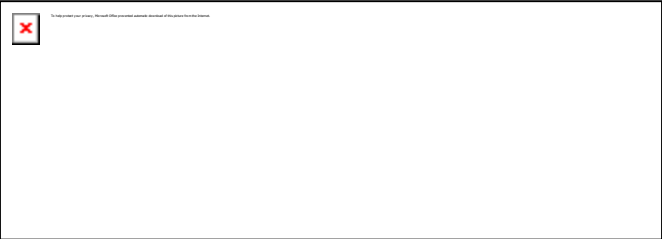




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Phone: 312-415-3858



<https://www.flocksafety.com/>

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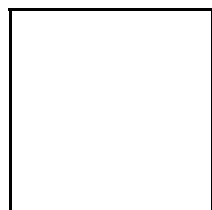
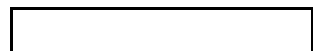


Chief of Staff to the CPO

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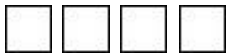
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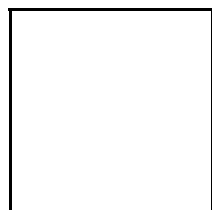
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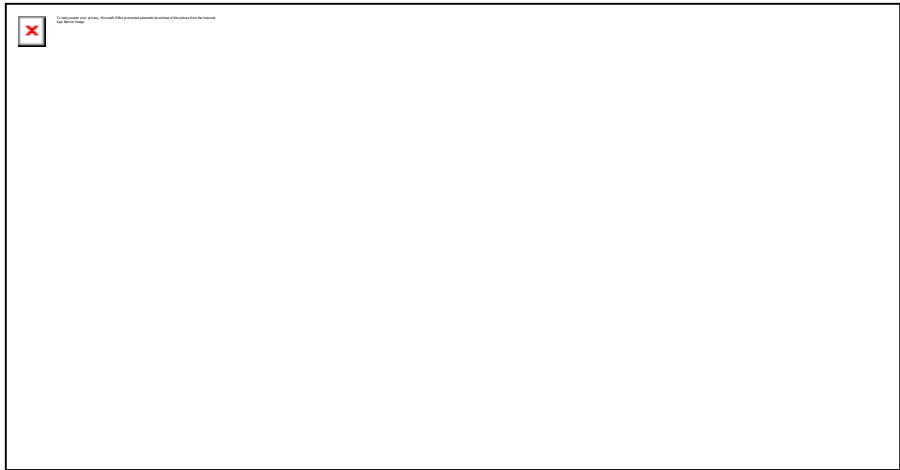
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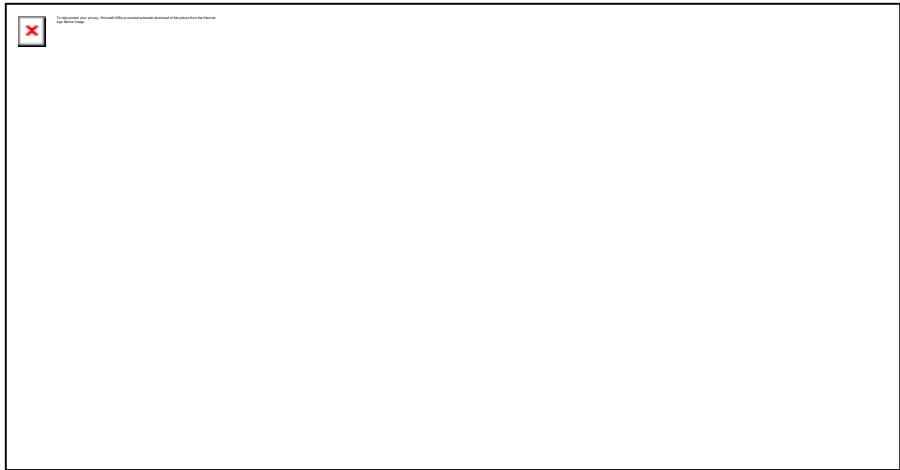
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## Philip Wasserburg

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**From:** Jonathan Love <jon@flocksafety.com>  
**Sent:** Monday, December 4, 2023 5:21 PM  
**Cc:** info@liveviewgps.com; nick@liveviewgps.com; Alexander Zolla; Patrice Boulet  
**Subject:** Re: Special Request for information merges  
**Attachments:** image001.jpg; image002.png

Thanks Dan! Some to BCC

George - we'd love to setup some time to do some technical exploration here. Do you have times that work in the next week?

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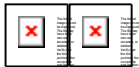
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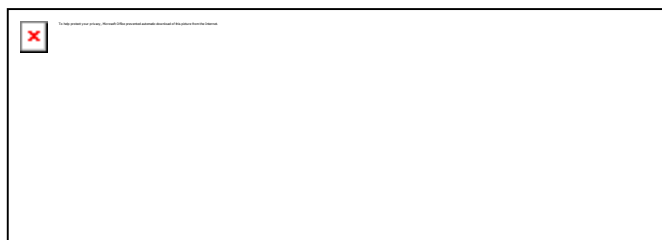
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Phone: 312-415-3858





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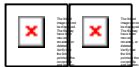
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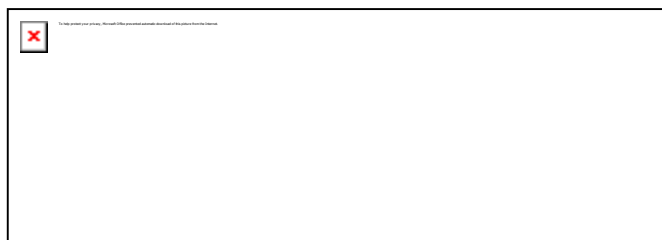
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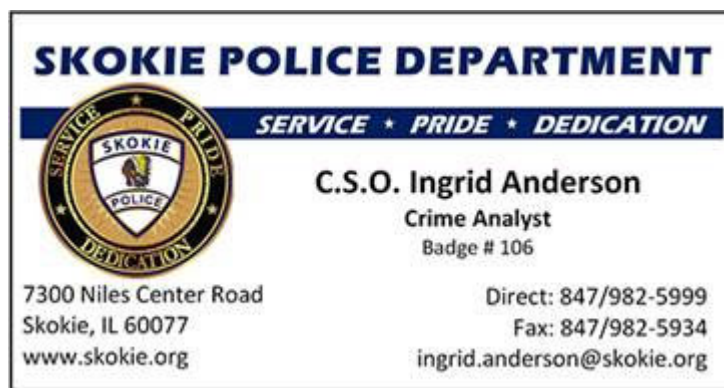
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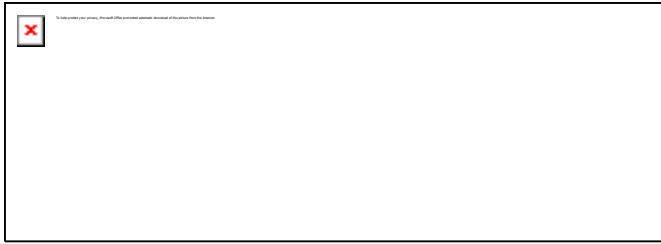
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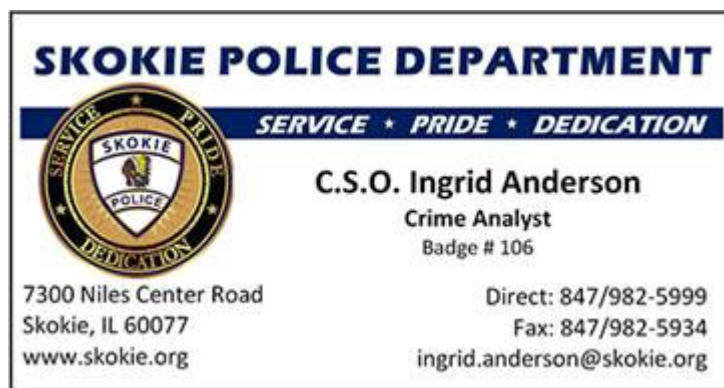
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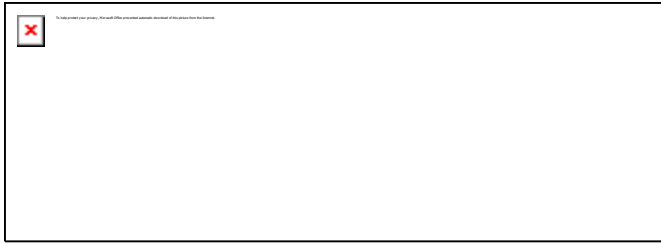
Greatly appreciated.

Very Respectfully,  
Ingrid Anderson



--

Dan Murdock  
Phone: 312-415-3858



<https://www.flocksafety.com/>

## Philip Wasserburg

---

**From:** Dan Murdock <dan.murdock@flocksafety.com>  
**Sent:** Monday, December 4, 2023 4:07 PM  
**To:** Ingrid Anderson  
**Cc:** Info@liveviewgps.com; wershens@vhills.org  
**Subject:** Re: Special Request for information merger  
**Attachments:** Outlook-fptah1ny.jpg; Outlook-cmtym4fo

Live View,

It's good to meet you. Flock Works with several of your clients here in IL. They would like your GPS data into Flocks mapping system so they can use your product more efficiently. Flock does not have a similar vehicle tracking device and has no plans on building one. We see the technologies as complimentary tech. Would you be open to discussing a possible integration.

Regards,

On Mon, Dec 4, 2023 at 3:38 PM Ingrid Anderson <[Ingrid.Anderson@skokie.org](mailto:Ingrid.Anderson@skokie.org)> wrote:

Good Afternoon Gentlemen -

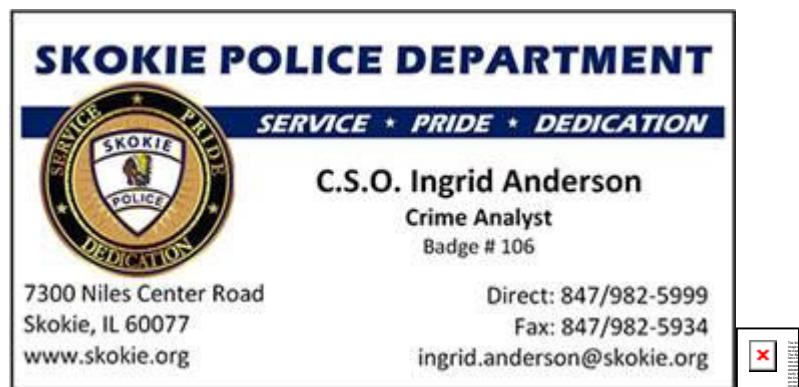
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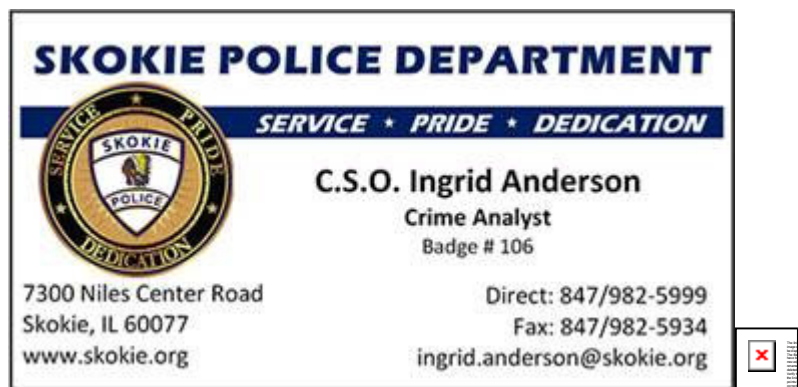
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