

From: [Lisa Krolkowski](#)
To: [Jennings, Todd](#)
Cc: [Sam Meyer](#); [Tonia Crump](#); [Myron Maret](#); [Jamie Hudson](#)
Subject: Flock Follow-Up
Date: Saturday, January 25, 2025 7:34:46 AM

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Hi Lt. Jennings,

Thank you again for taking the time to meet with me last week and for introducing me to your RTCC team. They are incredibly sharp, and I appreciate all of their feedback. I'm circulating this feedback to our teams internally, and Tonia will keep a running list moving forward so we can make sure to close the loop on open items.

Our Customer Success Technologist (Myron) and I will be in the Bay Area Feb. 12-13. Would your team be available for an hour or so on the 13th? We would like to run through some major enhancements we are about to push out that may address some of the issues that were called out.

I also want to resurface our discussion re: Peregrine. Here is a snapshot of our API offering, and we are happy to set this up for you to test. We welcome feedback from your team once you can get your hands on it.

Alerts API

- \$5k/yr/agency
 - Includes ID and timestamp of LPR capture
 - URL of image (expires in 7 days)
 - License plate and confidence %, Lat/long, Camera and network name

LPR Plate Lookup API

- \$5k/yr/agency
 -

Lookup agency's cameras by complete plate characters.

- Returns date/time/lat long/camera name of results.
- Each result includes a “deep link” to open the image in Flock.

Custom Hotlist API (No cost)

- Enables users to create Flock custom hotlist entries from within Peregrine

Lisa Krolikowski

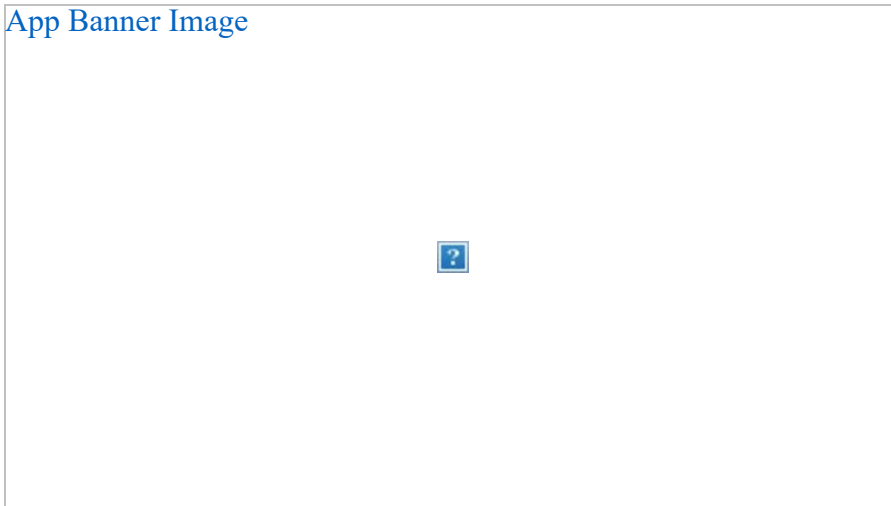
VP, Customer Success, LE



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From: [Lisa Krolkowski](#)
To: [Jennings, Todd](#); [Tory Kornblum](#); [Myron Maret](#)
Cc: [Tonia Crump](#)
Subject: Flock Meeting Thursday
Date: Monday, February 10, 2025 3:21:48 PM

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Hi Lt. Jennings,

Myron, Tory and I are looking forward to meeting with you and your team this Thursday at 10am. I know we have an hour allotted, but we have a lot to hit on, so would it be possible to meet with you first and then sit with the RTCC team and Air Support (if available) afterwards? We have a few hours blocked that day, so if your team is open to chat, we'd love to get to know everyone better! Here is the tentative agenda. We can adjust as needed:

- **SJPD Feedback follow-up** - I spoke with our Product Team re: Joe's feedback from my last visit. I would like to follow-up with the RTCC team and dive even deeper
- **Search** - we recently released our new search functionality to SJPD, and it looks like Tonia has been working with Ethan through some feedback. We want to get hands on and dive deep into your team's feedback since this is a major change and we want to make sure you all feel comfortable with it.
- **New Releases** - in addition to search, we released new roles and alerts, so Myron (our Success Technologist) will walk you/Ethan through the new workflows
- **Freeform and Enhanced LPR** - We are going to be launching some huge advancements to our enhanced search add-on feature, and we'd like to get you up to speed
- **Peregrine** - Next steps for integration set-up
- **Air Support Team** - Since Tory will be working closely with you all moving forward, it would be great to meet your Air Support team and any other teams that use Flock to better understand their workflows and hear their feedback

Let me know your thoughts!
Lisa

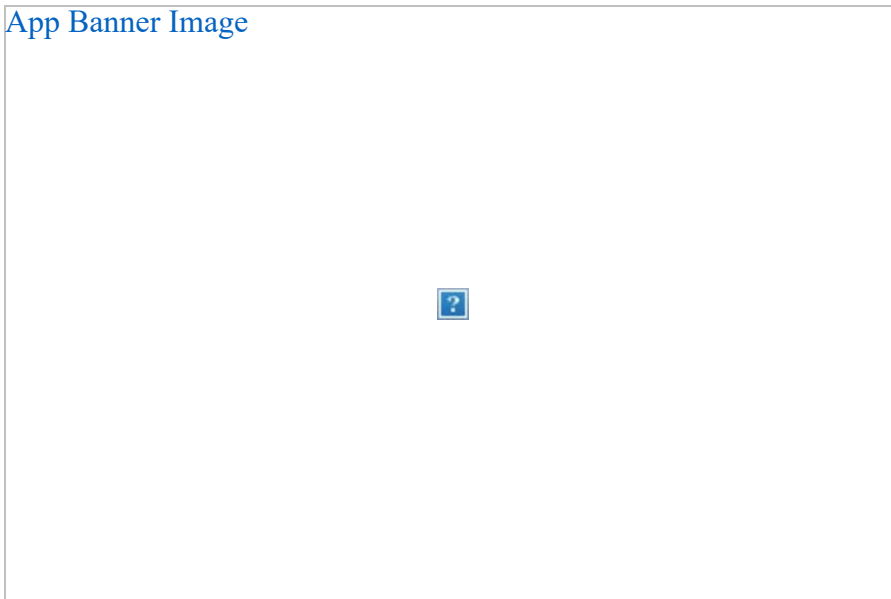
Lisa Krolkowski
VP, Customer Success, LE



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From: [Lisa Krolkowski](#)
To: [Jennings, Todd](#)
Subject: New Release!
Date: Wednesday, March 12, 2025 9:35:52 AM

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Hi Lt. Jennings,

We recently released an update that moves our Flock watermark to the opposite corner of the license plate bounding box, where it no longer covers important evidence for our users. I know the watermark issue has been a big pain point for your team, so would you mind passing this along? I don't have everyone's email, but I wanted to send this as soon as I was notified.

Thank you!
Lisa

Lisa Krolkowski



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From: [Lisa Krolikowski](#)
To: [Jennings, Todd](#); [Kevin Jung](#)
Cc: [Tory Kornblum](#)
Subject: Peregrine/Flock Integration - Next Steps
Date: Tuesday, February 4, 2025 9:09:39 AM

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Hi Lt. Jennings,

Thank you for signing the Peregrine API Pilot document. We are ready to move forward! To outline the process:

1. For the **LPR Alerts API**, we need to have access to Peregrine's web endpoint to send our webhook payloads to. Could you ask Peregrine for that information or connect us to your contact?
2. For the **Plate Lookup API**, [here](#) are the API keys for Peregrine's development team. You can then forward these to your contacts at Peregrine so they can complete the integration.

I've included our Solutions Engineer, [@Kevin Jung](#), in this email. He is setting up the integration from Flock's end and is happy to help with any questions that come up.

Thank you!
Lisa

Lisa Krolikowski
VP, Customer Success, LE



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From: [Lisa Krolikowski](#)
To: [Jennings, Todd](#)
Cc: [Sam Meyer](#); [Tonia Crump](#); [Myron Maret](#); [Jamie Hudson](#)
Subject: Re: Flock Follow-Up
Date: Monday, January 27, 2025 1:03:19 PM
Attachments: [Outlook-4x2o23bw.png](#)

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Does 10-11am work on the 13th?

Also, would you like to trial our Peregrine integration? I can coordinate a call with our teams over the next week to move the process forward.

Thanks,
Lisa



Lisa Krolikowski
VP, Customer Success - Law Enforcement



415.470.1380 | lisak@flocksafety.com

On Mon, Jan 27, 2025 at 1:47 PM Jennings, Todd <Todd.Jennings@sanjoseca.gov> wrote:

Hey Lisa,

Good chatting it up with you and look forward to our next meeting. What time are you thinking on Feb 13?

[Lieutenant Todd Jennings #3608](#)

**Unit Commander - Real Time Intelligence Center
San Jose Police Department - Bureau of Investigations**

201 W. Mission Street
San Jose, Ca 95110
Main: 408-537-1452
todd.jennings@sanjoseca.gov

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From: Lisa Krolikowski <lisa.krolikowski@flocksafety.com>
Sent: Saturday, January 25, 2025 7:34 AM
To: Jennings, Todd <Todd.Jennings@sanjoseca.gov>
Cc: Sam Meyer <sam.meyer@flocksafety.com>; Tonia Crump <tonia@flocksafety.com>; Myron Maret <myron.maret@flocksafety.com>; Jamie Hudson <jamie.hudson@flocksafety.com>
Subject: Flock Follow-Up

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Lisa Krolikowski

VP, Customer Success, LE



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To: [Jennings, Todd](#)
Cc: [Sam Meyer](#); [Tonia Crump](#); [Myron Maret](#); [Jamie Hudson](#)
Subject: Re: Flock Follow-Up
Date: Monday, February 3, 2025 7:10:09 AM
Attachments: [Outlook-4x2o23bw.png](#)
[Outlook-s5umfky.png](#)

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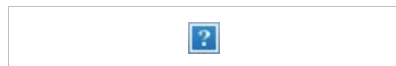
Good morning, Lt. Jennings!

I just sent you a docusign agreement for the Peregrine trial. Once you sign, we will continue working through the set-up, and I will provide updates along the way.

Lisa



Lisa Krolikowski
VP, Customer Success - Law Enforcement



415.470.1380 | lisak@flocksafety.com

On Mon, Jan 27, 2025 at 3:16 PM Jennings, Todd <Todd.Jennings@sanjoseca.gov> wrote:
10-11 sounds great. And yes, please start the Peregrine trial integration.

[Lieutenant Todd Jennings #3608](#)

Unit Commander - Real Time Intelligence Center
San Jose Police Department - Bureau of Investigations
201 W. Mission Street
San Jose, Ca 95110
Main: 408-537-1452
todd.jennings@sanjoseca.gov

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From: Lisa Krolikowski <lisa.krolikowski@flocksafety.com>

Sent: Monday, January 27, 2025 1:02 PM

To: Jennings, Todd <Todd.Jennings@sanjoseca.gov>

Cc: Sam Meyer <sam.meyer@flocksafety.com>; Tonia Crump <tonia@flocksafety.com>; Myron Maret <myron.maret@flocksafety.com>; Jamie Hudson <jamie.hudson@flocksafety.com>

Subject: Re: Flock Follow-Up

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415.470.1380 | lisak@flocksafety.com

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Lieutenant Todd Jennings #3608

Unit Commander - Real Time Intelligence Center
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201 W. Mission Street
San Jose, Ca 95110
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todd.jennings@sanjoseca.gov

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To: Jennings, Todd <Todd.Jennings@sanjoseca.gov>

Cc: Sam Meyer <sam.meyer@flocksafety.com>; Tonia Crump <tonia@flocksafety.com>; Myron Maret <myron.maret@flocksafety.com>; Jamie Hudson <jamie.hudson@flocksafety.com>

Subject: Flock Follow-Up

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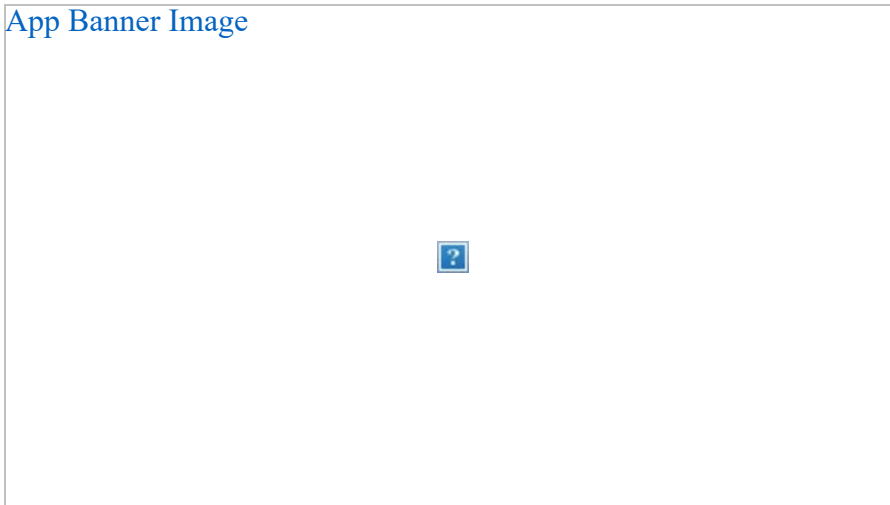
VP, Customer Success, LE



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From: [Lisa Krolikowski](#)
To: [Jennings, Todd](#)
Subject: Re: New Release!
Date: Wednesday, March 12, 2025 9:42:55 AM
Attachments: [Outlook-2jtcxmx2.png](#)

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Thank you!



Lisa Krolikowski
VP, Customer Success - Law Enforcement



415.470.1380 | lisak@flocksafety.com

On Wed, Mar 12, 2025 at 11:40 AM Jennings, Todd <Todd.Jennings@sanjoseca.gov> wrote:
Thanks for the heads up. Appreciate this! Sent to team!

Lieutenant Todd Jennings #3608

Unit Commander - Real Time Intelligence Center
San Jose Police Department - Bureau of Investigations
201 W. Mission Street
San Jose, Ca 95110
Main: 408-537-1452
todd.jennings@sanjoseca.gov

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From: Lisa Krolikowski <lisa.krolikowski@flocksafety.com>

Sent: Wednesday, March 12, 2025 9:35 AM

To: Jennings, Todd <Todd.Jennings@sanjoseca.gov>

Subject: New Release!

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Lisa

Lisa Krolikowski



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From: [Lisa Krolikowski](#)
To: [Jennings, Todd](#); [Kevin Jung](#)
Cc: [Tory Kornblum](#)
Subject: Re: Peregrine/Flock Integration - Next Steps
Date: Thursday, February 13, 2025 6:11:22 PM

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Hi Lt. Jennings,

It was great seeing you today. Since our APIs are now free, you do not need to proceed with getting the pilot document signed. We are ready to move forward, but we need to get some information from Peregrine. Can you please pass along these requests to Peregrine or connect us with your contact there?

1. For the **LPR Alerts API**, we need to have access to Peregrine's web endpoint to send our webhook payloads to.
2. For the **Plate Lookup API**, [here](#) are the API keys for Peregrine's development team.

Thank you!
Lisa



Lisa Krolikowski
VP, Customer Success - Law Enforcement



415.470.1380 | lisak@flocksafety.com

On Tue, Feb 4, 2025 at 9:09 AM Lisa Krolikowski <lisa.krolikowski@flocksafety.com> wrote:

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Thank you!
Lisa

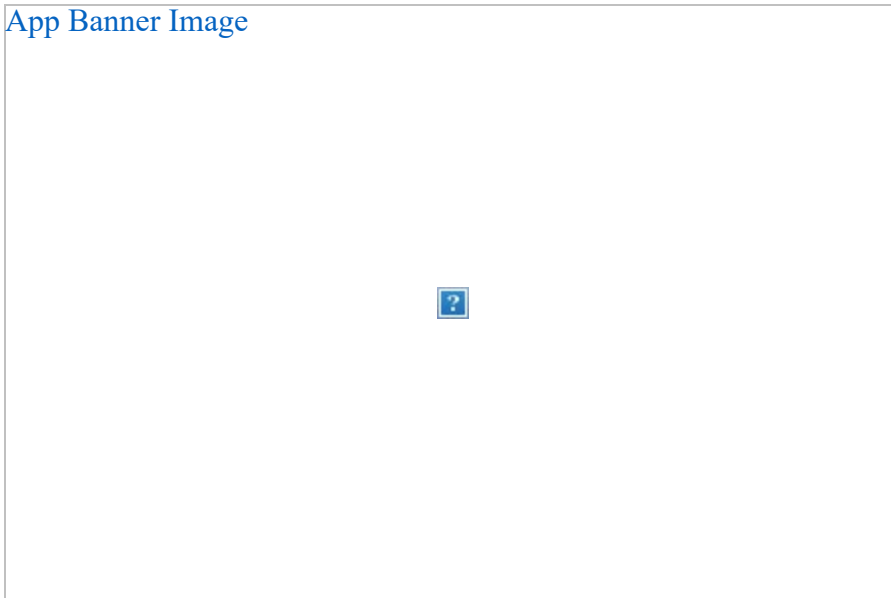
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VP, Customer Success, LE



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From: [Lisa Krolikowski](#)
To: [Jennings, Todd](#)
Cc: [Tory Kornblum](#); [Myron Maret](#)
Subject: Re: San Jose Police Department Follow-Up
Date: Tuesday, February 18, 2025 4:06:01 PM
Attachments: [Outlook-akixvcsw.png](#)

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FYI - some swag is on the way!



Lisa Krolikowski
VP, Customer Success - Law Enforcement



415.470.1380 | lisak@flocksafety.com

On Fri, Feb 14, 2025 at 3:10 PM Jennings, Todd <Todd.Jennings@sanjoseca.gov> wrote:

Good Afternoon Tory,

Thanks for the email and for hanging with use yesterday. I think it was very valuable.

Plan on spending most of the day with us.

I will set you up with a ride in Air 3. Before that I will schedule 3 one-hour meetings with:

1. Patrol - A few high-level Flock Users and great officers
2. Detectives - Some robbery and assaults detectives
3. RTIC - Follow up with RTIC

Plan on being at the airport hanger at 4:00PM. This will give you some time during daylight and nighttime.

Let me know what day works for you.

Lieutenant Todd Jennings #3608

**Unit Commander - Real Time Intelligence Center
San Jose Police Department - Bureau of Investigations
201 W. Mission Street
San Jose, Ca 95110
Main: 408-537-1452
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From: Tory Kornblum <tory.kornblum@flocksafety.com>
Sent: Friday, February 14, 2025 12:17 PM
To: Jennings, Todd <Todd.Jennings@sanjoseca.gov>
Cc: lisa.krolikowski@flocksafety.com <lisa.krolikowski@flocksafety.com>; Myron Maret <myron.maret@flocksafety.com>
Subject: San Jose Police Department Follow-Up

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Dear Lt. Jennings,

I wanted to follow up on our meeting yesterday with the San Jose PD team. It was wonderful to meet you! San Jose PD is such a great department, and I'm looking forward to working with you moving forward.

I've summarized the key feedback and issues discussed for your reference:

Feedback and Issues from the RTCC Team:

- **Watermark:** The watermark is showing up on searching, potentially blocking part of the image.
- **Legacy Search:** The legacy search to sort from newest to oldest (A-Z) by plate is no longer there - it was useful and your team would like it back.
- **Camera Downtime:** The team would like to be notified when cameras go down. (This is most likely coming.)
- **Polygon Bug:** The search results do not change in a polygon search when the selected cameras are changed.
- **Search Results & Filters:** Filters are not consistent in different images, causing a lack of trust in filters.
- [REDACTED]
- [REDACTED]

Action Items for Flock:

- Ensure SJPD POC's are on the email distribution lists for new product releases and features.
- Look into beta testing FREEFORM at San Jose PD
- Refer the following requests and concerns to the Flock Product team:
 - Expanding search results to 10,000
 - [REDACTED]
 - Follow up on removing the watermark.
 - Reimplement the sort function in search
 - Implement SVS as a hot list flag
- Create or locate training resources for
 - Saving PDF
 - Export to Evidence.com on search results
 - New search page
 - Utilizing the Outcomes feature
- Address polygon bug

On-Site Follow Up:

I would like to schedule future time to meet with representatives of Patrol, Investigations, and Admin (and RTCC again if you have more feedback) to see how we can continue to best support your agency, as well as go up with the Air Support unit. Are there days the week of February 24 that might work? If that's too soon, we can also look at March.

Additional Items:

- **DFR Demo:** We'd love to schedule a demo of our DFR program if you're interested. Just let me know and we can set that up.
- **Most Important....Swag:** I heard the requests for swag loud and clear, and I'm on it. We're in the process of changing vendors, so it might be a little delayed, but it's coming.
- **Air Support:** I received some additional feedback directly from Officer Byrd as well relating to Air Support and have responded to him.

Please don't hesitate to reach out if you have any questions or I've missed something.

Tory

Tory Kornblum

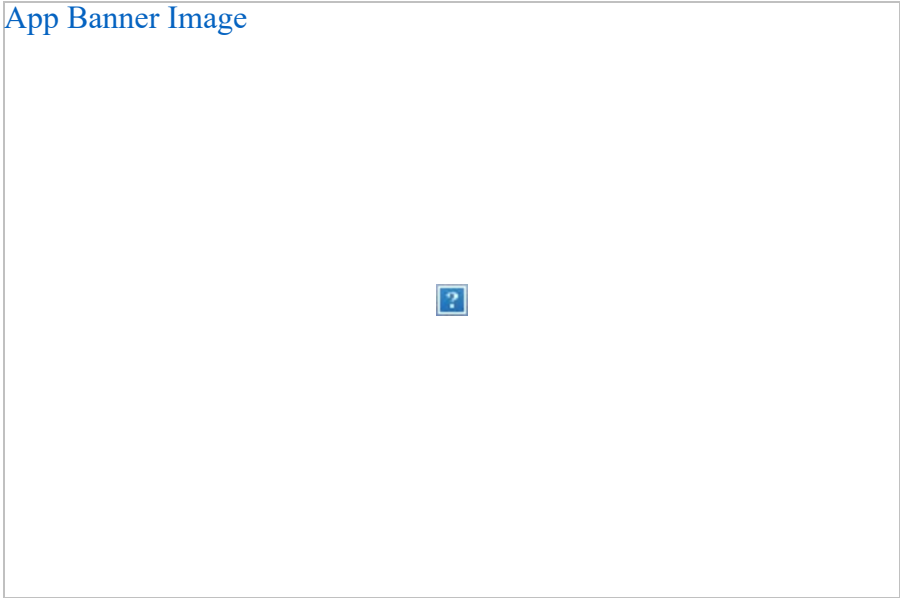
Majors Customer Success Manager I



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