

# flock safety

## EXHIBIT A ORDER FORM

Customer: NC - Greensboro PD  
 Legal Entity Name: NC - Greensboro PD  
 Accounts Payable Email:  
 Address: 100 E Police Plz 5th Fl Greensboro, North Carolina 27402

Initial Term: 12 Months  
 Renewal Term: 24 Months  
 Payment Terms: Net 30

Billing Frequency: Annual  
 Retention Period: 30 Days

### Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
<b>Flock Safety Platform</b>			<b>\$37,500.00</b>
<b>Flock Safety Flock OS</b>			
FlockOS™ - Essentials	Included	1	Included
<b>Flock Safety LPR Products</b>			
Flock Safety Falcon ®	Included	15	Included

### Professional Services and One Time Purchases

Item	Cost	Quantity	Total
<b>One Time Fees</b>			

<b>Subtotal Year 1:</b>	<b>\$37,500.00</b>
<b>Annual Recurring Subtotal:</b>	<b>\$37,500.00</b>
<b>Discounts:</b>	<b>\$7,500.00</b>
<b>Estimated Tax:</b>	<b>\$2,531.25</b>
<b>Contract Total:</b>	<b>\$37,500.00</b>

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

#### Special Terms:

- This Agreement supersedes any and all previously executed agreement between the Parties, relating to the provision of services by Flock to Customer and any exhibits attached thereto or incorporated therein by reference. Upon execution of this Agreement, all previously executed agreements pertaining to the Services provided shall run coterminous with the Term of this Agreement. In the event of any overlap in subscription terms and prior invoices, payments will be provided in pro rata credit. Any estimates provided on credits are subject to change based on execution of new contract. This term shall be effective 7/01/2024

## Product and Services Description

Flock Safety Platform Items	Product Description	Terms
FlockOSTM	Flock Safety's situational awareness operating system.	
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.

One-time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

### FlockOS Features & Description

FlockOS Features	Description
Community Network Access	The ability to request direct access to feeds from privately owned Flock Safety Falcon® LPR cameras located in neighborhoods, schools, and businesses in your community, significantly increasing actionable evidence that clears cases.
Unlimited Users	Unlimited users for FlockOS
State Network (License Plate Lookup Only)	Allows agencies to look up license plates on all cameras opted into the Flock Safety network within your state.
Nationwide Network (License Plate Lookup Only)	With the vast Flock Safety sharing network, law enforcement agencies no longer have to rely on just their devices alone. Agencies can leverage a nationwide system boasting 10 billion additional plate reads per month to amplify the potential to collect vital evidence in otherwise dead-end investigations.
Law Enforcement Network Access	The ability to request direct access to evidence detection devices from Law Enforcement agencies outside of your jurisdiction.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Insights & Analytics	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Map-based interface that consolidates all data streams and the locations of each connected asset, enabling greater situational awareness and a common operating picture.
Real-Time NCIC Alerts on Flock ALPR Cameras	Receive automated alerts when vehicles entered into established databases for missing and wanted persons are detected, including the FBI's National Crime Information Center (NCIC) and National Center for Missing & Exploited Children (NCMEC) databases.
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

**By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>**

The Parties have executed this Agreement as of the dates set forth below.

**FLOCK GROUP, INC.**

DocuSigned by:

By:

Mark Smith

AC5C931454C24F3...

Name: Mark Smith

Title: General Counsel

Date: 8/15/2024 | 11:41 AM PDT

**Customer: NC - Greensboro PD**

DocuSigned by:

By:

John Thompson

6A1712AF892B4B7...

Name: John Thompson

Title: Police Chief

Date: 8/15/2024 | 3:25 PM EDT

PO Number: \_\_\_\_\_



## **CITY OF GREENSBORO**

Department Head Recommendation/Authorization:

DocuSigned by:

*John Thompson*

6A1712AF892B4B7...

Signature

Police Chief

Title

This instrument has been pre-audited in the manner required by the Local Government Budget and Fiscal Control Act.

Deputy Finance Officer:

DocuSigned by:

*Anita Wilson*

A361EB7020F545D...

Signature

Deputy Finance Officer

Title

Approved as to form:

City Attorney's Office:

DocuSigned by:

*Kwame Opata*

73F9432FF1C3443...

Signature

Atty J Kwame Opata

Title

Authorized:

City Manager's Office:

DocuSigned by:

*Nathaniel Davis*

9FED13725959429...

Signature

Assistant City Manager

Title

Attested:

City Clerk's Office:

DocuSigned by:

*Victoria L Howell*

96C8B13A83EC4CF...

Signature

Deputy City Clerk

Title

City Clerk's Stamp:

Signed by:



## **Flock Safety + NC - Greensboro PD**

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Flock Group Inc.  
1170 Howell Mill Rd, Suite 240  
Atlanta, GA 30318

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**MAIN CONTACT:**  
Brian McKenzie  
[brian.mckenzie@flocksafety.com](mailto:brian.mckenzie@flocksafety.com)  
2163469890

**flock safety**

**Certificate Of Completion**

Envelope Id: 7F7A1741DE074395B34425FA4E8670FF

Status: Completed

Subject: 30387 City of Greensboro Contract for Police Flock Safety Platform

Source Envelope:

Document Pages: 5

Signatures: 7

Envelope Originator:

Certificate Pages: 6

Initials: 0

Bethany Champagne

AutoNav: Enabled

Stamps: 1

300 W Washington St

Enveloped Stamping: Enabled

Greensboro, NC 27401

Time Zone: (UTC-05:00) Eastern Time (US &amp; Canada)

bethany.champagne@greensboro-nc.gov

IP Address: 209.112.106.2

**Record Tracking**

Status: Original

8/5/2024 9:28:43 AM

Holder: Bethany Champagne

Location: DocuSign

bethany.champagne@greensboro-nc.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: City of Greensboro

Location: DocuSign

**Signer Events****Signature****Timestamp**

Mark Smith

mark.smith@flocksafety.com

General Counsel

Flock Group Inc

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style  
Using IP Address: 174.238.0.171

Sent: 8/5/2024 9:32:34 AM

Viewed: 8/15/2024 2:41:41 PM

Signed: 8/15/2024 2:41:47 PM

**Electronic Record and Signature Disclosure:**

Accepted: 8/15/2024 2:41:41 PM

ID: 5e4f833b-16fd-46ae-b9f1-4897b7ac42e8

John Thompson

John.Thompson@greensboro-nc.gov

Police Chief

City of Greensboro

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style  
Using IP Address: 38.83.140.8

Sent: 8/15/2024 2:41:49 PM

Viewed: 8/15/2024 3:25:06 PM

Signed: 8/15/2024 3:25:21 PM

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Anita Wilson

Anita.Wilson@greensboro-nc.gov

Deputy Finance Officer

City of Greensboro

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style  
Using IP Address: 38.83.140.6

Sent: 8/15/2024 5:04:28 PM

Viewed: 8/16/2024 11:40:00 AM

Signed: 8/16/2024 11:40:11 AM

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

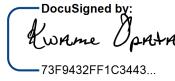
Kwame Opata

JKwame.Opata@greensboro-nc.gov

Atty J Kwame Opata

City of Greensboro

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style  
Using IP Address: 38.83.140.7

Sent: 8/16/2024 11:40:13 AM

Viewed: 8/16/2024 1:45:13 PM

Signed: 8/16/2024 1:47:12 PM

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Signer Events	Signature	Timestamp
Nathaniel Davis Nathaniel.Davis@greensboro-nc.gov Assistant City Manager City of Greensboro Security Level: Email, Account Authentication (None)	<p>DocuSigned by:    9FED13725959429...</p> <p>Signature Adoption: Pre-selected Style  Using IP Address: 108.91.126.161</p>	Sent: 8/16/2024 2:59:17 PM Viewed: 8/16/2024 3:26:30 PM Signed: 8/16/2024 3:26:42 PM
<b>Electronic Record and Signature Disclosure:</b> Not Offered via DocuSign		
Victoria L Howell victoria.howell@greensboro-nc.gov Deputy City Clerk City of Greensboro Security Level: Email, Account Authentication (None)		
Victoria L Howell victoria.howell@greensboro-nc.gov Deputy City Clerk City of Greensboro Security Level: Email, Account Authentication (None)	<p>DocuSigned by:    96C8B13A83EC4CF...</p> <p></p> <p>Signature Adoption: Pre-selected Style  Using IP Address: 38.83.140.8</p>	Sent: 8/16/2024 3:26:44 PM Viewed: 8/16/2024 3:34:04 PM Signed: 8/16/2024 3:34:10 PM
<b>Electronic Record and Signature Disclosure:</b> Not Offered via DocuSign		
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Finance financedocusign@greensboro-nc.gov Interim Finance Director City of Greensboro Security Level: Email, Account Authentication (None)	<b>VIEWED</b>	Sent: 8/15/2024 3:25:22 PM Viewed: 8/15/2024 5:04:13 PM Completed: 8/15/2024 5:04:27 PM
<b>Electronic Record and Signature Disclosure:</b> Not Offered via DocuSign		
City Manager's and Clerk's Office (Specify Recipients) cmoandclerkdocusign@greensboro-nc.gov Deputy City Clerk City of Greensboro Security Level: Email, Account Authentication (None)	<b>VIEWED</b>	Sent: 8/16/2024 1:47:14 PM Viewed: 8/16/2024 2:59:06 PM Completed: 8/16/2024 2:59:16 PM
<b>Electronic Record and Signature Disclosure:</b> Not Offered via DocuSign		
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	8/5/2024 9:32:34 AM
Envelope Updated	Security Checked	8/15/2024 5:04:27 PM
Envelope Updated	Security Checked	8/15/2024 5:04:27 PM
Envelope Updated	Security Checked	8/16/2024 2:59:16 PM
Envelope Updated	Security Checked	8/16/2024 2:59:16 PM
Envelope Updated	Security Checked	8/16/2024 2:59:16 PM
Envelope Updated	Security Checked	8/16/2024 2:59:16 PM
Certified Delivered	Security Checked	8/16/2024 3:34:04 PM
Signing Complete	Security Checked	8/16/2024 3:34:10 PM
Completed	Security Checked	8/16/2024 3:34:10 PM
Payment Events	Status	Timestamps
<b>Electronic Record and Signature Disclosure</b>		

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

From time to time, City of Greensboro (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

### **Getting paper copies**

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

### **Withdrawing your consent**

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

### **Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

### **All notices and disclosures will be sent to you electronically**

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

### **How to contact City of Greensboro:**

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [Angie.Waters@greensboro-nc.gov](mailto:Angie.Waters@greensboro-nc.gov)

### **To advise City of Greensboro of your new email address**

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [jma@spauldingridge.com](mailto:jma@spauldingridge.com) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

### **To request paper copies from City of Greensboro**

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to [Angie.Waters@greensboro-nc.gov](mailto:Angie.Waters@greensboro-nc.gov) and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

### **To withdraw your consent with City of Greensboro**

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to Angie.Waters@greensboro-nc.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

### **Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

### **Acknowledging your access and consent to receive and sign documents electronically**

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify City of Greensboro as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Greensboro during the course of your relationship with City of Greensboro.