

Sasscer, Dana

From: James Fahey <jim.fahey@flocksafety.com>
Sent: Saturday, March 22, 2025 6:10 PM
To: Spears, Brian
Cc: Joseph, Paul
Subject: Re: Coming to San Jose 3/22

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Seriously, No worries at all! I will be back in a couple weeks time. I will reach out and give more notice prior. All the best.

Jim

On Mar 22, 2025, at 4:47 PM, Spears, Brian wrote:

Good afternoon Jim,

I'm so sorry that the Chief and I missed you during your visit. We truly appreciate you stopping by and especially for the delicious food you dropped off—our officers were extremely grateful!

We'd love the opportunity to reschedule a tour of the department, and we'd be honored to include your sons as well. We can also coordinate a ride-along for them if they're interested.

If you're still in town or have plans to return soon, please don't hesitate to reach out. You can contact me directly at [REDACTED].

Looking forward to connecting soon!

Deputy Chief Brian K. Spears #3413
San Jose Police Department
Bureau of Investigations
Office: (408)537-1502

"Our lives begin to end the day we become silent about things that matter."-Martin Luther King, Jr.

On Mar 17, 2025, at 1:39 PM, Jim Fahey wrote:

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Hey Chief Joseph and Deputy Chief Spears,

I hope this note finds you both well since we met at MCCA in mid April. As I mentioned I will be in San Jose on 3/22 and wanted to swing by and say hello and maybe take a tour with my kids (14 &16). I also went ahead and had some hats sent and was going to have my buddy at La Villa send some lunch your way that day as well. Are either of you around that day?

Thanks in Advance,
Jim

--

Jim Fahey



508.801.3096



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Sasscer, Dana

From: Jim Fahey <jim.fahey@flocksafety.com>
Sent: Monday, February 10, 2025 5:45 PM
To: Joseph, Paul
Subject: Great Meeting in DC

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Chief Joseph,

I hope this note finds your trip back to San Jose was an uneventful one. It was great meeting you at MCCA this week and thank you for joining us at Joe's on Wednesday night. It was great to learn about all things going on in San Jose and I am 100% rooting for the Sharks to stay put. I will be in town with my kids on 3/22 and I would love to stop by and say hello if you are on that day. I will reach out as the time nears closer, in the meantime if you need anything at all do not hesitate to reach out directly.

Best,
Jim

--

Jim Fahey
SVP, Sales - Public Safety



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Sasscer, Dana

From: Garrett Langley <garrett.langley@flocksafety.com>
Sent: Friday, January 31, 2025 12:03 PM
To: Joseph, Paul
Subject: Axon plans to sever APIs with Flock

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I am disappointed to share that Axon made a surprise decision to end our partnership and cut off the API access that law enforcement depends upon. Axon decided that being open and collaborative is “no longer in Axon’s best interests,” and no additional reason was given to us.

So what does this mean for you?

We are not one-hundred percent sure. Axon executives have not returned our calls, so it's unclear their intention or plans.

What we do know is:

1. We will continue to invest in our own API program (including sending Flock data to Axon). As you already know, we work with a vast array of public safety technology companies (see below) and expect to continue growing our ecosystem of partners to help you solve more crime.
2. Axon will no longer support new mutual customers starting July 24, 2025. They may continue to support existing customers, but it's unclear to what degree.
3. We will continue to try to get Axon back to supporting an open ecosystem.

History of the Flock and Axon Partnership

Axon was actually an early investor in Flock Safety. Our patented Vehicle Fingerprint technology was integrated into their Fleet 3 devices upon launch 4 years ago. This integration allowed for the automatic transfer of Flock-derived evidence into Evidence.com, streamlining the process for law enforcement.

Last summer, we spent a couple of months with Axon to broaden our partnership. We proposed an expansive relationship but wanted to be mindful of keeping the majority of our engineering resources focused on building products for you. Axon chose a smaller,

but still increased integration across Fusus and Flock devices. We agreed to it on August 28, 2024, and we have not spoken to Axon about it since signing that new partnership agreement.

From our onset, and given our name, Flock believes that we are better together. To this effect, hundreds of agencies leverage our APIs across dozens of products, including but not limited to:

CAD

- Mark43
- Tyler Technologies

Evidence and Data

- Forcemetrics
- LiveEarth
- ThinkLP

Location Services

- Cradlepoint
- Getac
- SafeFleet

Mapping

- ESRI
- Critical Response Group
- GeoComm

Real-time software

- Command Central Aware by Motorola
- Citigraf by Genetec
- Prepared 911
- Straxx by Utility Inc.
- Fusus by Axon

VMS

- Avigilon
- Genetec
- Milestone

As you can see, many of these companies offer directly competitive products and services to what Flock offers. You can see a more exhaustive list here:

<https://www.flocksafety.com/use-cases/real-time-crime-center>

Many companies in the industry are aligned that the world is safer when we all work together. We hope that Axon comes to the same conclusion over time.

Garrett Langley
Founder and CEO
Flock Safety



Flock Safety

1170 Howell Mill Rd NW, Suite 210
Atlanta, Georgia 30318, United States

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