

 <b>VIGILANT</b> SOLUTIONS	<b>Vigilant Solutions, LLC</b> 1152 Stealth Street Livermore, California 94551 (P) 925-398-2079 (F) 925-398-2113	 <b>MOTOROLA SOLUTIONS</b>
Issued To:	Niles Police Department - Attention: Michael Boba	Date: 11-30-21
Project Name:	Full LPR Quote	Quote ID: SAB-0571-02

## PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(6)	CDM-2-34--L5M	<p><b>Mobile LPR 2-Camera L5M High-Definition System (Expandable to 4 Cams)</b></p> <p><u>Hardware:</u></p> <ul style="list-style-type: none"> <li>Qty=1 12mm lens package</li> <li>Qty=1 16mm lens package</li> <li>VLP-5200 Processing Unit</li> <li>Wiring harness w/ ignition control (Direct to Battery) <ul style="list-style-type: none"> <li>Single point power connection</li> </ul> </li> <li>Field installed GPS antenna</li> </ul> <p><u>Software:</u></p> <ul style="list-style-type: none"> <li>CarDetector Mobile LPR software application for MDC unit <ul style="list-style-type: none"> <li>LPR vehicle license plate scanning / real time alerting</li> <li>Full suite of LPR tools including video tool set</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$60,000.00</b>

Qty	Item #	Description
(4)	VSF-025-L5F	<p><b>L5F Fixed LPR Camera with Sun Shield - 25mm Lens with Camera Cable</b></p> <ul style="list-style-type: none"> <li>Dual-lens camera with infrared LEDs for plate illumination</li> <li>55ft - 85ft capture distance and up to 2 lane coverage</li> <li>Internal trigger for capture of plate alphanumerics, vehicle make and model</li> <li>Camera housing with included sunshield is IP67 rated for reliable use in varied weather conditions</li> <li>60' camera cable included</li> <li>Includes CarDetector LPR software for local server hosting</li> <li>LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> <li>Full suite of LPR tools including data analytics</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$25,980.00</b>

Qty	Item #	Description
(2)	VS-CIP-S-01	<p><b>Competitive System Annual Licensing Fee - 1 to 14 Cameras</b></p> <ul style="list-style-type: none"> <li>• Hosted/managed LEARN LPR server account <ul style="list-style-type: none"> <li>◦ Access to all competitive LPR data (From Non-Vigilant Server/Camera Integration)</li> <li>◦ Includes all LEARN SW updates w/ database optimization/maintenance</li> </ul> </li> <li>• Priced per Non-Vigilant camera on an annual basis</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$2,000.00</b>

Qty	Item #	Description
(1)	VSBSCSVC-02	<p><b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments</b></p> <ul style="list-style-type: none"> <li>• Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> <li>◦ Includes access to all LEARN or Client Portal and CarDetector software updates</li> </ul> </li> <li>• Priced per camera per year for 15-30 total camera units</li> <li>• Requires new/existing Enterprise Service Agreement (ESA)</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$7,200.00</b>

Qty	Item #	Description
(3)	BCAV1F2-C600	<p><b>Vigilant Fixed Camera Communications Box</b></p> <ul style="list-style-type: none"> <li>• Manages power and communications for up to four (4) Vigilant fixed LPR cameras</li> <li>• Includes modem for communication with cellular carriers <ul style="list-style-type: none"> <li>◦ SIM Card not included</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$7,785.00</b>

Qty	Item #	Description
(10)	SSU-SYS-COM	<p><b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b></p> <ul style="list-style-type: none"> <li>• Vigilant technician to visit customer site</li> <li>• Includes system start up, configuration and commissioning of LPR system</li> <li>• Includes CDM/CDF Training</li> <li>• Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$9,950.00</b>

Qty	Item #	Description
(1)	VS-TRVL-01	<p><b>Vigilant Travel via Client Site Visit</b></p> <ul style="list-style-type: none"> <li>• Vigilant certified technician to visit client site</li> <li>• Includes all travel costs for onsite support services</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$1,550.00</b>

Qty	Item #	Description
(12)	K-U-R-INTSUV-SET	<b>LPR Camera Mounting Kit for Interceptor SUV Roof</b> <ul style="list-style-type: none"> <li>• Roof Mount Single LPR Camera Mounting Bracket - One per camera</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$4,800.00</b>

Qty	Item #	Description
(6)	VS-SHP-01	<b>Vigilant Shipping Charges - Mobile</b> <ul style="list-style-type: none"> <li>• Applies to each Mobile LPR System</li> <li>• Shipping Method is FOB Shipping</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$780.00</b>

Qty	Item #	Description
(4)	VS-SHP-02	<b>Vigilant Shipping Charges - Fixed or Comms</b> <ul style="list-style-type: none"> <li>• Applies to each fixed camera LPR System</li> <li>• Or Communication Box Purchased without LPR System</li> <li>• Shipping Method is FOB Shipping</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$220.00</b>

Qty	Item #	Description
(4)	VS-FX-UNI-POLE-WALL-BRKT_REV_B	<b>Fixed LPR Camera Bracket</b> <ul style="list-style-type: none"> <li>• Pole or Wall Mount - UPR ARM ASSY POLE &amp; WALL MOUNT BLK REV B</li> <li>• UPR ARM ASSY POLE &amp; WALL MOUNT BLK</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$1,400.00</b>

## Additional Options

Qty	Item #	Description
(6)	CDMS24HWW	<b>2-Camera Mobile LPR System - Extended Hardware Warranty - Years 2 through 5</b> <ul style="list-style-type: none"> <li>• Full mobile LPR hardware component replacement warranty</li> <li>• Applies to 2-Camera hardware system kit</li> <li>• Valid for 4 years from standard warranty expiration</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$18,000.00</b>
Qty	Item #	Description
(4)	CDFS-4HWW	<b>Fixed Camera LPR System - Extended Hardware Warranty - Year 2 through 5</b> <ul style="list-style-type: none"> <li>• Fixed LPR System LPR hardware component replacement warranty</li> <li>• Applies to 1-Channel hardware system kit</li> <li>• Valid for 4 years from standard warranty expiration</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$8,400.00</b>

**Quote Notes:**

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Returns or exchanges will incur a 15% restocking fee.
3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.

**Quoted by: Sam Baldassano - 925-409-5620 - sam.baldassano@vigilantsolutions.com**

<b>Total Price</b>	<b>\$148,065.00</b>	(Excluding sales tax) (Including All Adds)
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## Mobile LPR / ANPR

### Mobile LPR at it's Best

Managed from within LEARN®, Vigilant's Mobile LPR uses up to four (4) dual-lens LPR cameras, each with integrated Digital Signature Processors (DSP), and advanced imaging and recognition algorithms to provide the most advanced mobile LPR system available. With a simple user interface, the Vigilant Mobile LPR system provides a great deal of functionality with the user's needs in mind, but with advanced capabilities not available elsewhere.

### Key Features

- Easy & intuitive interface
- Works with existing laptop or MDT
- No external processor in trunk
- Seamless communication to/from LEARN
- Infrared (IR) plate and color vehicle images
- Mobile Hit Hunter™ exclusive feature provides additional hits from Vigilant's own LPR data network
- Day / Night interface for officer safety
- Large buttons designed for touch screen



# Mobile LPR / ANPR



**Mobile LPR** from Vigilant is an advanced mobile LPR solution designed from the officer's perspective. Large buttons, visual system status indicators, scrolling plate history, and even a Day / Night mode to eliminate brightness in the vehicle during nighttime operations for officer safety - Mobile LPR from Vigilant is quite simply the most user-friendly interface available on the market.

**Mobile Hit Hunter** is an exclusive Vigilant feature in that significantly increases the likelihood of "hits". Leveraging all available LPR in your area, including data shared by other agencies as well as Vigilant's national data sharing initiative (NVLS) that collects almost 100 million LPR records per month from commercial operations of LPR, Mobile Hit Hunter matches these records against your hotlist(s) and notifies officers within a 3-mile radius of suspect vehicles.



## System Components & Key Specifications

### All-in-One Integrated LPR Camera & Processing Unit



- Dimensions (WxDxH) : 6.9" x 6.5" x 2" 175 x 165 x 51 mm
- No Processor in Trunk
- Weight: 3.5 lbs. / 1.6 kg
- IP67 / NEMA-4 Rated

### Compact Camera with External Processor also Available



- Camera Dimensions: 6.7 x 3 x 2 in 171 x 76 x 51 mm
- Weight: 1.9 lbs / 0.86 kg
- IP66 Rated



- Processor Dimensions: 5 x 8.5 x 2.5 in 127 x 215.9 x 63.5 mm