

From: [Dalton Webb](#)
To: [Shab, Brian](#)
Subject: Join us at Flock Forward to elevate your real-time policing strategies
Date: Wednesday, April 24, 2024 7:06:47 AM

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Deputy Chief Shab,

I'm reaching out to personally invite you to Flock Forward, our first-ever customer conference.

From engaging discussions on safety at large-scale sporting events – to fostering trust within communities – and exploring the future of real-time policing, the agenda for this conference has been carefully crafted with law enforcement leaders like yourself in mind.

I'm looking forward to taking the stage myself, joined by my colleagues Jamie Hudson and Caitly Peak who bring experience working together in Elk Grove PD's Real Time Information Center. We'll share invaluable insights into real-time policing strategies applicable to agencies of any size or stage of development.

I would be thrilled if you could join us in Atlanta from June 12-14. It's set to be an amazing experience where police chiefs and sheriffs from across the nation will come together to share their expertise and strategies on adapting to the evolving landscape of real-time policing. Your insights would be incredibly valuable to us, and we'd be honored to have you attend.

Please take a moment to review the [full agenda](#) and [purchase your ticket today](#).

I look forward to the opportunity to connect with you in Georgia!

Dalton



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From: [Garrett Langley](#)
To: [Shab, Brian](#)
Subject: Flock Forward - Will I see you there?
Date: Wednesday, April 10, 2024 7:26:11 AM

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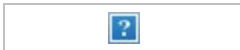
Deputy Chief Shab,

Flock Forward is a couple of months away, and I want to make sure you have a chance to [save your seat](#) before early bird pricing ends on April 14th.

If you haven't already, [check out the conference agenda](#). We have a compelling lineup of speakers planned featuring chiefs, public officials, and product experts from across the country.

I look forward to seeing you there,

Garrett



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From: [Garrett Langley](#)
To: [Shab, Brian](#)
Subject: Axon plans to sever APIs with Flock
Date: Friday, January 31, 2025 12:02:13 PM

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I am disappointed to share that Axon made a surprise decision to end our partnership and cut off the API access that law enforcement depends upon. Axon decided that being open and collaborative is “no longer in Axon’s best interests,” and no additional reason was given to us.

So what does this mean for you?

We are not one-hundred percent sure. Axon executives have not returned our calls, so it's unclear their intention or plans.

What we do know is:

1. We will continue to invest in our own API program (including sending Flock data to Axon). As you already know, we work with a vast array of public safety technology companies (see below) and expect to continue growing our ecosystem of partners to help you solve more crime.
2. Axon will no longer support new mutual customers starting July 24, 2025. They may continue to support existing customers, but it's unclear to what degree.
3. We will continue to try to get Axon back to supporting an open ecosystem.

History of the Flock and Axon Partnership

Axon was actually an early investor in Flock Safety. Our patented Vehicle Fingerprint technology was integrated into their Fleet 3 devices upon launch 4 years ago. This integration allowed for the automatic transfer of Flock-derived evidence into Evidence.com, streamlining the process for law enforcement.

Last summer, we spent a couple of months with Axon to broaden our partnership. We proposed an expansive relationship but wanted to be mindful of keeping the majority of our engineering resources focused on building products for you. Axon chose a smaller, but still increased integration across Fusus and Flock devices. We agreed to it on August 28, 2024, and we have not spoken to Axon about it since signing that new partnership

agreement.

From our onset, and given our name, Flock believes that we are better together. To this effect, hundreds of agencies leverage our APIs across dozens of products, including but not limited to:

CAD

♣Mark43

♣Tyler Technologies

Evidence and Data

♣Forcemetrics

♣LiveEarth

♣ThinkLP

Location Services

♣Cradlepoint

♣Getac

♣SafeFleet

Mapping

♣ESRI

♣Critical Response Group

♣GeoComm

Real-time software

♣Command Central Aware by Motorola

♣Citigraf by Genetec

♣Prepared 911

♣Straxx by Utility Inc.

♣Fusus by Axon

VMS

♣Avigilon

♣Genetec

♣Milestone

As you can see, many of these companies offer directly competitive products and services to what Flock offers. You can see a more exhaustive list here:

<https://www.flocksafety.com/use-cases/real-time-crime-center>

Many companies in the industry are aligned that the world is safer when we all work together. We hope that Axon comes to the same conclusion over time.

Garrett Langley
Founder and CEO
Flock Safety



Flock Safety

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From: [Garrett at Flock Safety](#)
To: [Shab, Brian](#)
Subject: Defending the Tools That Keep Communities Safe
Date: Thursday, April 3, 2025 2:16:56 PM

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Dear Flock Community,

At Flock, our mission has always been clear: to eliminate crime while protecting the privacy and freedoms that make our communities thrive. That's why I want to take a moment to update you on a recent legal development in Virginia—and how we're taking action to stand by our customers and the communities we serve.

What's Happening in Norfolk, Virginia

Last October, a lawsuit was filed in Norfolk, Virginia, challenging the use of license plate readers (LPRs) by Norfolk law enforcement.

To be clear, Flock has not been sued.

However, we have requested the judge allow Flock to intervene in this case. Why? Two reasons. First, we know the technology and are best positioned to answer the questions asked by the judge. Second, the legal outcome could impact how our customers—cities, law enforcement agencies, businesses, and neighborhoods—use the tools we provide to prevent and solve crime.

Intervention is a legal process that allows a third party to ask the Court's permission to join an existing case when they have a direct interest in the outcome. We believe it's important that Flock's voice, experience, and commitment to civil liberties are part of the conversation.

The Legal Landscape

There is strong legal precedent supporting the constitutionality of LPRs. Courts in at least fourteen states, including [this week](#) in Illinois—and the U.S. Courts of Appeals for both the 9th and 11th Circuits—have affirmed that license plate readers do not violate the Fourth Amendment.

Why? Because:

- There is no expectation of privacy in a license plate, which is publicly displayed and issued by the government
- LPRs aren't designed to capture intimate or personal details about a person—they collect still images of cars and license plates in public spaces
- These tools do not allow for continuous or detailed tracking of the whole of an individual's movements
- Thousands of public officials, elected by the communities they serve, have voted on and approved the use of LPRs and set local safeguards

Why Flock Is Getting Involved

We feel a strong sense of responsibility to contribute our expertise to the questions raised by this case. Flock's technology is purpose-built with privacy protections like short data retention windows, strong access controls, and transparency into how the tools are used.

Importantly, we are asking the court to let us step in to stand behind our products and support our customers. You rely on Flock to help make your communities safer—and the data shows it works. Whether it's recovering stolen vehicles, identifying suspects in violent crimes, recovering missing people, or deterring criminal activity altogether, LPRs are a critical part of modern public safety.

We're Putting the Community First

At Flock, we are proud to build tools that strike the right balance between effectiveness and privacy. We will always stand up for what's right—supporting the people and agencies who work every day to protect our neighborhoods, while staying grounded in the rights guaranteed by the Constitution. We're here for you. We're committed to this mission. And we're not backing down.

If you have questions, please just respond to this email and a member of Flock's legal team will reach out to you.

Sincerely,
Garrett Langley
CEO, Flock Safety



Flock Safety

1170 Howell Mill Rd NW, Suite 210
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From: [Garrett Langley](#)
To: [Shab, Brian](#)
Cc: [John Anderson](#)
Subject: Flock x San Jose Follow Up
Date: Thursday, October 7, 2021 5:55:41 AM

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Brian,

Had a great time last night hearing about the success San Jose PD is already seeing with Flock. We need to make it official!

We would love the chance to present to your command staff, and I would personally be open to discussing with your Chief how we can help engage the public. John (cc'd) lives in San Jose and reps Flock in the Bay Area. He works with most of the local Chiefs on this exact effort.

Let me know if you think we could get an audience with the Chief.

Garrett

Garrett Langley
CEO & Founder



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